Project Control Challenges in Renewable Energy Projects in Middle East

(Solar Photovoltaic (PV) in particular)

By: Yousef Almousa





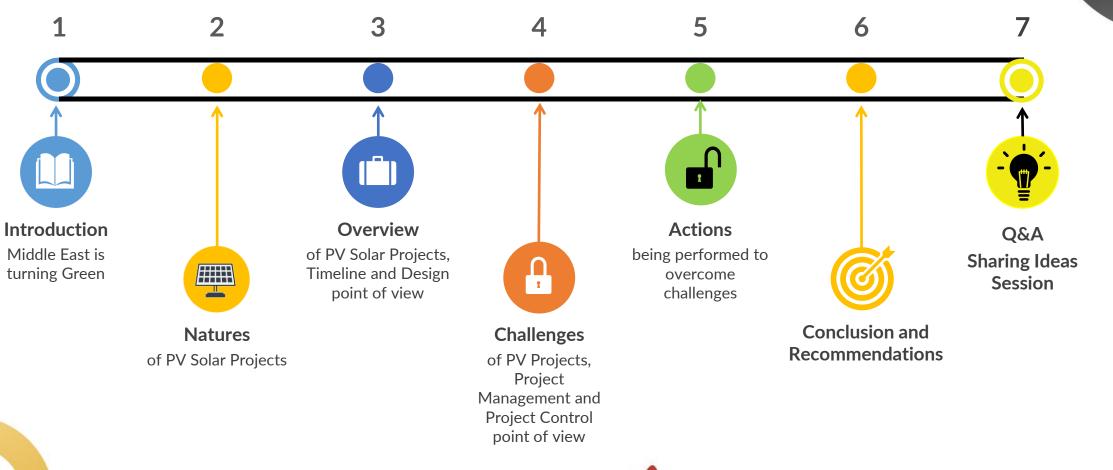
Yousef Almousa BIO

- 14+ Years of experience in Construction field, 8+ Years of experience in Project Control.
- 8+ years experience in Renewable Energy projects.
- Father of 2 kids (Mohammad and Rayyan).
- Bachelor in Civil Engineering (University of Jordan).
- Current assignment: Senior Project Control Manager at ACWA Power.
- PMP certified since 2014, and Associate at Chartered Institute of Arbitrators since 2021.
- Claims Management and Delay Analysis experienced.
- Key mega projects worked on: NEOM Green Hydrogen Project biggest of its kind in the world being built in KSA, Abu Dhabi Midfield Terminal Airport Project in UAE.
- Working currently at ACWA Power, the developer for various mega projects in renewable energy field. Exerting execution
 oversight role from Project Control side for different renewable energy mega projects across the Middle East, KSA, UAE,
 Oman, Egypt, Indonesia and Uzbekistan with a capacity of more than 10,000MW.



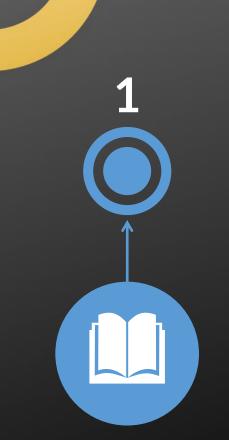


Agenda







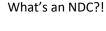


Introduction Middle East is turning Green





- The energy sector is undergoing a major transition toward a decarbonized and digitalized future.
- This transition is now steadily making its way over to the Middle East.



an NDC, or Nationally Determined Contribution, is a climate action plan to cut emissions and adapt to climate impacts. Each Party to the <u>Paris Agreement</u> is required to establish an NDC detailing what they will do to help meet the global goal to pursue 1.5°C, adapt to climate impacts and ensure sufficient finance to support these efforts.



Source: Frost & Sullivan

Drivers for Energy evolution in the Middle East





- Power generation across the Middle East and North Africa (MENA) has doubled in the past 15 years, from around 842 TWh in 2005 to 1,635 TWh by 2020, according to data compiled by BP.
- The biggest producers of electricity in the region are Saudi Arabia, Iran, Egypt, UAE and Iraq.

	Total	Of which, renewables
Saudi Arabia	340.9	1.0
Iran	331.6	1.0
Egypt	198.6	9.7
UAE	138.4	5.6
lraq	131.3	0.4
Kuwait	74.9	0.2
Qatar	50.5	0.1
Oman	38.9	0.2
Other Middle East	84.4	4.5

Source: BP

Electricity Generation by Country, 2020 (TWh)





	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Solar	0.1	0.2	0.4	0.7	1.3	1.8	2.8	3.9	6.0	11.9	16.4
Wind	0.2	0.2	0.2	0.2	0.2	0.4	0.7	0.8	1.3	1.6	1.9
Hydro	17.4	18.3	21.4	23.5	19.9	16.8	20.1	20.6	14.3	33.2	25.4
Biomass	0.1	0.2	0.2	0.2	0.3	0.2	0.3	0.3	0.3	0.3	0.3
Oil	291.8	330.6	349.4	372.0	361.8	365.0	338.0	319.9	358.0	363.9	357.5
Natural gas	529.4	504.5	534.4	548.4	634.7	692.6	750.5	815.4	799.2	813.7	836.1

Source: BP

Middle East Electricity Generation by Type (TWh)





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IRENA's Renewable Energy Roadmap (REmap)

International Renewable Energy Agency (IRENA) has explored two energy development options to the year 2050 as part of the 2019 edition of its global energy transformation report:

- **1.** The Reference Case; that is an energy pathway set by current and planned policies.
- 2. The REmap Case; <u>a cleaner climate-resilient pathway</u> based largely on more ambitious, yet achievable, uptake of renewable energy and energy efficiency measures which limits the rise in global temperature to well below <u>2 degrees and closer to 1.5 degrees</u>, aligned within the envelope of scenarios presented in the 2018 report of the Intergovernmental Panel on Climate Change (IPCC).

