Measuring Performance with Digital Progress Management Ingo Kocke, Senior Industry Consultant Hexagon







Global leader in digital reality solutions

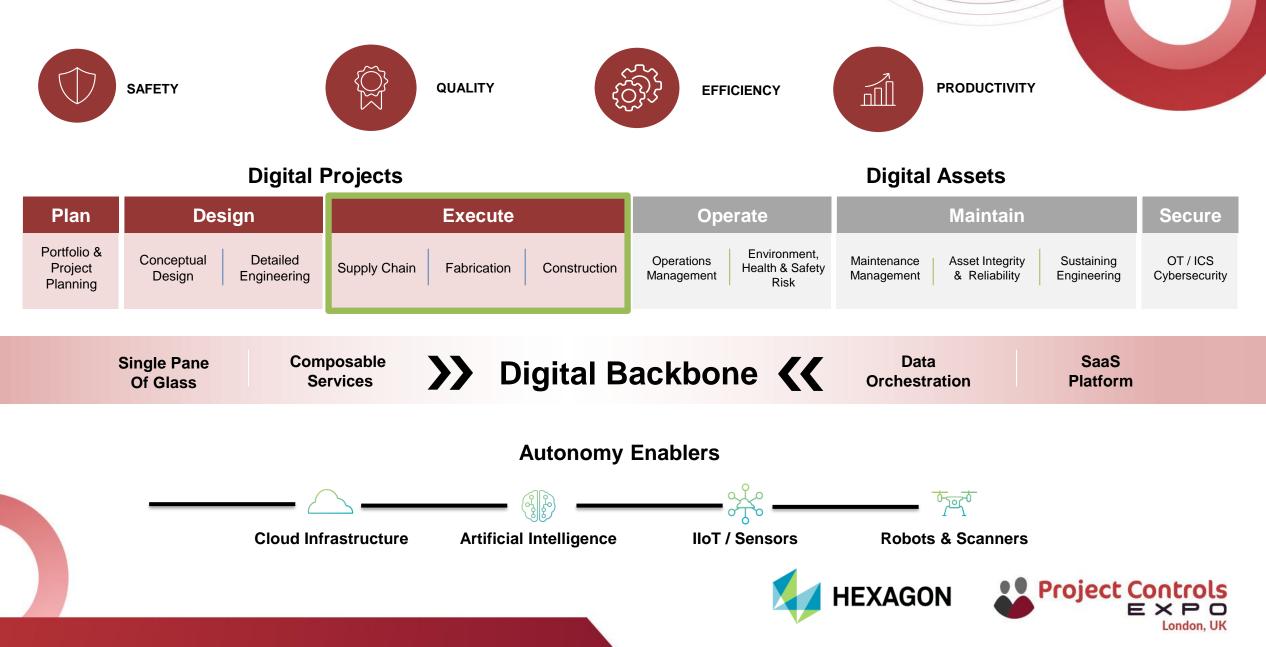
that are empowering an autonomous, sustainable future by putting data to work

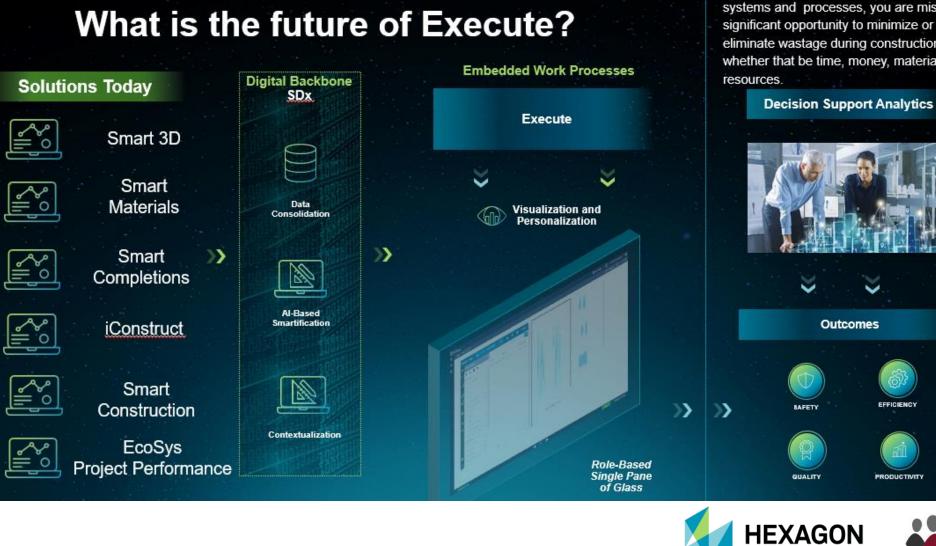


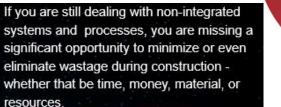




Smart Digital Reality for Autonomous Industrial Facilities







EFFICIENCY

PRODUCTIVITY



Why Is Progress Management Important

Identify Enterprise and Project Goals

Successfully executing projects hinges on many variables. Yet, the fundamental question that must be answered before any proactive or prescriptive measures can be implemented is this: Where are we today? Deceiving in its simplicity, this question often proves difficult to answer accurately. How can we make this easier?



