### Rapid PMIS Procurement and Implementation for Major Infrastructure Project in Norway



Mats Nyland, Partner Baseline AS

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Jordan Cannon, Pre-Sales Manager InEight





# Agenda

Mats Nyland Baseline	New airport Bodø	Concept to implementation	Implementation Configuration Expectations
- Who is Mats - What do we do?	- Scope - Timeline - Contract types	<ul> <li>Pre-qualification</li> <li>RFP</li> <li>Award</li> <li>Implementation</li> <li>Go-live</li> </ul>	<ul> <li>Selecting specific modules</li> <li>Set up without lengthy customization</li> <li>Expectations of this platform</li> </ul>





NORWEGIAN ARMED FORCES





NORWEGIAN SCHOOL OF ECONOMICS





Higher Vocational College



#### WE ENABLE PROJECT CONTROL

#### **SERVICES**

#### STRATEGIC | OPERATIVELY

NATIONAL AND INTERNATIONAL

#### FULL-SCALE SIMULATIONS

POSITION | QUANTITY | TIME | COST | RESOURCES | RISIK

#### **CUSTOMERS**

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CONSULTANTS | OWNERS | CONTRACTORS





### METHODOLOGY #1 Delegation

 Create ownership and <u>commitment</u> by reporting on one's own plan.

- Alignment with those familiar with the field and the task enhances <u>quality</u>.
- Enables <u>frequent</u> reporting on progress



INEIGHT (BASELINE. Project Controls

METHODOLOGY #1 Delegation #2 One source for information

Connected systems
Enables <u>automation</u>
Systematic <u>updates</u>
Documentation <u>along the way</u>
<u>Project information available for</u> project members

INEIGHT 
BASELINE.

METHODOLOGY #1 Delegation #2 One source of information #3 Measurable progess

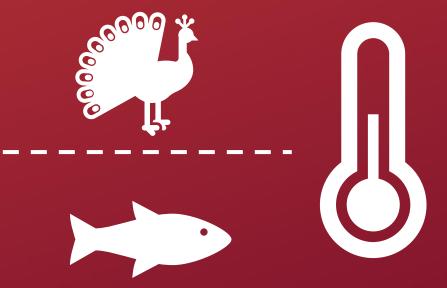
Activity weighting

○ <u>Reporting of status</u>

<u>Reporting against baseline</u>

Giving you answers to where we are vs.
 where we should have been

What is the status?





METHODOLOGY
#1 Delegation
#2 One source of information
#3 Measurable progess
#4 All towards the same goal

O Prevent information silos

- Effective <u>decisions based on</u> facts
- <u>Knowledege about where the problem is</u>, <u>enables the</u> opportunity <u>to prioritise</u>