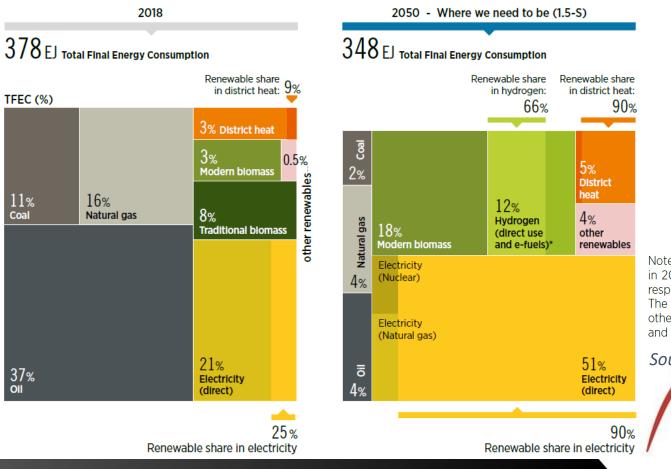




IRENA's Renewable Energy Roadmap (REmap Case)

Electricity becomes the main energy carrier in energy consumption by 2050

Breakdown of total final energy consumption (TFEC) by energy carrier in 2018 and 2050 (EJ) in the 1.5°C Scenario (1.5-S)



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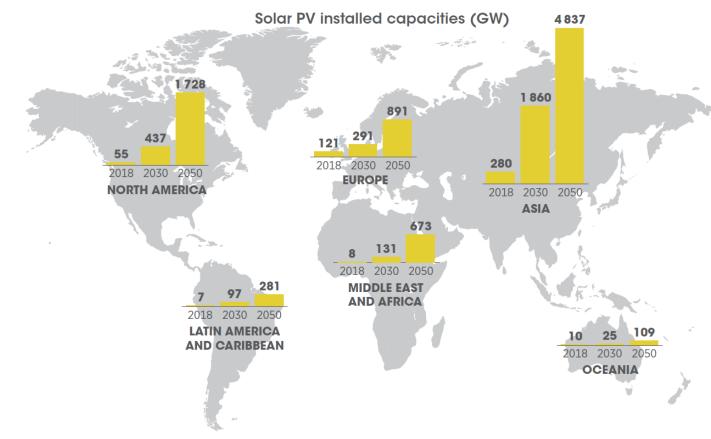
Note: The figures above include only energy consumption, excluding non-energy uses. For electricity use, 25% in 2018 and 90% in 2050 is sourced from renewable sources; for district heating, these shares are 9% and 90%, respectively; for hydrogen (direct use and e-fuels), the RE shares (i.e., green hydrogen) would reach 66% by 2050. The category "Hydrogen (direct use and e-fuels)" accounts for total hydrogen consumption (green and blue) and other e-fuels (e-ammonia and e-methanol). Electricity (direct) includes all sources of generation: renewable, nuclear and fossil fuel based. DH = district heat; EJ = exajoules; RE = renewable energy.

Source: IRENA, 2021





IRENA's Renewable Energy Roadmap (REmap Case)



Disclaimer: The designations employed and the presentation of material herein do not imply the expression of any opinion on the part of IRENA concerning the legal status of any region, country, territory, city or area or of its authorities, or concerning the delimitation of frontiers or boundaries
 Sources: Historical values based on IRENA's renewable energy statistics (IRENA,2019c) and future projections based on IRENA's analysis (2019a).





Carbon Zero targets are set

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Ahead of the 26th UN Climate Change Conference of the Parties (COP 26) summit in Glasgow in November 2021, a handful of Middle East governments announced the first net-zero emissions target for the region.

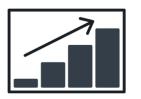
- The first country to do so was the <u>UAE</u> in October 2021, who pledged to cut the country's domestic emissions to net zero by 2050, while also unveiling plans to invest some AED 600 billion (USD 163 billion) in clean and renewable energy sources.
- Saudi Arabia and Bahrain also announced net zero targets by 2060.





Middle East to become major producer of green hydrogen

The Middle East is one of the better positioned regions to take advantage of:



Rising global demand



Cost reductions via Innovation



Pre-existing conditions suitable for production and transportation of green hydrogen







Middle East to become major producer of green hydrogen







In KSA, NEOM Green Hydrogen Company

completed Financial Close at a total of investment value of <u>USD 8.4 Billion</u> in the World's Largest Green Hydrogen Plant. Expected to <u>start operation in 2025</u> in Neom. Hydrogen roadmap, released November 2021. The UAE is aiming to have a <u>25% share of</u> the global market in low-carbon hydrogen projects by <u>2030</u>.

Masdar has also signed a <u>USD 5</u> <u>Billion</u> deal with French utility company Engie to create a green hydrogen hub in the UAE, with the aim of developing projects with a capacity of at least <u>2GW</u> by 2030. In January 2022, Oman signed an agreement with BP to develop green hydrogen projects by 2030. Under the partnership, the oil major will evaluate wind and solar data from 8,000 square kilometres of land to identify optimal locations. The green hydrogen strategy was unveiled in 2022.

Egypt has racked up more than 20 memoranda of understanding with major companies, that are poised to invest **USD 83 Billion** in green hydrogen projects in Egypt.

Sources: WFES, NGHC, zawaya.com, hydrogeninsight.com





Middle East to become major producer of green hydrogen

Carbon Zero targets for countries, and **Green Hydrogen production and investment plans** will have direct impact on creating further opportunities for Solar projects in Middle East in the next 20 years. This will require proper planning for such projects in all aspects (Financial and Commercial, resourcing, logistics...etc.).







Agenda Roadmap 2 1 Introduction Middle East is turning Green Natures of PV Solar Projects







Natures of PV Solar Projects





2. Natures of PV Projects – Duration and Mega Scale





• **Duration** for utility scale PV Power Plant Projects from EPC Contract signature till Commercial Operation Date is currently range between 1 to 2.5 Years.



Mega scale projects in the region – for most utility scale Solar projects in the region, EPC Contracts value range between <u>USD 200 Million to USD 1.5</u>
 <u>Billion</u>. Single Project capacity range between <u>300MW into 2,000MW</u>.



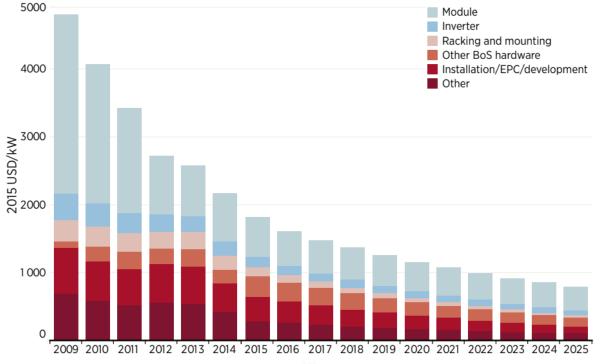


2. Natures of PV Projects – Materials Price



Most of project cost is coming from materials price; mainly PV Modules, Inverters, Racking System and Balance of System hardware. Materials price (including shipping cost) contributes around 65% of project cost.