Why Is Progress Management Important Are We There Yet?



Right Source, Right Data, Right Insight Start Right and Stay Right To The End



Challenges and Outcomes

Set desired outcomes and benefits



Enabling DigitalProjects Connecting Processes and Data



Digital Progress In Action

Integration Demo



Why Is Progress Management Important

Are We There Yet?





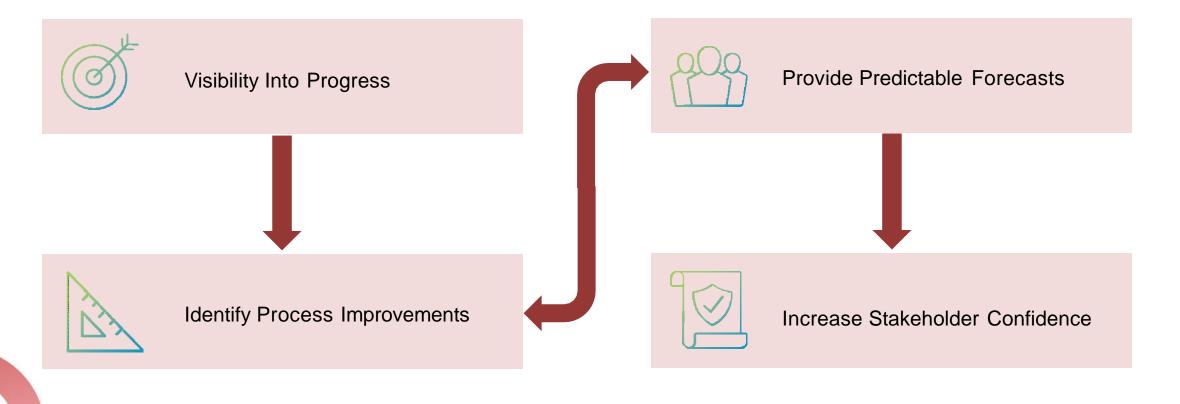


Why Is Progress Management Important

Are We There Yet?

Progress Measurement enables all stakeholders to understand the status of project tasks and activities. Accurate performance measurement is essential to know how the project aligns to planned cost, schedule and performance targets

Key Benefits of Accurate Progress Management







Challenges and Opportunities

From Poor Performance To Exceeding Expectations







Challenges and Opportunities

From Poor Performance To Exceeding Expectations

Poor productivity, tight profit margins, resource shortages and low technology adoption are all well documented challenges faced by the engineering and construction industry. Driving performance improvement through digital progress measurement and management will help alleviate the impact on successful project delivery

Current State



Historical Performance

- Projects Over Budget
- Projects Delivered Late
- Projects Failing To Deliver Planned Benefits
- Productivity Below Averages
- Too Much Time and Money Wasted
- Low Profit Margins Compared To Other Industries

Perception Versus Fact

- Limited Access To True Progress and Performance Data
- Status Based False Perceptions



Common Issues

- Siloed and disconnected processes and data management
- Too subjective and open to interpretation
- Misalignment of delivery completion with schedule
- Lack of standardization No standard rules of credit
- Inefficient manual process with potential for error
- **Data intensive** multiple sources requiring consolidation, manipulation and analysis
- Difficult to validate reliability and accuracy of information
- **Optimism Bias** Reporting "inaccurate" progress especially early in project lifecycle