Mitigation on time and at the right cost

INEIGHT 🛞 🖪



### New airport Bodø

- Scope
- Timeline
- Contract types





### **Bodø Today**









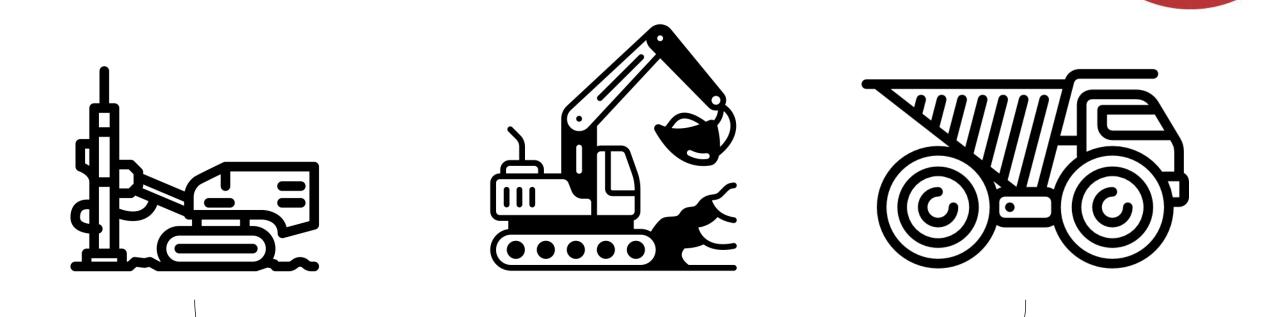
### Bodø 2029







### **CIVIL CONTRACT**



2 000 000m3 of Rock - 3 years







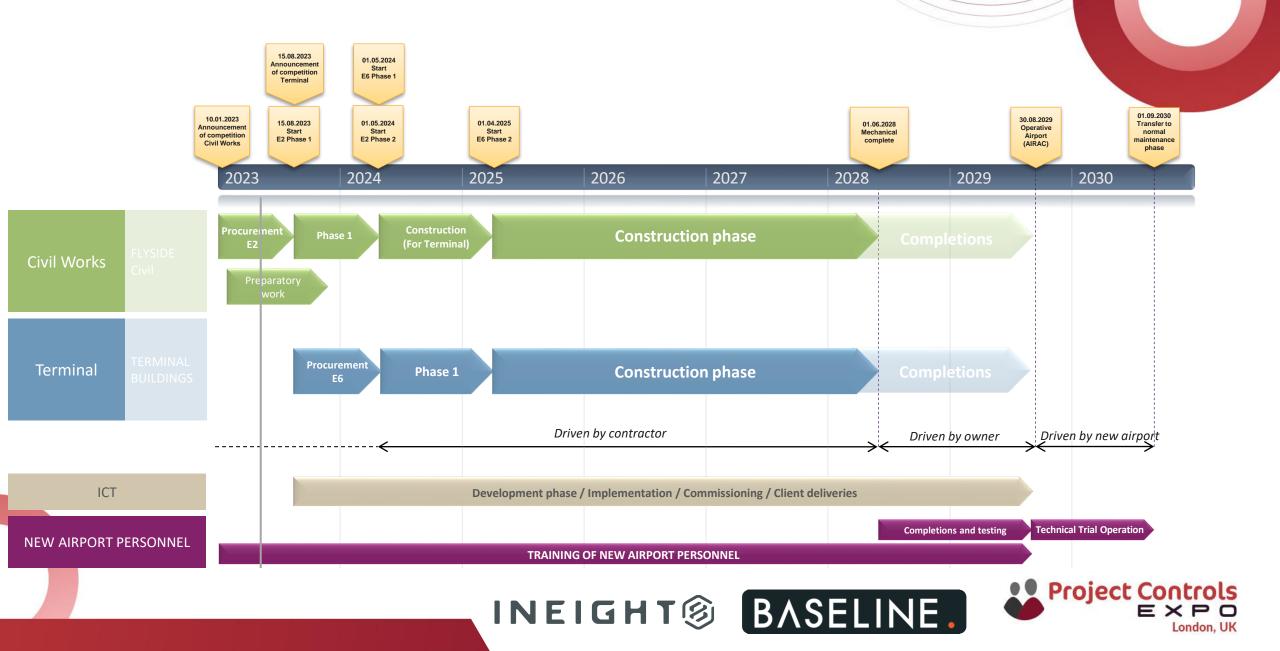
### **BUILDING CONTRACT**



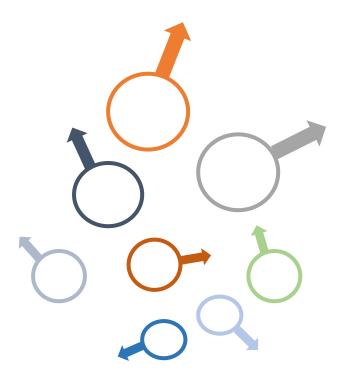
•22.000m<sup>2</sup> Terminal
•500 technical systems



### Timeline



### Contract model.





**Relationship-based** 

Transaction-based





### **Collaboration** principles

- Project's best
- Loyalty
- Trust and openness
- Culture
- Solution orientation
- Open project economy

- The principles should guide the interaction organization and govern the actions, choices, and decisions of the participants under the contract.

