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In recent years project controls have become established as a dedicated discipline with a rapidly growing community of senior professionals recognized for their value to all projects.

For a project to succeed, appropriate planning is vital and hence accurate estimating, cost and schedule management, risk management, change management and forecasting is now deemed essential. The development of a suitable project control system, and a team to execute these systems, is an integral part of the overall project management effort.

A report by PWC suggested that worldwide infrastructure spending will grow to \$9 trillion per year in 2025. With project controls investment estimated to average at least 2% of a project cost, this values the spend on project controls at around \$20 billion. Little wonder this is a sector that now has dedicated departments, staff and is establishing best practice techniques.

Project Controls Expo offers this rapidly expanding community the best route to examining all that is on offer by presenting a showcase of the leading products & services, combined with a multi stream dedicated cutting edge educational programme.





# "Project Controls EXPO is a celebration of project controls

The world's largest project controls event

Built on three fundamental principles: Education, Networking and Commercial opportunities.

Highlights the value and impact when project controls are put to use effectively.

Representation from the full supply chain: End user, Consultancy and Technology



#### First edition **OUR JOURNEY Project Controls** Expo Awards in the **UK** Launch of **Project Controls** Expo **UK** First edition of Project Controls Expo Awards in Australia First edition Project Controls Expo Virtual 2011 2018 2019 **Project Controls Expo** & Cultural evening expands to Melbourne, Australia 2020 First edition of Project Controls Expo in Washington DC, USA First edition of Project Controls Expo in **Brazil** 2022 First edition of Project Controls Expo in **Dubai** 5



# Project Controls EXPO

## **EVENT CALENDAR** 2023



#### **Project Controls Expo USA**

25-27 September 2023 Nationals Park, Washington DC





#### **Project Controls Expo UK**

7-8 November 2023 Wembley Stadium, London





#### **Project Controls Expo AUS**

14-15 November 2023 Melbourne Cricket Ground



# PROJECT CONTROLS EXPO AUS

Project Controls Expo AUS owes it success to the unique mix of educational sessions, workshops, a partners showcase and dedicated networking events. It offers a distinctive forum for learning as well as the opportunity for the exchange of ideas across industries and the chance for delegates to examine the most up to date products and services as solutions to their pain points.

The education programme offers six different streams of content with presentations led by users, clients, consultants and providers and hence gives a combination of all angles, experience and opinions.

The partners showcase hosts the leading technology suppliers and consultancies, offering a multitude of answers to the issues faced by project controls professionals including cost, risk analysis, scheduling and estimating.

The Asia-Pacific Awards Evening illustrates the Expo's continuous efforts to recognize the best projects and practices serving as a platform to hear and share the success stories within the project controls community.

To cap the whole Expo experience, there are many networking opportunities including the Asia-Pacificl Awards Evening within the Stadium. This creates a true and unparalleled community feel across all two days of PCE AUS



### **OUR AUDIENCE**

- **Project Controls Engineers**
- Cost Estimators & Engineers
- Planners & Schedulers
- Planning Engineers
- **Tendering Managers**
- Project Leaders / Directors / Managers
- Programme Directors / Managers

- > Project Managers
- > BIM Professionals
- Risk Engineers / Managers
- > Delay Claims Analysts
- Project Engineers
- > Project Development Engineers