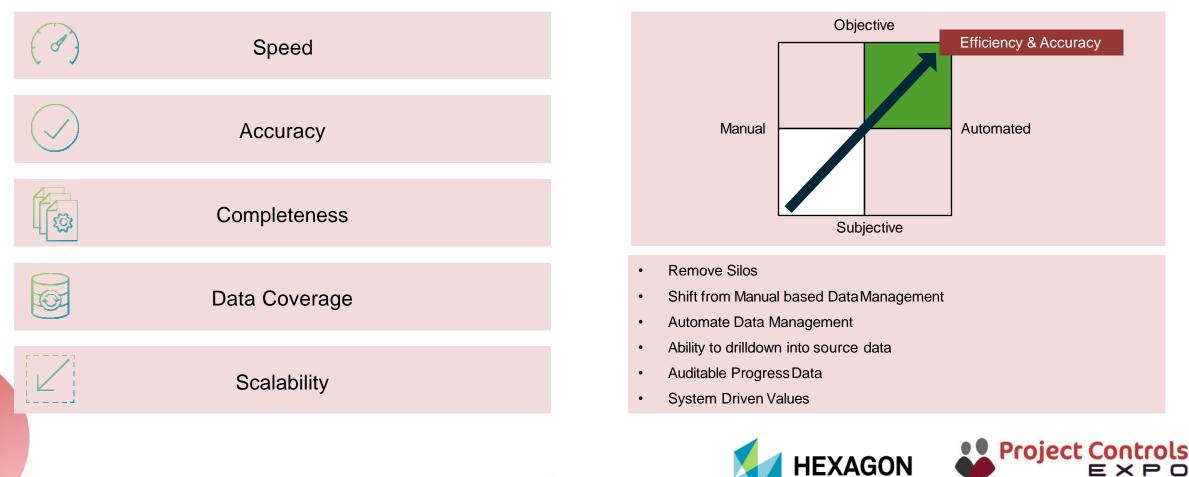


Automated Objectivity

Data Driven Decision Making

Provide accurate and timely progress information to allow all project stakeholders to focus on maximizing schedule and budget performance and delivering planned benefits and targets

Key Considerations



London. UK

Getting It Right

5 Key Elements





Getting It Right

5 Key Elements

Any performance management system, whether digitized or not, requires the following 5 key elements to be successful.

1	Right Data	The relevant performance data needs to be available as needed by stakeholders to effectively control and manage the project
2	Right Source	The right performance data needs to come from the appropriate source, at the right level of detail and cadence
3	Right Time and Place	Automated workflows within an integrated environment allows timely access to data
4	Right Person	Notifying the right project team members and providing access to actionable insights improves decision making
5	Right Decision	The correct course correcting decisions are communicated and carried out quickly with immediate impact on performance



Business Impact of Digital Progress Management

An Example

		Project Performance Solution	Digital Project Progress Solution
	Data	Framework established to capture progress at different project stages and details	Both automated and manual processes established to capture timely progress from the right source
2	Source	Siloed and disconnected tools require extensive data capture, preparation and consolidation	Instant access to accurate and timely performance data based on rule-based integrations
3	Time and Place	Progress analyzed after the fact with limited ability to eliminate or minimize performance issues	Immediate access to progress from the field or office.
4	Person	Progress reported to right people to understand performance but without clear visibility into source data or ability to quickly identify problems	Connected data provides visibility into performance at summary and detail level. KPI driven analysis supports easy identification of issues
5	Decision	Performance issues identified and corrective actions taken but visibility into actions taken is difficult	Performance addressing actions integrated with cross- system change management processes







Enabling Digital Projects

Connecting Processes and Data

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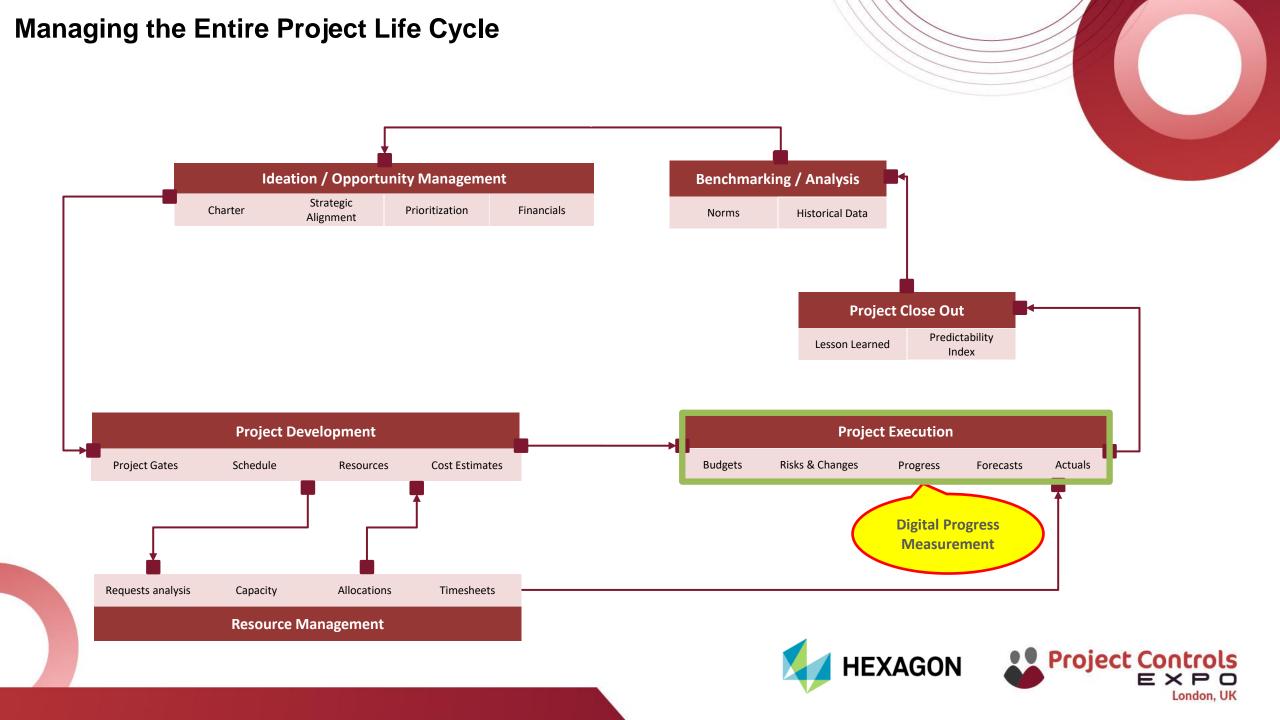
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A Digital Reality