- The contract should ensure compliance, among other things, through financial incentives



### Two contract phases

#### Phase 1: Design phase

- Establish one organisation build culture and trust
- Agree on common goals and bonus program for the project
- Develop and optimise the project together
- Uncover and reduce risk together
- Estimate cost together
  - Establish a schedule together
  - Prepare / specify contract documents for phase 2

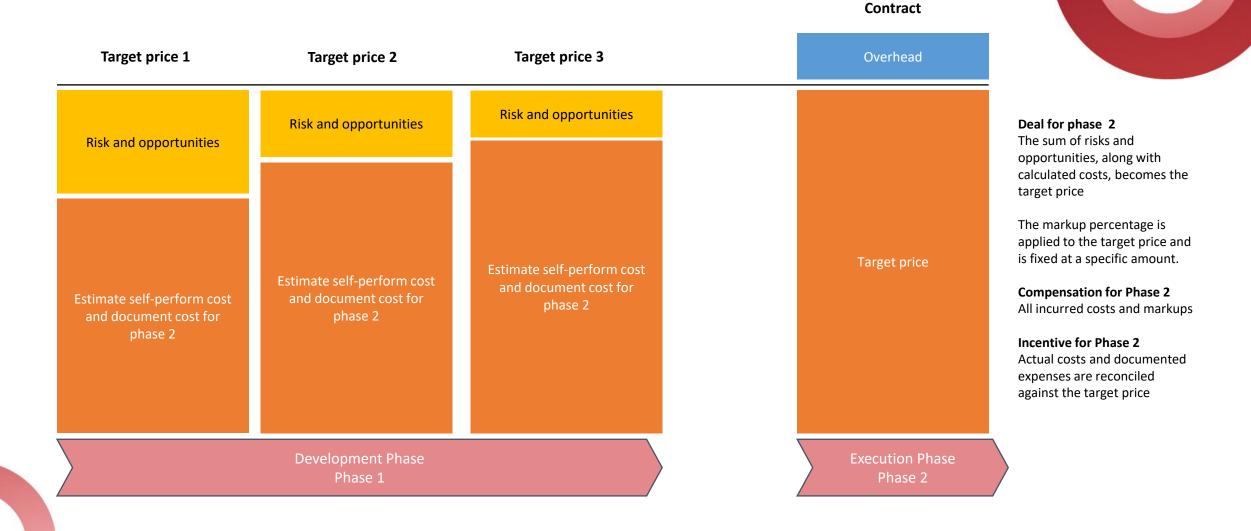
#### Phase 2: Construction phase

- Carry out the construction
- Work to achieve common goals.
- Risk management together
- Good and effective decision-making processes.
- Financial incentives linked to target price.
- Possible bonus linked to defined KPIs