**Technology** 



19%

**Defence** 



15%

Consulting



14%

Energy



13%

Infrastructure



11%

**Transport** 



10%

Aerospace



Other



9%



## WHO TRUSTS US



















































































































## **AGENDA 2022**



**DAY - 1** 14 November

7:30 - 16:50

Free Partner Showcase

**4 Seminar Streams** 

**Smart Construction** 

Technology

Back to Basics

Workshops

**Evening** 

18:00 - 23:00

**Awards Drinks Reception** 

Awards Ceremony & Black-Tie Gala Dinner

**DAY - 2** 15 November

7:30 - 17:35

Free Partner Showcase

**4 Seminar Streams** 

Masterclass

Megaprojects

**Case Studies** 

Innovation

**Evening** 

17:45 - 19:30

Evening social drinks

MCG stadium tour

## **BIRD'S EYE VIEW**





#### Day 1 - Tuesday 14th November 2023

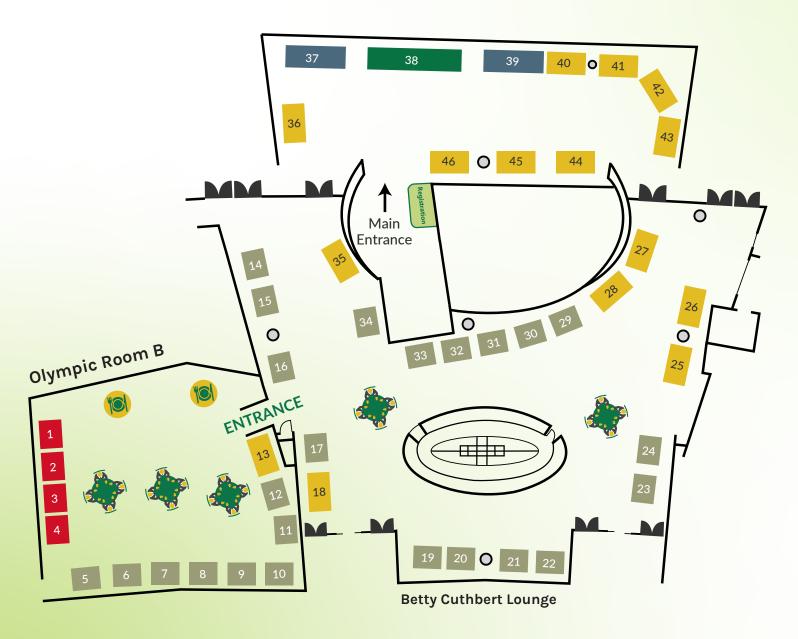
- Partner Showcase @ Olympic Room B & Betty Cuthbert Lounge
- Workshops zone @ Jim Stynes Room B
- Smart Construction Zone @ Jim Stynes Room A
- Technology Zone @ Olympic Room A
- Back to Basics zone @ Yarra Park Room
- Awards drinks reception @ Members Dining Room
- Awards Ceremony & Black-Tie Gala Dinner @ Members Dining Room

#### Day 2 - Wednesday, 15th November 2023

- Partner Showcase @ Olympic Room B & Betty Cuthbert Lounge
- Masterclass Zone @ Olympic Room A
- Case Studies Zone @ Jim Stynes Room A
- Megaprojects Zone @ Yarra Park Room
- Innovation Zone @ Jim Stynes Room B
- SME Panel/Zone @ Olympic lounge
- Evening social @ Olympic Room B & Betty Cuthbert Lounge
- PCE AUS Conference and Exhibition Entrance and Exit Gate 3
- Asia-Pacific Project Controls Expo Awards Night Entrance and Exit Gate 2
- Cloak Room Please note: There are no secure cloakroom facilities at MCG. Only bring valuables eg laptops and cameras if essential. Keep these possessions with you at all times. There is space to hang coats but this area is not supervised.



## PARTNER SHOWCASE







#### Bronze AU\$ 2,500

Silver AU\$ 7,950

**✓** 

Gold AU\$ 9,500

Platinum AU\$ 15,000

Headline AU\$ 22,000

Project Controls	
BENEFITS	

Project Controls EXPO  BENEFITS
Exhibition stand
Presentation slot

Furniture

**Executive lounge** 

Stadium tour pass

Stand size

**/** 

**/** 

**/** 



Delegate list supplied (according to local data protection legislation)

Complimentary event passes (incl. stand manning)

**✓** 



**/** 

1

2 55"

**✓** 

2

Standard

(table, chairs

& table cloth)

2

2.5m X 2m

5 55"

**✓** 

10 55"

**/** 



**/** 

4

Standard

(table, chairs

& table cloth)

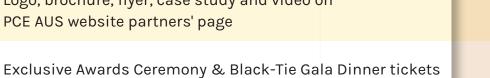
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10

7m X 2m

LCD screen (pre-installed) Logo, brochure, flyer, case study and video on PCE AUS website partners' page

Publish technical paper on PCE AUS website



2



Standard (table, chairs & table cloth)

Standard (table, chairs & table cloth)

**/** 

5

5m X 2m

3

3m X 2m

## HEADLINE **PARTNERSHIP**

**Partner Package** AU\$ 22,000 plus GST

**Benefits** -

#### In addition to the outlined benefits above, the Headline partner will receive the following:

- > 1st speaking slot
- > 2<sup>nd</sup> banner on PCE UK website homepage and 1<sup>st</sup> banner on partners page
- > 5 minute speaking slot after keynote
- Electrics

#### Partner logo to be displayed:

- > on all Expo notepads
- > on all delegate badges
- > on all certificates (for delegates and speakers)
- Event brochure (online and printed)

- > on all email campaigns
- > on all social media campaigns
- > on all venue brandings
- > Project Controls Expo APP