Source: IRENA and Photon Consulting, 2016

Note: Graph doesn't reflect COVID-19 impacts



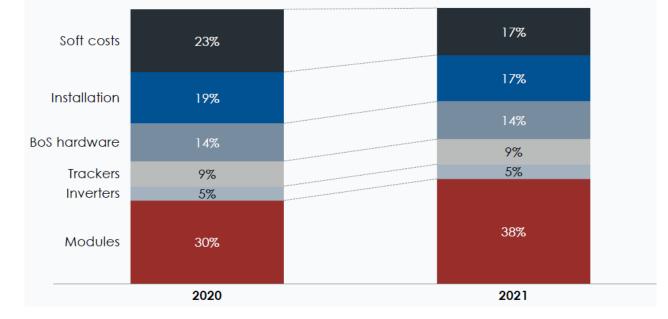


2. Natures of PV Projects – Materials Price

• Cost of PV Projects get affected more with materials price after COVID-19, especially for PV Modules

Change in PV System cost structure







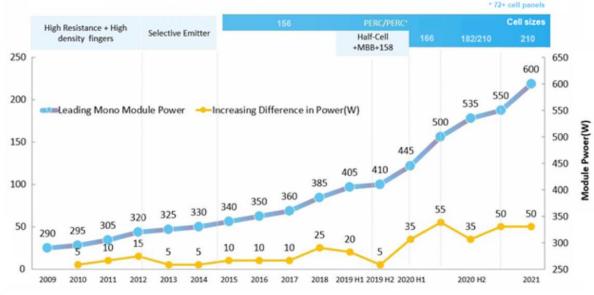
Source: IRENA, BCG Analysis





2. Natures of PV Projects – PV Module efficiency

• Efficiency of solar panels is defined as the energy output from a given surface area of the solar panel. The higher the energy output from a given surface area, the higher the efficiency. As solar panels get more and more efficient over time, manufacturers can increase not only the efficiency of the solar panel but also the rated power capacity of the solar panel.



PV Modules increase in efficiency (2009 – 2021), Report produced by TRINASOLAR

Acwa Power



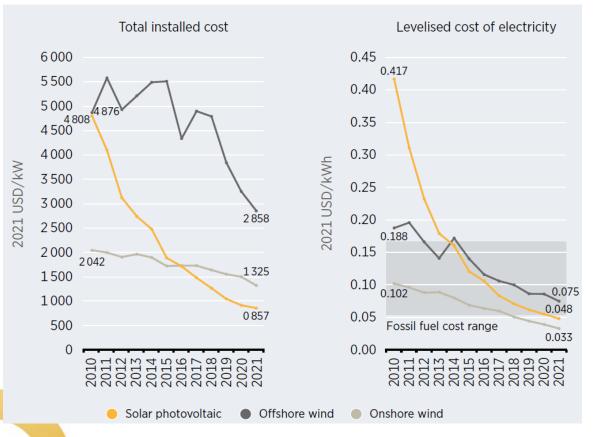
• **Research and Development** in Solar are extensive, and innovations and improvements are very quick.

Module Power Increase: 2009 - 2021 *

2. Natures of PV Projects – Big decrease in Projects Prices



• Big decrease in Projects Prices



Global weighted average total installed costs and LCOE of newly commissioned utility-scale solar PV, onshore and offshore wind, 2010-2021

Source: IRENA

- The period 2010 to 2021 has witnessed a seismic shift in the balance of competitiveness between <u>renewables</u>, and <u>fossil fuel</u> and <u>nuclear options</u>.
- he Global weighted average Levelized Cost of Electricity (LCOE) of newly commissioned utility-scale solar PV projects declined by <u>88%</u> between 2010 and 2021.







2. Natures of PV Projects – Huge Area of Sites

• **Huge Area of Sites:** Despite this increase in efficiency in solar panels (almost doubled over a decade), solar projects still require huge area of land.

Project	Size (MW)	Area (Km2)
Project 1	700	13.5
Project 2	2,000	33.5
Project 3	1,425	32.5

Source: ACWA Power





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2. Natures of PV Projects – Repeatable Works

• Most of Project works are "Repeatable Works":

Below is example of main elements of PV project of a capacity of **2,000MW**, with PV Modules rating of **615Wp**. As clearly noticeable all main key equipment have large quantities. These elements are installed in all PV Area power blocks, and most of installation works are usually symmetrical if project land allows for that.

Key Equipment	Quantity	Unit
PV Modules	3,660,488	No
Trackers Posts	554,078	No
Trackers	14,962	No
Inverters	248	No
Cleaning Robots	5,906	No
Solar DC Cables	16,650	km
LV DC Cables	4,291	km
MV Cables	1,904	km
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2. Natures of PV Projects – New in the region

• Relatively new in the region

Large scale projects started in the region since less than 10 years. Government laws, regulations and specifications for Renewable Energy are relatively new, and they also include high coordination requirements with local authorities and electrical grid operators, and sometimes include local content requirements.

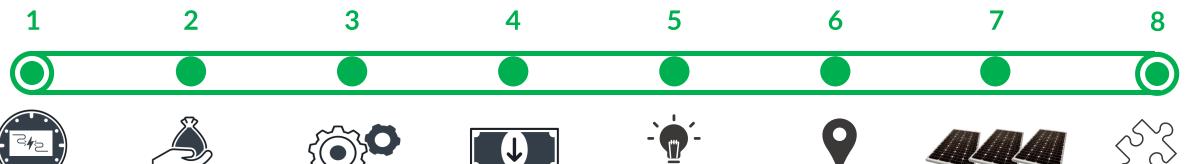






2. Natures of PV Projects (summary)





Duration Tight Time Schedule

Mega Scale **Projects** in the region, goes to muti billion USD projects

Materials Price

is major driver of

projects cost

Big decrease in **Projects Prices** in last decade. Becoming very competitive compared to other sources of energy

Extensive Research and Development and innovations and improvements are very quick