EPP – Delivering Digital Progress Management

Construction Manageme	nt (Installed Quantities)
HEXAGON	Work Package Progress EPP Solution Accelerator

Design Software (Engir	neering Deliverables)
HEXAGON	Model Progress
Intergraph Smart®3D	EPP Solution Accelerator

Completions and Commissi	oning (Package Progress)
HEXAGON Intergraph Smart® Completions	Work Package Progress In Design / Roadmap

Digital Progress Management

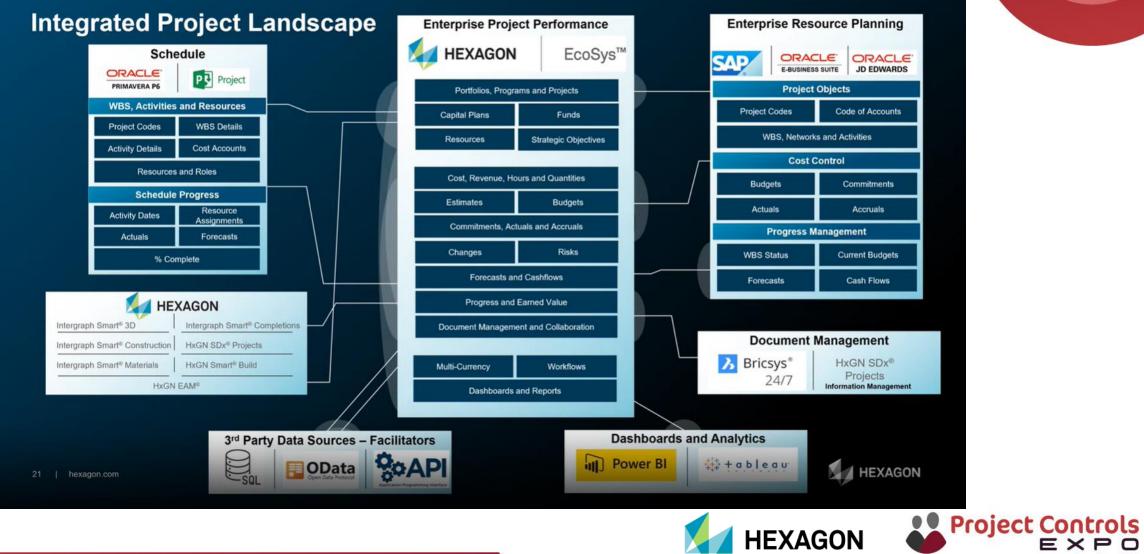


Information Management	(Deliverables Progress)
HEXAGON	 Drawings and Documents Productized Integration / Liv e
HxGN SDx™ Projects	Connector