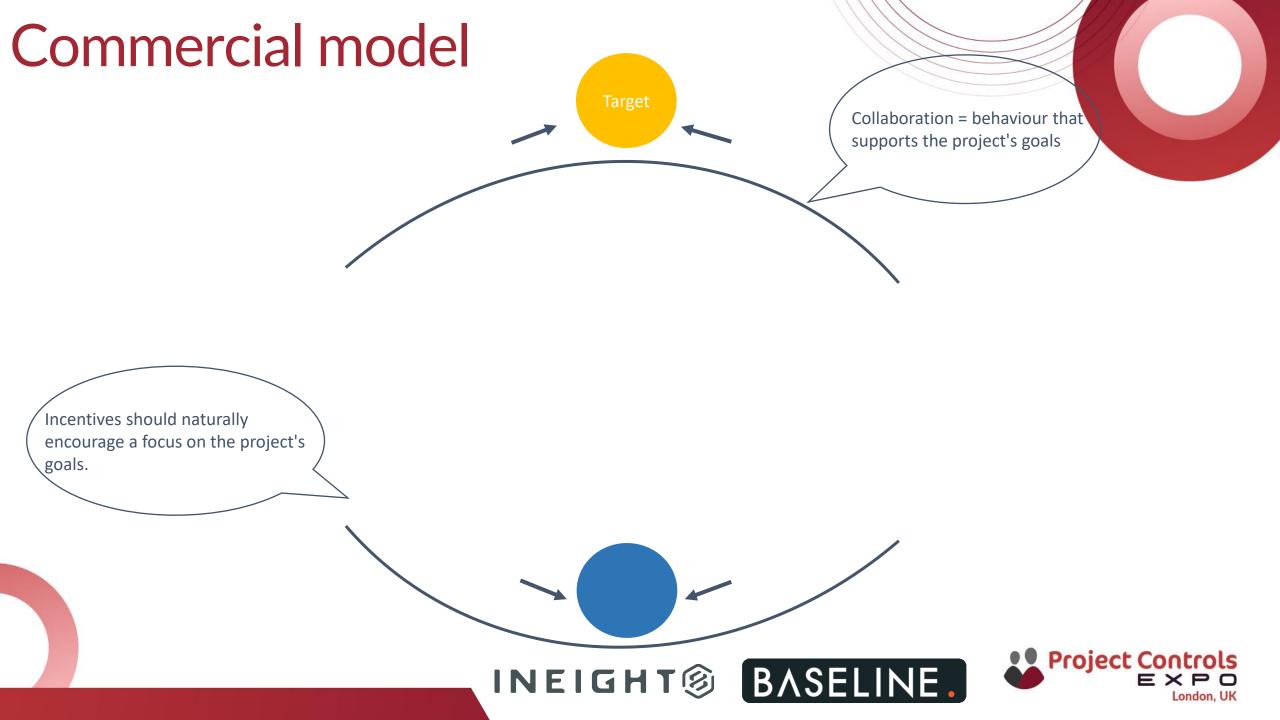




### Establishing target price



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# Key success factor:

### Building culture and trust.

- Openness and transparency
- Shared ownership of plans
- Resolving things together
- Showing respect and equality
- Balance and fairness in grey areas
- Seeking consensus on decisions
- Speaking positively about people
- Creating engagement



The only thing of real importance that leaders do is to create and manage culture. If you do not manage culture, it manages you, anc you may not even be aware of the extent to which this is happening.

— Edgar Schein —

AZQUOTES

When the going gets tough: Continue with this and don't take to the trenches!





### **Concept to implementation**

- Pre-qualification
- RFP
- Award
- Implementation
- Go-live





# Tender Schedule

	01.12.22 Announcment		12.01.23 Publishing RFP documents		15.02.22 Negotiations	
06.01.23 Prequalificatio			04.02. RFP Re		28.02.23 Contract award	



### **Implementation Configuration Expectations**

- Selecting specific modules
- Set up without lengthy customization
- Expectations of this platform





# Selecting specific modules

- Estimating and cost controls
- Forecasting and earned value management
- Field management tools for daily record keeping
- Inspection and issue logging for change management
- Risk and opportunity management
- Mobile progress for labor/staffing and quantity completion
- Accessibility by third parties on mobile applications
- Engineering management to track status and progress of the designs
- Analytics and reporting
- SaaS-only for easy set up and system management





#### INTEGRATED PROJECT CONTROLS PLATFORM

- Connected Data
  - Single source of project truth
- Connected Roles
  - Data proliferation from role to role
- Connected Experience
  - Proactive workflows and user traceability
- Connected Knowledge
  - Project experience becomes collective