Huge Area of Sites

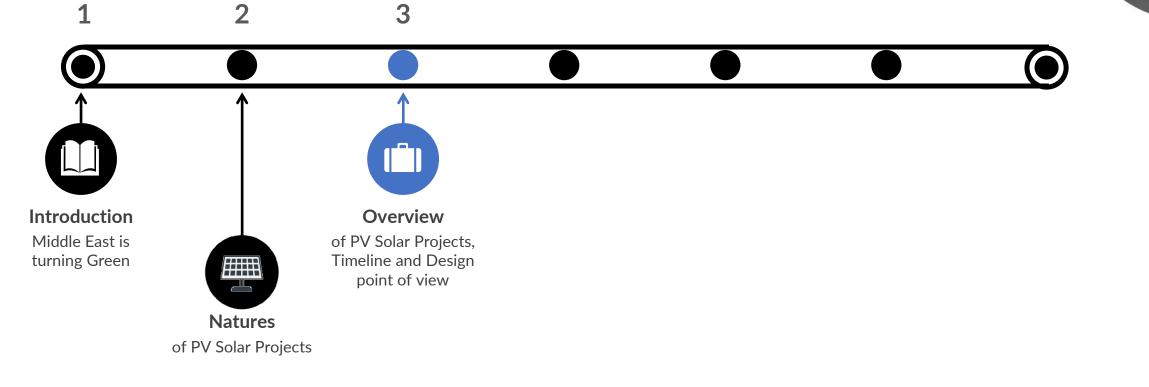
A lot of Repeatable Works and all main key equipment have large quantities

Relatively new in the region



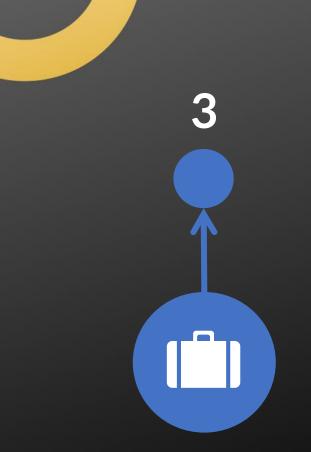


Agenda Roadmap









Overview of PV Solar Projects Timeline and Design point of view







PV Modules Mounting Structure Posts

PV Modules Mounting Structure





3



PV Modules

Cable Works





3



Inverters and MV Stations





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Substation and Interconnection Equipment







Source: ACWA Power



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Complete PV Plant, (Sudair PV Plant, KSA, 1500MW)



3. Overview of PV Projects – Layout

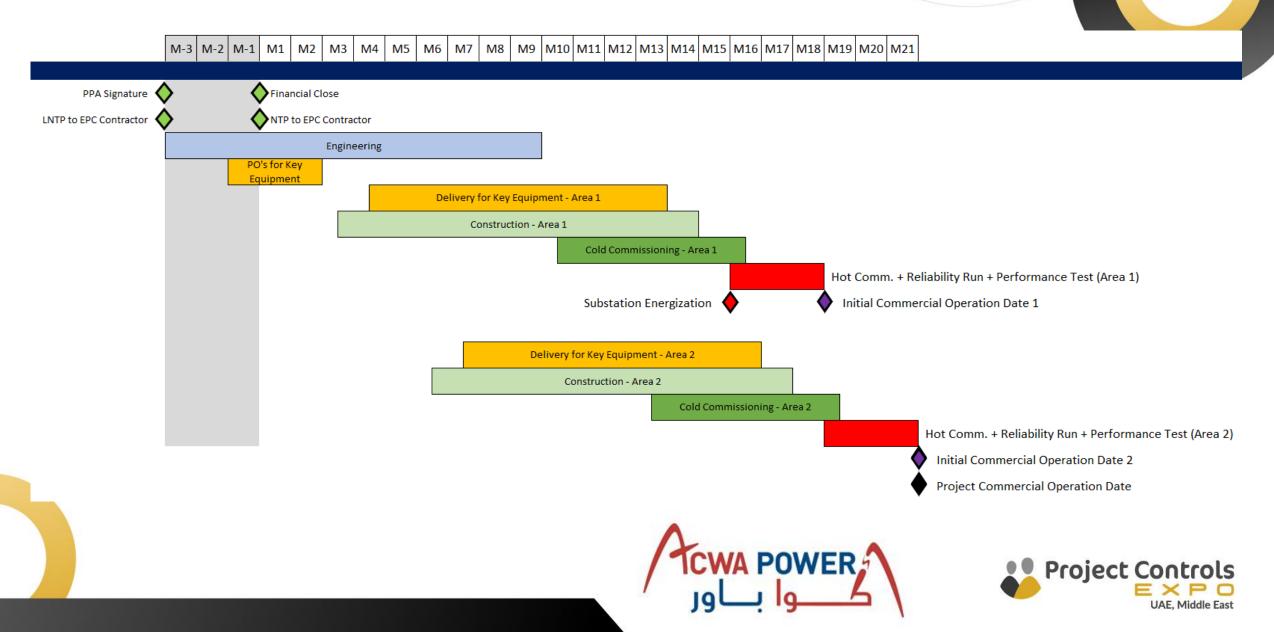


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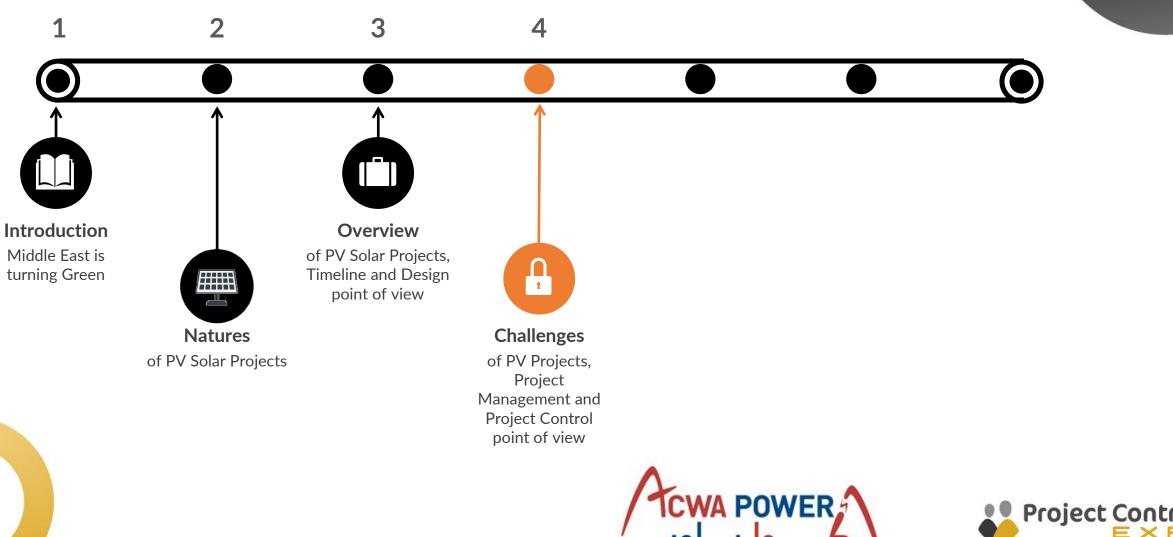