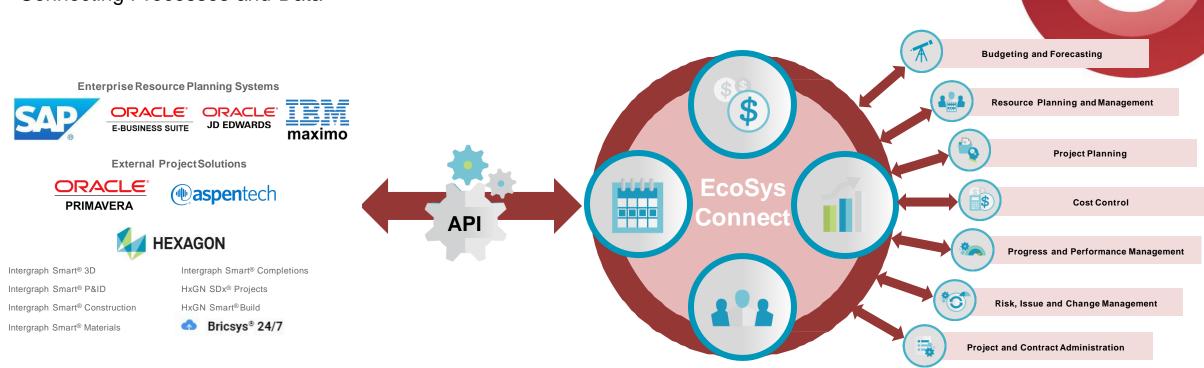




London, UK

Enabling Digital Projects

Connecting Processes and Data



Supports ALL EcoSys Integrations



Increased reliability and simplified maintenance



Reduced implementation time and cost



Improved performance





ERP Accruals & Actuals



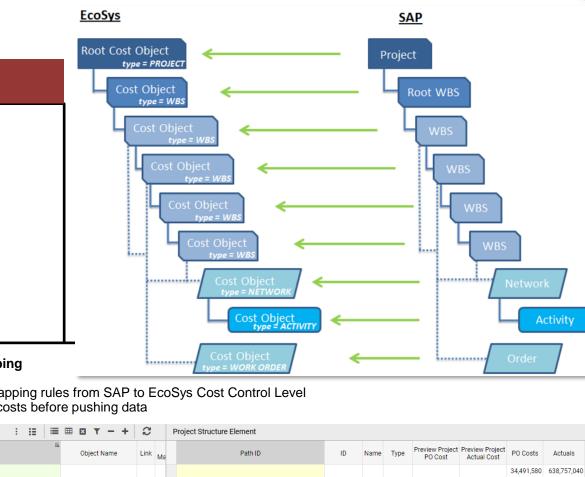




EcoSys SAP Integration

HxGN SAP Connector

Key Features:



Subject Areas - Imports to EcoSys:

- Project Structure Including WBS, Networks, and Work Order
- Actual Cost and Revenue
- Commitments
- Planned Costs and Revenue
- CATS Timesheets
- Budget Totals
- Enterprise Data

Subject Areas – Export To SAP:

- Project Structure Including WBS, Networks, and Activities
- Forecast Costs



- Fully Configurable **CBS to WBS Mapping**

HxGN SAP Connector

- Standard EcoSys integration product for SAP

- S/4 HANA (ECC support available Q3 2023)

- Full integration with SAP PS module

- SAP web services integration

- EcoSys Workflow Automation

- Cloud Compatible

- CBS to WBS Mapping

- Ability to define mapping rules from SAP to EcoSys Cost Control Level - Ability to preview costs before pushing data

Map SAP Structure to Projec 🗄 🔡	⊞ ⊠ T - +	С		1	Project Structure Element							
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PRJ-000513.02.02-01.02-01-01.02-	Staffing	Link			PRJ-000513.1011A.101A.FI.ME	ME	ME	WBS			0	
PRJ-000513.02.02-01.02-01-01.02-01-0	Surplus Material - Asset R	Link			PRJ-000513.1011A.101A.FI.PI	PI	PI	WBS			0	
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Schedule Integration







Schedule Integration

EcoSys Connect Overview

EcoSys Connect

Main Benefits

- Cloud-enabled platform purpose-built to support all EcoSys integrations ٠
- Eliminates need for custom integration code ٠
- Reduced implementation time and cost ٠
- Increased reliability and simplified maintenance ٠
- Improved performance ٠

Main Features

- User Dashboard to monitor job status and audit log ٠
- Job automation for scheduling and running on-demand executions (PATENT ٠ PENDING)

Readers

Fixed

SOAP

No-op

Filter

SOAP

Iterator

Logger

No-op

P6 Join

SOAP

No-op

Reducer

SOAP Join

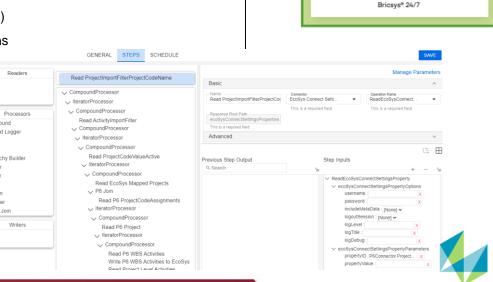
Writers

Compound

Context Logger

Hierarchy Builder

- Integration error handling (resend option in R2) ٠
- Configurable field mapping and transformations ٠