## **PLATINUM PARTNERSHIP**

**Partner Package** 

AU\$ 15,000 plus GST

**Benefits** -

#### In addition to the outlined benefits above, the Platinum partner will receive the following:

- > 2<sup>nd</sup>, 3<sup>rd</sup> or 4<sup>th</sup> speaking slot (on a first come first served basis)
- > 3<sup>rd</sup> banner on Expo homepage (shared with other 2 platinum partners and professional bodies) and 2<sup>nd</sup> banner partner's page on our website (on a first come first served basis)
- Electrics

#### Partner logo to be displayed:

- > on all email campaigns
- > on all certificates (for delegates and speakers)
- > Event brochure (online and printed)

- Exclusive social media campaigns
- Venue branding
- Project Controls Expo APP



Tuesday 14 November 2023

## AWARDS CEREMONY & **BLACK-TIE GALA DINNER**

This year's categories for partnership will be:

- 1. Australian CHARTERED PROFESSIONAL ENGINEER (cost/schedule/risk) of the Year
- 2. Asia-Pacific Project Controls CONSULTANCY of the Year
- 3. Asia-Pacific Project Controls INNOVATION of the Year
- 4. Asia-Pacific Project Controls LIFETIME CONTRIBUTION Award
- 5. Asia-Pacific Project Controls **MEGAPROJECT** of the Year
- 6. Asia-Pacific Project Controls **PROFESSIONAL** of the Year
- 7. Asia-Pacific TRANSFORMATION Project of the Year
- 8. Asia-Pacific Project Controls **SUSTAINABILITY** Project of the Year

## AWARDS CEREMONY & BLACK-TIE GALA **DINNER**

## BRANDING / AWARENESS CAMPAIGN

- Includes partnership of one award
- > The logo of the headline partner will always be designed slightly larger than the other partner logos (and clearly demarked as "headline partner")
- > Whenever the event is mentioned it will be mentioned with "partnered by"
- > Mention on advertising and marketing materials (in connection with selected category)
- Social media graphics and messaging supplied pre and post event
- Photography and video content supplied post event
- > Visibility on Project Controls Expo Awards webpage (with a link to their organisation page)

**Headline Partnership** 

**AU\$ 15,000** 

plus GST (1 Available)



#### **AWARDS DINNER VENUE** BRANDING

Company logo on:

- Menu
- Place cards
- > AV
- Trophy (company name engraved)
- Partner logo on award pull up banner at entrance to the dinner location



#### PREMIUM BENEFITS

- Opportunity to be part of one of the judging panels
- Opportunity to present a trophy to the winner



#### **TICKETS**

- > The partnership package includes TWO tables of 10 dinner places each including half a bottle of wine per person
- Additional tables can be purchased if required at an additional cost

## AWARDS CEREMONY & BLACK-TIE GALA **DINNER**

## **Category Partnership** AU\$ 9,000 plus GST (8 Available)



#### **BRANDING / AWARENESS CAMPAIGN**

- Includes partnership of one award
- Mention on advertising and marketing materials (in connection with selected category)
- Social media graphics and messaging supplied pre and post event
- Photography and video content supplied post event
- Visibility on Project Controls Expo Awards webpage (with a link to their organisation page)

## **PREMIUM BENEFITS**

- Partners' name on specific award trophy
- Opportunity to present a trophy to the winner



#### **AWARDS DINNER VENUE BRANDING**

#### Company logo on:

- Menu
- Place cards
- ΑV
- Trophy (company name engraved)
- Partner logo on award pull up banner at entrance to the dinner location



#### **TICKETS**

- > The partnership package includes ONE table of 10 dinner places each including half a bottle of wine per person
- > Additional tables can be purchased if required at an additional cost





# ADDITIONAL INFO & OPTIONAL COSTS



## **ADDITIONAL INFO & OPTIONAL COSTS**

- Project Controls Expo offers open plan layout and sizes are as per the layout provided in this media pack
- Exhibitors will be provided with 2 power connections (13A each) along with optional furniture (table, matching table cloth and up to 4 chairs)
- We offer LCD TV panels at an additional cost (see full price list)

Note: All exhibitors are offered a LCD screen as per their partnership packages. If you wish to order additional or upgrade the size of the LCD screen please use the order form and send it to mcg@encore-anzpac.com and you will receive a formal quote.

#### **Rates For LCD Panels:**

31" on a table stand AU\$390

40" a 2 meter stand **AU\$560** 

47" a 2 meter stand **AU\$570** 

60" a 2 meter stand AU\$630

**Optional** laptop AU\$300

**Note:** All prices are ex+GST and include labour.