3. Overview of PV Projects – Timeline



3

Agenda Roadmap







from Project Management and Project Control point of view







Big competition in the market that has caused price of projects to go into very low levels

Big decrease in Projects Prices



Extensive Research and Development



Relatively new in the region

Record Low Solar Tariffs at Auction

Year	Country	\$ per MWh
2017	Qatar	24.2
2018	Saudi Arabia	23.4
2018	Chile	21.5
2019	Brazil	17.5
2019	Portugal	16.5
2020	Qatar	15.6
2020	UAE	13.5
2020	Portugal	13.0
2021	Saudi Arabia	10.4

Source: rethinkresearch.biz





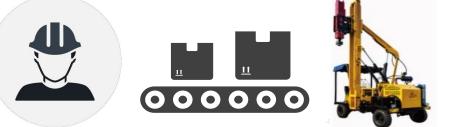




Relatively new in the region



Mega Scale Projects in the region, goes to muti billion USD projects

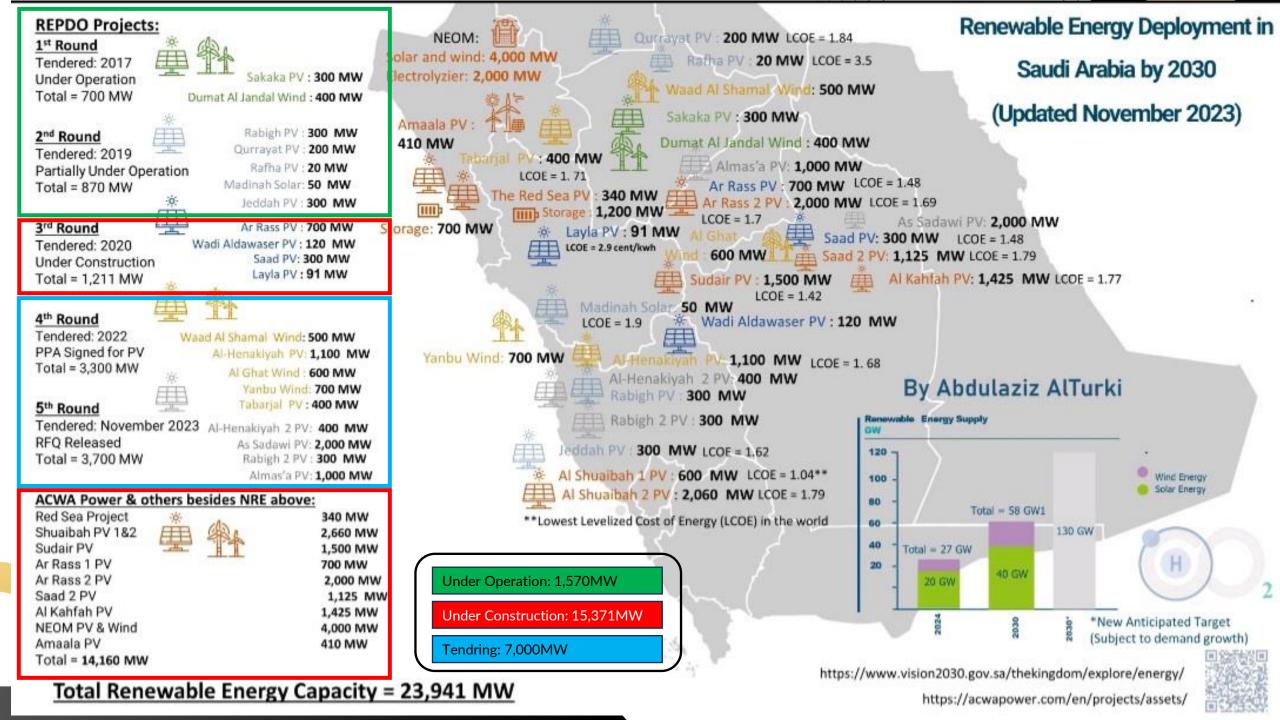


Limited manpower resources who have experience in PV projects, and challenging to arrange enough machineries/ equipment especially with such mega scale projects

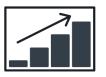
Huge liabilities on Contractors (e.g. bank guarantees) impose that only specific EPC Contractors can cope up with such projects scale











Multiple mega projects to be executed at same time



Government laws, regulations and specifications for Renewable Energy are relatively new <u>Coordination with local authorities</u> is key success factor for projects, especially for the success of on <u>engineering</u> and <u>commissioning for interface works</u>.

Local Authorities (mainly grid operators) are aligning the renewable energy regulations with other local regulations, and should have the capacity to serve all these projects in reliable manner.