Typical Integration Points

External Project Solutions

Hexagon Solutions

Intergraph Smart® 3D Intergraph Smart P&ID

Intergraph Smart Construction

Intergraph Smart Materials

Intergraph Smart Completions

HxGN SDx® Projects

HxGN Smart® Build

ORACLE

JD Edwards

AspenTech

ORACLE

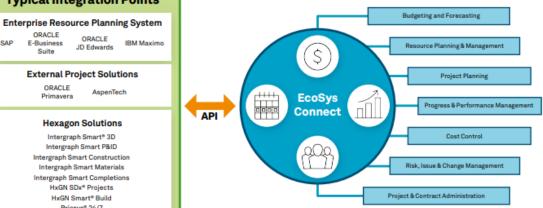
E-Business

Suite

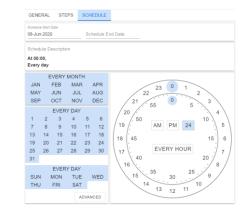
ORACLE

Primavera

SAP



HEXAGON



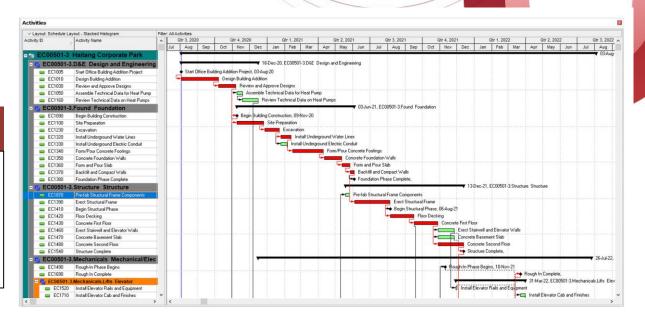


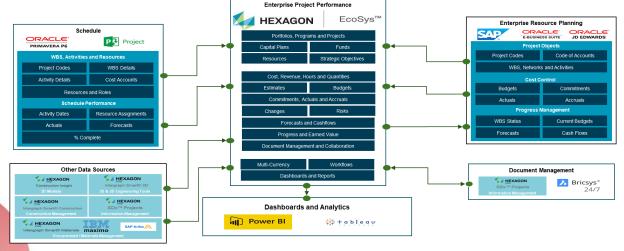
Schedule Integration

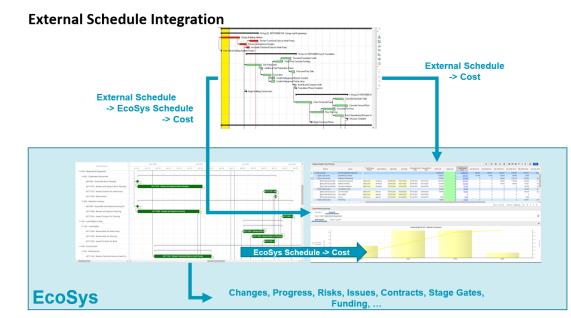
Primavera P6 / EcoSys P6 Connector

Primavera P6 / EcoSys Connector

- Fully Cloud enabled integration platform
- Simply integrate with MULTIPLE P6 instances
- Import Activity Progress including Milestones
- Import Activity Planned and Actual Start / End Dates to drive progress timeframe
- Import Activity Progress to generate EVM metrics and support productivity analysis







Engineering Progress Measurement







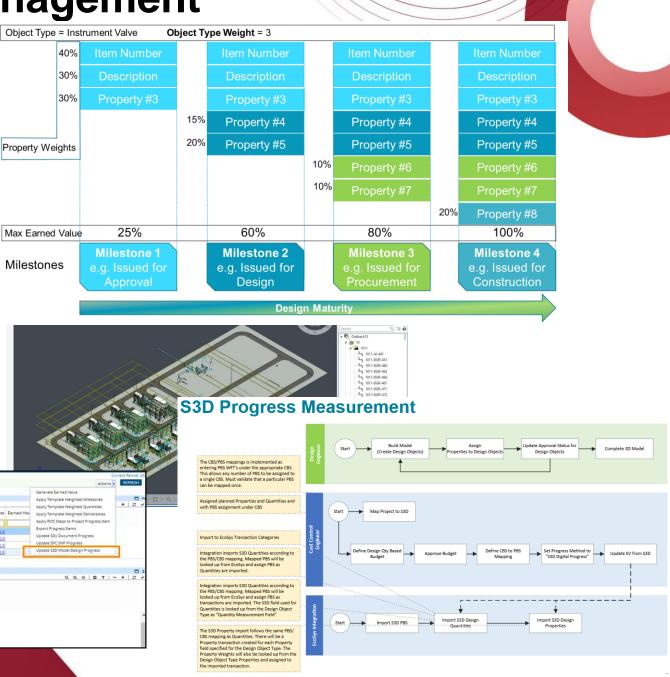
Engineering Progress Management

S3D

- Measures S3D Design Progress by Design Object Type based on approved design status
- Ability to Generate EV from S3D Design Object Progress
- Imports Design Quantities and Properties summarized by S3D Plant Breakdown Structure
 - PBS is typically: Plant / Site / Area / Unit / Discipline
- Design Progress is measured according to:
 - S3D Design Quantities compared to the EcoSys Quantity-based Budget
 - S3D Properties compared to EcoSys Stage of Design Milestones
- S3D PBS to EcoSys CBS Mapping
 - S3D PBS Structure is imported as EcoSys Transaction Categories
 - EcoSys User to do Manual Mapping of PBS to EcoSys CBS

- Solution will come with pre-configured S3D Filters on Design Object Type

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Information Management Integration

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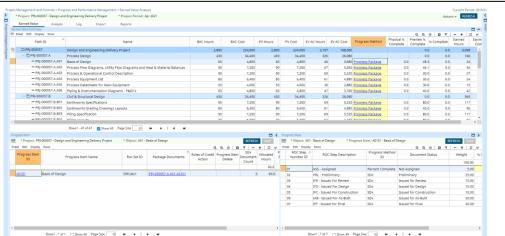