# Selecting specific modules

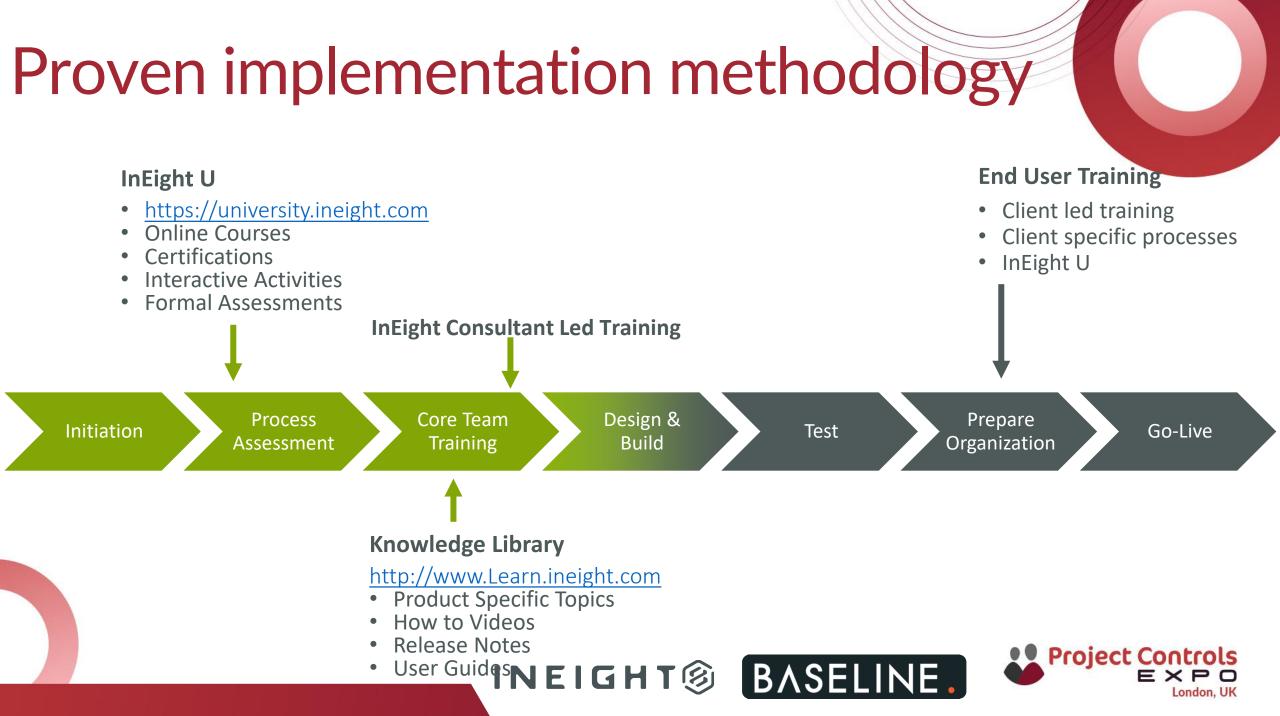




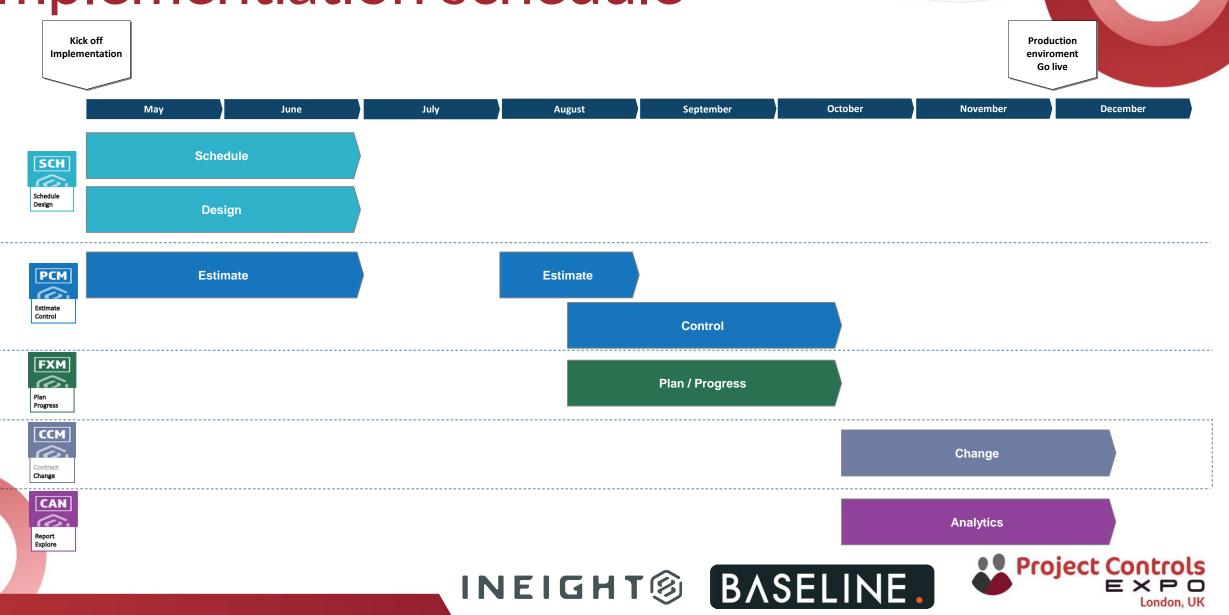


# Proven implementation methodology

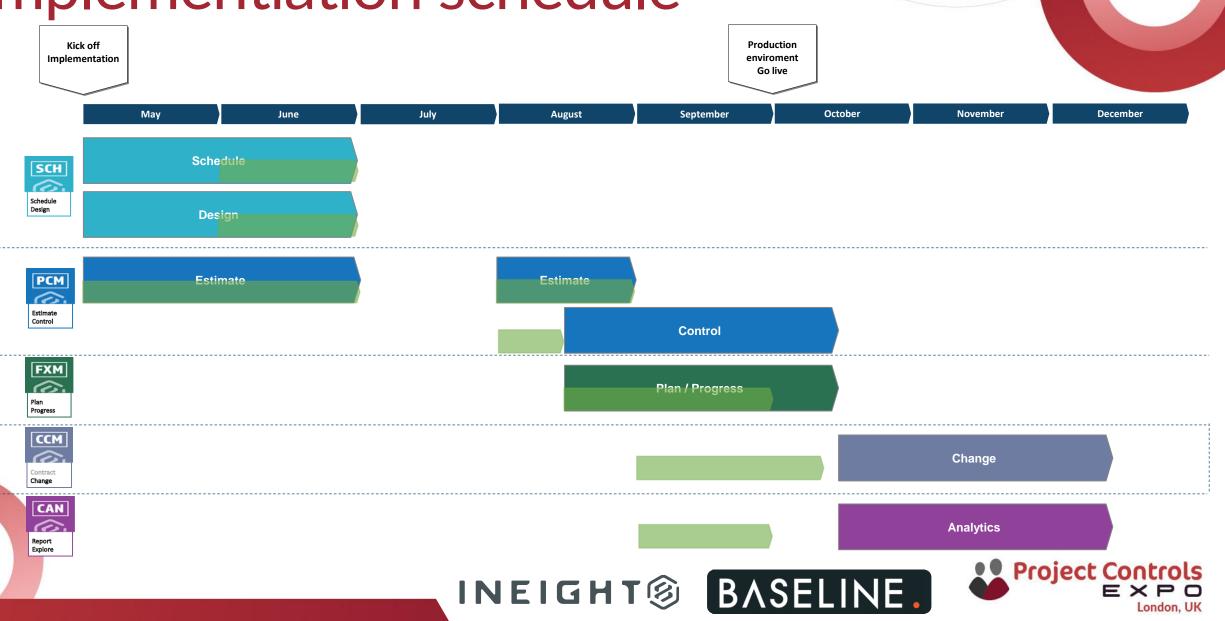




# Implementiation schedule



### Implementiation schedule



# Expectations of this platform

- Higher quality in project control

- Getting actuals closer to when it actually happend

Beeing an off the shelv plattform
High gain on low time and cost implementation

- Better collaboration with the contractors

Rapid onboarding of new project members
 Happier co-workers due to better UX-design



# THANK YOU