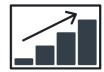




Materials Price is major driver of projects cost



A lot of Repeatable Works and all main key equipment have large quantities



Multiple mega projects to be executed at same time

Secure materials on time is challenging

Because Manufacturers have a lot of commitments for China market and rest of world

Secure materials with the required price is challenging

Due to the high demand

Managing logistics and delivery for key equipment is challenging

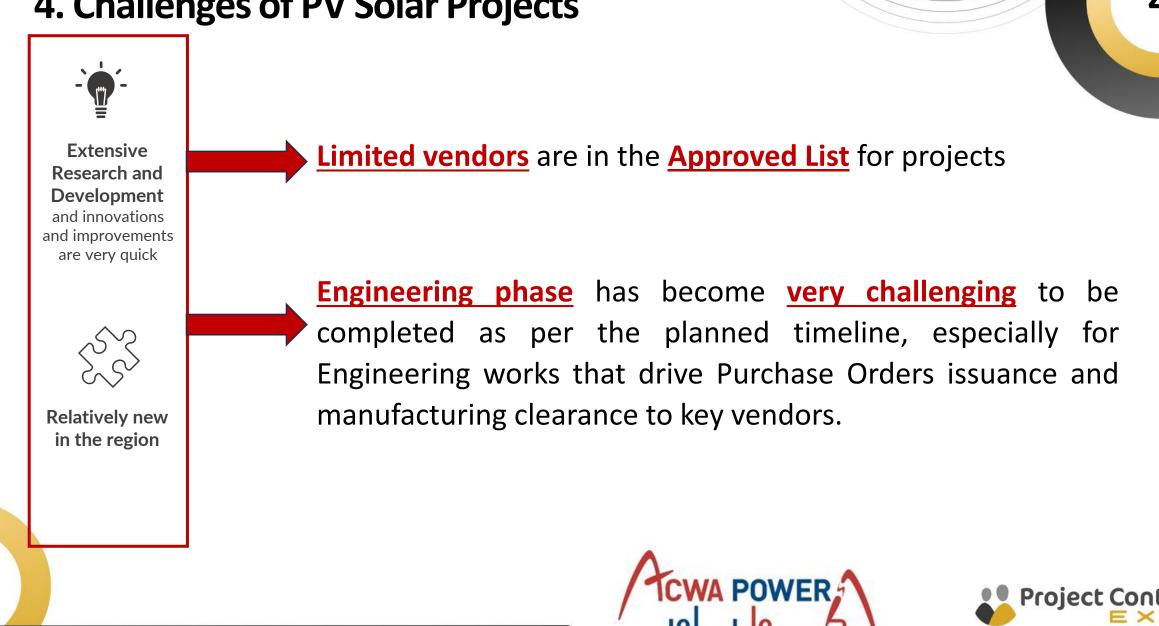
Key equipment need to be delivered in continuous and synchronized manner to allow works to proceed smoothly

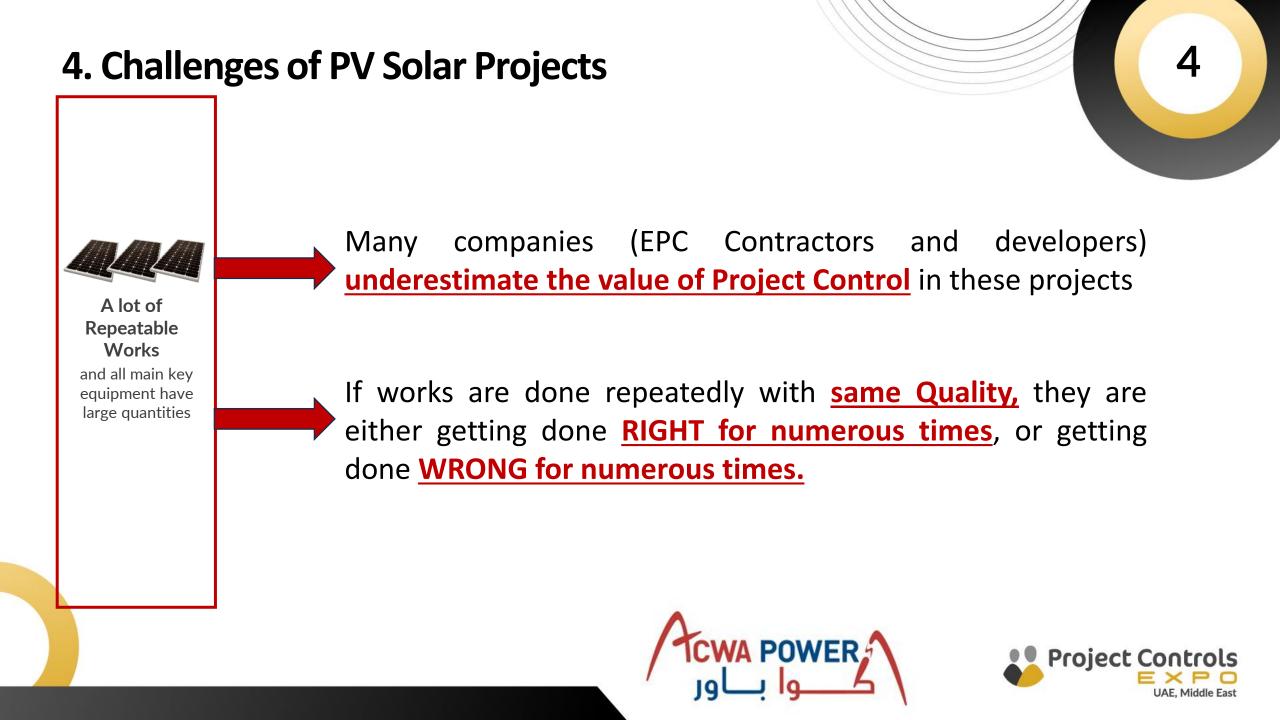


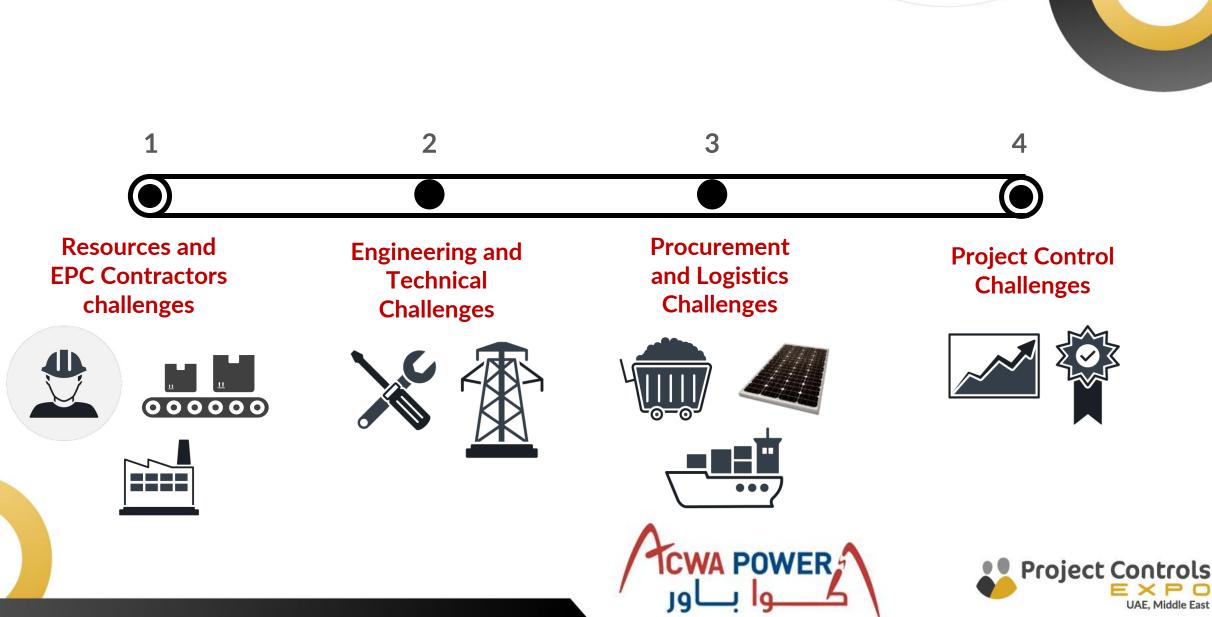
Major project materials are being procured from Chinese manufacturers