Information Management Integration HXGN SDx Projects

SDx Projects

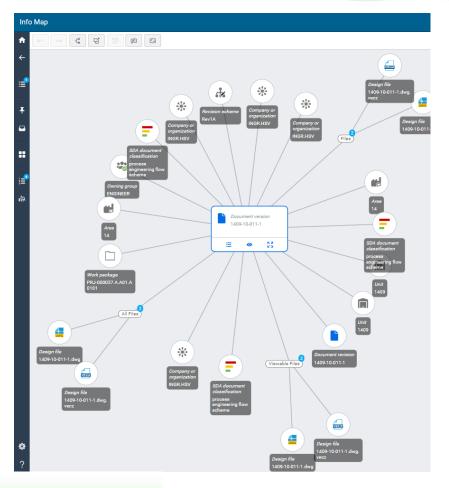
- Track Progress against Document and Drawing Deliverables in SDx
- Utilize Progress Rules of Credit aligned to Document Issue Status to determine % complete
- Bi-directional integration to transfer progress package details and package contents ٠
- Utilize EcoSys Live Connector to view documents from within SDx ٠
- Generate EV metrics based on planned actuals and progress in EcoSys ٠
- Analyze productivity and performance in EcoSys



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Package ROC Templates Package ROC Templates - Project

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	DRCats2	Document Review Categories - Manual	DRCats2	7			01	ASS - Assigned	Percent Complete	5.00	Not Assigned	DRCats1
	DRCats3	Document Review Categories - 3 Step	DRCats3	3			02	PRL - Preliminary	SDx	25.00	Preliminary	DRCats1
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HEXAGON



Procurement Progress Measurement







Procurement Progress Management

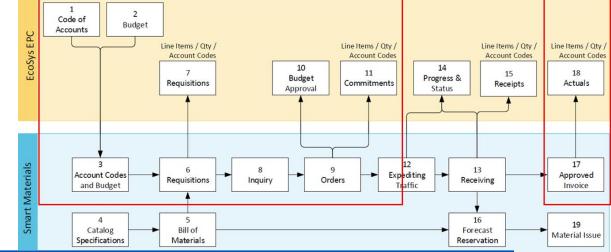
HxGN Smart Materials

HxGN Smart Materials

- WBS & budget info from EcoSys to Smart Materials
- Requisition, P.O. line item, Commitment from Smart Materials to EcoSys
- · P.O. revisions and other costs are captured
- Quantities and Cost
- Inquiry through Delivery

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	TRG-01.2.03-MAT		Systems	Control Systems	USD	0,00	5.460.864,00
	TRG-01.2.04-LAB		al Systems	Electrical Systems	USD	0,00	510.501,00
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	TRG-01.2.06-MAT		stems	Flow Systems	USD	0,00	691.843,00
	TRG-01.2.07-LAB	ECOSYS	ical Systems	Mechanical Systems	USD	0,00	638.223,00
	TRG-01.2.07-MAT		ical Systems	Mechanical Systems	USD	0,00	296.558,00
	TRG-01.2.08-LAB		ystems	Safety Systems	USD	0,00	1.406.691,00
	TRG-01.2.08-MAT	ECOSYS	ystems	Safety Systems	USD	0,00	1.738.400,00



Budgets > Original Budget

DUDOFT

Portfolios Estimating Scheduling Projects Contracts Budgets Changes Progress Forecasts Reports User Asset Investment Planning Resource Management Configure

* Project: TRG-01 - Power Plant Construction

	ORIGINAL BUDGET	ME-PHASING	ANALYSIS	REGISTER	R IMPO	IRI RE	PORTS		
(Original Budget Summary								
	Path ID		Name	Туре	Contingency Account Type	Unapproved Hours	Unapproved Cost	Approved Hours	Approved Cost
~		Power Plant C	onstruction	Projects		0	Q	1,459,882	398,900,980
	✓ ☐ TRG-01.1	Plant System	Design	WBS		0	Q	246,909	20,753,464
	✓ □ TRG-01.1.1	Business Req	uirements	WBS		0	<u>0</u>	63,783	5,685,526
	TRG-01.1.1.01	Auxiliary Syste	ems	Work Package		0	0	18,926	855,369
	TRG-01.1.1.02	Civil Structure	s	Work Package		0	Q	4,225	384,666
	••• TRG-01.1.1.03	Control Syster	ns	Work Package		0	0	2,783	<u>377,860</u>
	••• TRG-01.1.1.04	Electrical Syst	ems	Work Package		0	0	2,121	169,589

Approved Budget Details

APPROVED DETAILS

Object: 01 - Auxiliary Systems
 Object: 01 - Auxiliary Systems
 Decourse Name Material Item
 I//

Object Path ID	Cost Account ID	Resource ID	Resource Name	ID-Name	UOM ID	Quantity	Hours	Cost	Currency	Currency	Budget ID	Approval Date
						7.0	18,926.2	855,368.90		855,368.90		
TRG-01.1.1.01	ODC	CV-ENG	Civil Engineer		LOT	7.0	0.0	265,792.75	USD	265,792.75	BGT-000001	01/13/2021
1.01	LAB					0.0	18,926.2	589,576.15	USD	589,576.15	BGT-000001	01/13/2021

COMMITMENT F	EGISTER IMPORT	REPORTS					
Commitment Registe	r						
Commitment ID	Commitment Name	Туре	Hours	Committed Cost	Actual Cost	Open Commitment	Vendor Name
			0	1,051,037	C	1,051,037	
P0-000001	Misc Bolts, Nuts and Washers	Purchase Order	0	1,051,037	C	1,051,037	
PO-000002	Equipment and Large Tools, Renta	Purchase Order	0	0	C	0	
PO-000003	Geotextile Xabric	Purchase Order	0	0	C	0	

Commitment Details

* Commitment: PO-000001 - Misc Bolts, Nuts and Washers

GENERAL COMMITMENT LINE ITEMS ACTUAL LINE ITEMS

Object Path ID	Cost Account ID	Line ID	Description	Quantity	UOM	Hours	Cost	Currency	Cost in Object Currency	Date
						0.0	1,051,037.38		1,051,037.38	
TRG-01.2.07	MAT	7	1/4-20 21/2" HEX GRADE 5 ZINC	50.0	EA	0.0	4.00	USD	4.00	01/02/2017
TRG-01.2.07	MAT	70	M8 X 40 HEX 8.8 ZINC	25.0	EA	0.0	3.75	USD	3.75	01/02/2017
TRG-01.2.02	MAT	99	1/2" Anchors	50.0	EA	0.0	40.00	USD	40.00	01/02/2017
TRG-01.2.07	MAT	71	M8 X 50 HEX 8.8 ZINC	25.0	EA	0.0	4.75	USD	4.75	01/02/2017

Construction Progress Measurement





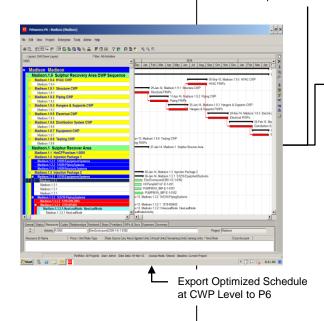


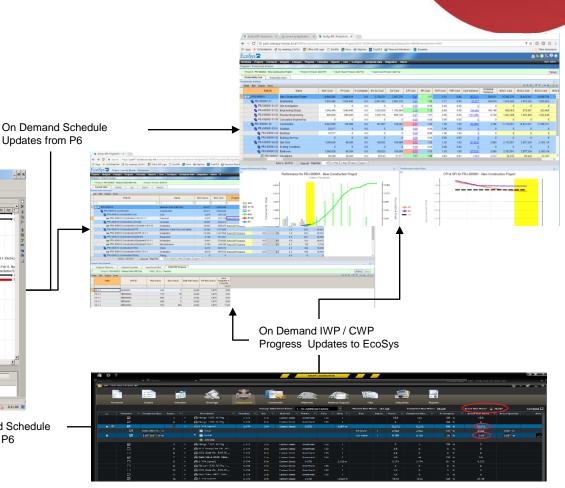
Construction Progress Management

HxGN Smart Construction

HxGN Smart Construction

- Scheduled or ad-hoc Field Construction Progress updates
- Update progress based on Installations Work Package (IWP) approval status
- Update progress based on Construction Work Package (CWP) modifications
- Identify progress/performance issues early
- Update EcoSys with following Work Package details
 - CWA Number
 - CWP Number (WBS Code)
 - IWP Number
 - Plant ID
 - Planned Manhours
 - Actual Manhours
 - Planned Start/Finish Date
 - Actual Start/Finish Date
 - Discipline
 - Purpose
 - Crew Size









Other Methods

Digital Options and Opportunities

Every project involves many sources of progress. We continue to build ways to integrate with other Hexagon solution and non-Hexagon products to provide access to the "right" source of progress data

ORACLE PRIMAVERA Project	Schedule WBS, Activities, Relationships, Dates, Resource Assignment, and Progress	Standard Product	EcoSys P6 Connector MS Project Solution Accelerator
HEXAGON Intergraph Smart®Materials	Structure and Classification Master Data, Project Commitments, Progress (Material Receipts), and Actuals (Invoices)	Standard Product	Custom Integration developed by Smart Materials Product Team
HEXAGON Intergraph Smart®Construction	Construction Work Package (CWP) and Installation Work Package (IWP) Progress	Standard Product	Custom Integration Code developed by EcoSys Product Team
HEXAGON Intergraph Smart®Completions	Construction Work Package Progress and Deliverable Completions	Roadmap Integration (Configured WithServices)	Customer Smart Completions API enabled via Services
HEXAGON HxGN Smart Build™Insight	Integrated HxGN 5D Vision; Budgeting, Progress, Change Management and EVA Enabled Forecasting	Standard Product	Productized Integration Code developed by Smart Build Project Controls Product Team
			Project Controls

HEXAGON

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London, UK

Recording S3D

The Future Is Digital





Summary

The Future Is Digital







THANK YOU