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4. Challenges of PV Solar Projects (Summary)



Further direct Challenges on Project Control





4. Challenges of PV Solar Projects in Project Control

4

Impact on Engineering:

 Doing proper logical links between Engineering activities themselves, and engineering and other stages (mainly Construction and Procurement).

Examples:

- Automatic Robotic Cleaning design and its impact on Tracker Engineering (Structure and Communication).
- Grid Impact Study and its impact on overall design of the PV Plant
- Vendor Engineering and its impact on Manufacturing Clearance for equipment





4. Challenges of PV Solar Projects in Project Control



Impact on Procurement:

• Follow up on all stages of Procurement is crucial as most project elements can become critical at some stage. Follow up on <u>multiple vendors on weekly/ bi-weekly basis is essential</u> especially at early stages after orders issuance to follow early works (vendor engineering, manufacturing clearance issuance, sub-orders issuance, manufacturing progress, Factory Acceptance Tests progress, material release from factories, shipping, delivery to destination port and delivery to site).

Example: Complexity of follow up on Tracker materials manufacturing and logistics.





4. Challenges of PV Solar Projects in Project Control

Impact on Construction:

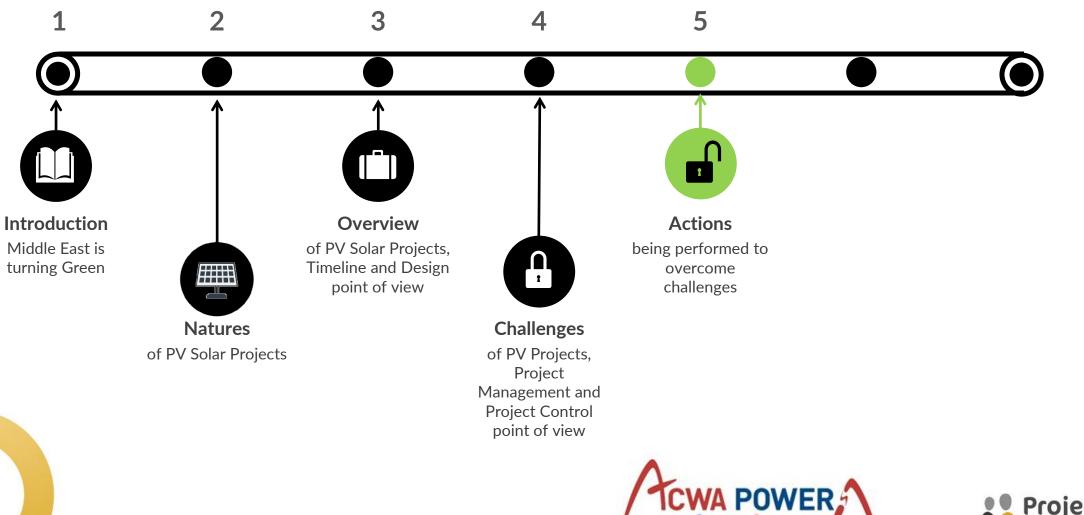
- Non-availability of **enough qualified resources** to execute the works.
- Getting works to proceed following the **planned sequence** and dates (**impacts on commissioning!**).
- Getting works to proceed following **real actual delivered materials**.
- Getting <u>accurate progress</u> (physical progress and approved quality inspected progress) for such huge site.

In addition, Not having enough Project Control candidates with experience in PV projects!





Agenda Roadmap







Actions

being performed to overcome challenges





5. Actions being implemented

A. <u>Execution Strategy</u>, that includes Engineering Strategy, Procurement Strategy, Construction Strategy and Commissioning Strategy, should be <u>CLOSED</u> at early stage of project.

Examples:

- Push vendors to standardize the design (where applicable) of different elements in the project to allow for more flexibility for Construction.
- Concept of making Mock Ups (either at Factory or at Site) are being adopted for all numerous repeated elements, in order to confirm Design assumptions and Quality required to be achieved.
- New Vendors whom EPC Contractor is aiming to work with while they are out of the approved vendor list should be closed at early stage, in order to allow further Engineering and Procurement activities to proceed smoothly, and allow for smother process of development of Baseline Schedules, and make them more reliable to follow.
- Subcontracting Strategy and Construction Sequence is being discussed and closed as soon as project layout is developed.





5. Actions being implemented

B. **EPC Contract Schedule to be detailed** for initial period (3-4 Months), in order to allow for detailed monitoring for the works in the period till Baseline Schedule is fully developed.

C. Aiming to **standardize Engineering activities**, and basic links between Engineering activities themselves, and with other subsequent works.

D. Having clear Project Control requirements in EPC Contracts that require <u>all key vendors to</u> <u>report weekly/ bi-weekly on all procurement stages (PO till delivery to Site)</u>.

E. Having <u>enough and qualified Project Control resources</u> from EPC Contractor side and key Subcontractors to properly monitor and control the projects, and able to provide and **update L4 Schedules** for their scope of work. This is being captured as well in EPC Contracts where key Project Control positions to be interviewed and approved.





5. Actions being implemented

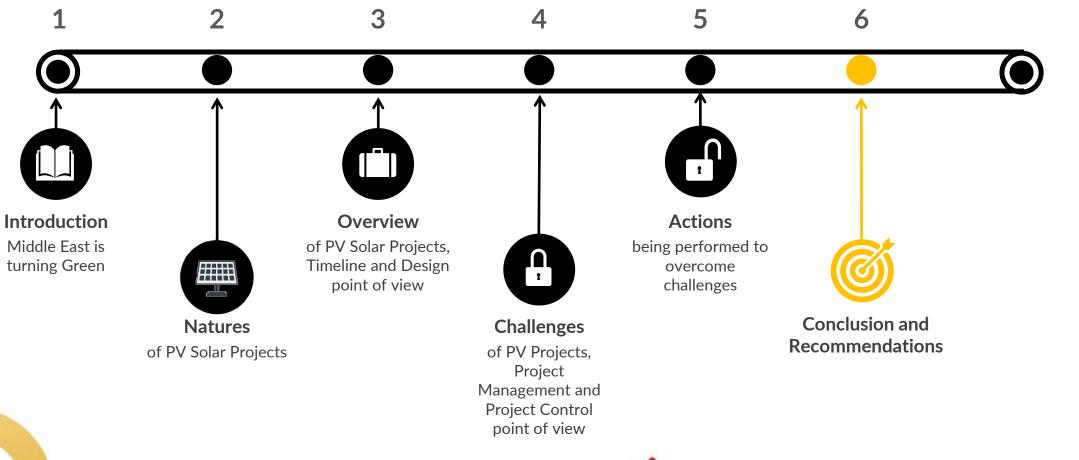
F. <u>Digitalization</u> initiatives are being implemented to improve Project Management and Project Control.





5

Agenda Roadmap









Conclusion and Recommendations





6. Conclusion and Recommendations

Conclusions:



1. PV Solar Projects are "Deceptively Easy" projects

2. Renewable Energy market (Worldwide and in Middle East) is going into huge expansion which require more qualified resources at all levels. Carbon zero targets are big driver for this expansion.

3. PV Solar Projects have a lot of challenges that start from early stage of the project. **Project Control** needs to be given attention from **early stages** to align Engineering Strategy, Procurement Strategy, Construction and Commissioning Strategy (**Project Execution Strategy**). The relatively short duration and having multiple critical paths require proper planning from early days of project. These Strategies should be able identify project risks at early stage and allow to plan mitigation plans at early stage.





6. Conclusion and Recommendations

Conclusions:



4. Identify **clear KPI's** to allow for proper control for each stage of the project, in order to make sure each stage of project (E-P-C and Commissioning) are very well controlled.

5. Project Control successful implementation is one of the key players of success of PV Projects.





6. Conclusion and Recommendations

Recommendations:



1. Deploying more **<u>Digitalization</u>** and **<u>Business Intelligence</u>** resources and involve new technologies (e.g. drones for progress tracking) to allow for more effective reporting and projects control.

2. <u>Do not</u> limit Project Control resources in projects <u>to the ones who have PV experience</u>, hybrid teams need to be deployed to enhance the talent pool of resources who have PV experience from similar markets (e.g. Power Plants, mega construction projects).

3. Deploying <u>effective PMO teams</u> that allow for more efficient knowledge and lessons learned sharing.





6. Final Wrap Up!

6

Project Control Manager should be playing key role in EPC Projects:

- <u>Right hand</u> for Project Manager <u>(The Integrator)</u>
- Should be <u>involved/ participate</u> in all project key meetings and decisions
- Risks identifier and follower
- Proactively analyzing delays, cost overruns and claims.
- Defining the suitable and practical project control tools for project success





6. Final Wrap Up!

The Project is a **Car**, The Project Manager (PM) is the **Owner**, and Project Controls Manager (PCM) is the **Chauffeur!**

If the project is a car and the PM owns the car but the PCM is the chauffeur then the car goes nowhere without both <u>being in alignment</u>.

The PM as the owner provides the <u>destination and deadlines</u> while the PCM as subject matter expert <u>navigates the fastest</u>, <u>safest</u> and <u>most economical route</u>.

The car does not move without the <u>PMs instruction</u> and the car can not move easily without the <u>PCM who holds the keys</u>.

Source: projectcontrolsonline.com



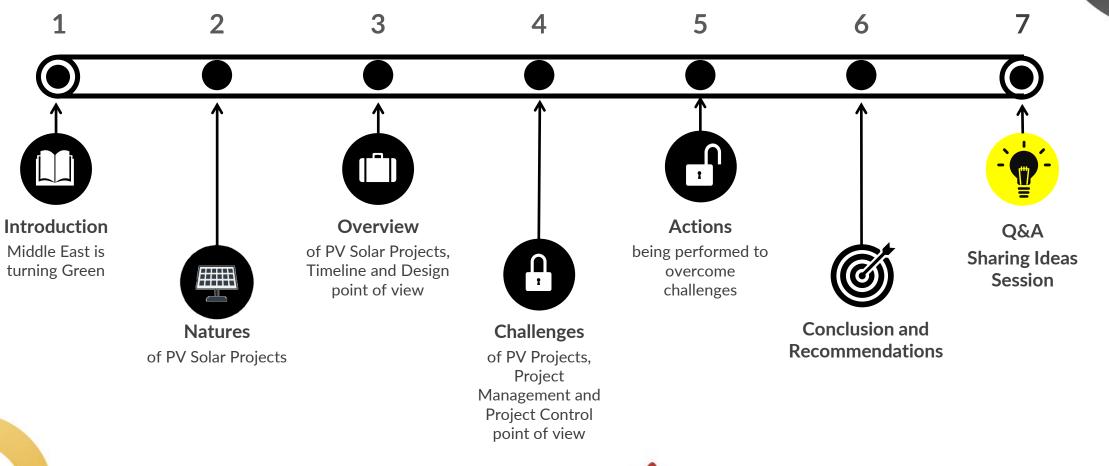








Agenda Roadmap









Q&A Sharing Ideas Session





Sources

- 1. ACWA Power, the developer, investor and operator or power generation and desalinated water plants with 77 assets under operation, construction or advanced development in 12 countries, with investment value of USD 82 Billion, can generate 53GW of power and 7.6 million m3/ day of desalinated water.
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