Combining PPM with SPM for end-to-end visibility

Radically reduce costs and significantly increase revenue

Project Controls Expo | 2022

The Power of Predictability

Introductions

Matt Sullivan
Enterprise Account Executive

Andy Yawn
Senior Solutions Engineer

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Cora can help you achieve measurable results

85%
resource allocation
a "slam-dunk"

55%
reduction in
Forecast volatility

50%
reduction in
cancelled projects

40%
reduction in
project deviation

1
Single View
from 22 systems

10%
Reduction
Of capital
Program costs

10hrs
reporting
reduced
to seconds

$2.5m
Increase in
planned savings
annually

$750k
efficiency
Savings
over 2 years

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Client references

"Cora gives us that single source of truth to what's going on in the organization and also gives us the ability to prioritize what's really important to us, allocate resources and funding for those projects to help move us into that strategic position is invaluable."

Sarah Malin
Head of Program Management, CityFibre

"We save time and money and deliver quality information and Cora's solution enables us to do this. We speculated that by virtue of having far less work to do to aggregate and produce quality output we could make efficiency savings of over £500,000 over the first two years."

Mark Cain,
Program Manager,
NHS Digital

"It works well at a low level for project planning, risk and issues, change logs, benefits tracking, weekly reports, etc. Then the PMO can roll up and summarize that low-level data into a full program/portfolio view."

Justin Leese,
Program Director,
Local Full Fibre Networks,
Department for Digital, Culture,
Media & Sport

"We have specific timelines, deliverables, stakeholder communications, risks and mitigations, all of these tasks need to be delivered and managed, Cora has helped us and supported us to be successful."

Alejandro Gutierrez,
Senior Engineer, Boston Scientific

"One of the reasons PwC got involved with Cora is because we liked the journey that Cora had been on. We really liked the product, where it was at and we absolutely liked it in comparison with a lot of the competitor products."

Sandie Grimshaw
Partner, PwC

"...it has an extremely customizable PPM solution, which is what we needed – a solution that would fit to the way our business processes operate"

Mark Ruettiger
North America Operations Manager,
Automated Logic

"Cora really allows us to drill down into information so we can give our senior management the key decision-making information to make informed decisions on all our schemes."

Ian Thrupp
Head of Planning & Project Controls,
WSP

"With Cora, we're able to sit around the table at senior management level and understand where we are much better than previously."

Paul Moody
Director of Global Engineering,
Allergan

"Cora PPM gives us a single version of the truth. We've got 50+ countries in which we work, with 12,000 people in our part. We have in the region of 40,000 live projects everyday. Cora PPM provides us with insight into all of those projects"

Phil Howe
Project Management
Excellence Lead, Honeywell

Do you suffer from poor margins due to following an inconsistent project management methodology?

Are your engineering design & delivery teams misaligned with key events in your supply chain, causing them to miss contractual milestones? Is this, as a result, negatively affecting your revenue and margins?

Are you poor at estimating future projects, which causes your legal & management teams to unnecessarily increase reserves on estimates?

Are you hampered by disconnected systems? After all, poor data leads to poor decisions. Do you need to simplify and digitize your business processes?

Are you seeking accurate and real time data to help you make more comprehensive and dynamic strategic decisions? Are you looking to improve your connectedness and transparency?

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Benefit from greater control and predictability

Gain from the experience we've garnered from a quarter century of global implementations. By having standardized workflows, reviews and signoffs, your Cora platform will ensure you:

Get operational efficiencies through digital transformation

Consolidate multiple point solutions into a seamlessly integrated solution

Improve collaboration between disjointed global workforces in remote working environments

Address growing supply chain challenges

cora

"Control tower" predictive, actionable insight across the enterprise …

Get rid of those gaps between planned and actual costs and delivery, so you can be confident of continually maximising your margins

Finance

Sales/ Bidding

Easily gather all the information necessary to make data-driven decisions about the portfolio

Handover the project to customer – on time and to budget, ensuring customer satisfaction

Customer Satisfaction

Planning/ Budgeting

Make logical choices – scenario analysis of resources, assets, financials, strategy and make simple "Go/No-Go" decisions

Standardise project close out processes including lessons learned

Delivery

Supply Chain Sync

Real time, compliant, status reporting, accurate and timely invoicing, timesheet and workflow tracking

Manufacturing

Manage the portfolio, executing projects successfully and feedback progress, via visual dashboards

Guaranteeing successful project delivery

Based on hundreds of implementations, Cora enables organizations to plan and manage long-term projects within high-value supply chains, ensuring their successful delivery.

What we do

We make sure that everything you do and make is delivered on time and on budget, thanks to our seamless integration of your schedules, forecasting, resources and financial controls.
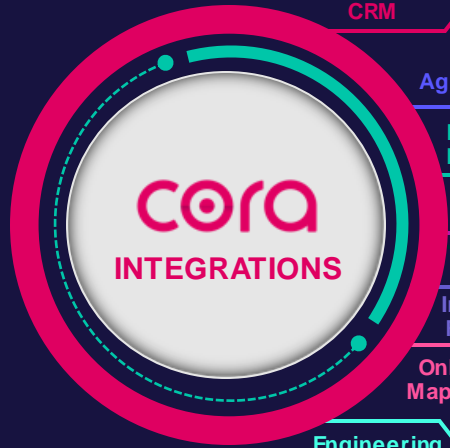
How do we do it?

By streamlining and centralizing all your data, to give you immediate and effortless visibility into every project and across your portfolio.

What does that mean for you?

Those gaps between planned and actual costs and delivery are eliminated, so your costs and waste go down and your margins and revenue soar.

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"Single source of truth" – at the nexus of enterprise architecture

- **Consolidates heterogeneous data** (financial, supply chain, technical and personnel) providing an integrated data portal

- Facilitates real time actionable insight, for instant unified cross-organisational view

- Flexible API architecture

CORA
INTEGRATIONS

CRM
Agile
Project Management
Financial Management
HR and Payroll
Interactive Reporting
Online Mapping
Engineering Support Systems

salesforce   pipedrive   Microsoft Dynamics

JIRA   TFS

Word   Excel   Project   ORACLE PRIMAVERA

UNIT4 AGRESSO   sage   SAP   Integra Systems   ORACLE Financial Services   ORACLE JD EDWARDS

SAP   ORACLE

AMPLIFY   documentum   Alfresco   SharePoint

esri   Bing maps

windchill   DASSAULT SYSTEMES   freshservice   TEAMCENTER

Feature rich, next-gen solution drives compelling value to enterprises

Project Management Office (PMO)	Strategic Portfolio Management (SPM)	Strategic Workforce Planning (SWP)	Benefits Realisation

Portfolio Modelling · **Scenario Planning** · **Top Down Budgeting** · **Prioritisation** · **Better Decision-Making** · **Business Intelligence** · **Financial Forecasting**

Project Engine · **Finance** · **Document Management** · **Smart Forms** · **Registers** · **GIS Mapping** · **Dashboards** · **Reporting** · **Mobile** · **Resources** · **Workflow**

Multi-Instance · **Secure & Compliant** · **Scalable** · **Organisational Views** · **Portal** · **API** · **Scheduling Gant Tasks** · **Supply Chain Sync**

Azure · **SQL Database** · **IIS** · **PENDO Adapt Analysis** · **CORA Assistant** · **iPaaS Integration Tool** · **Load Balancing**

Select the right projects
Consistently recognized by Gartner™'s Magic Quadrant for Strategic Portfolio Management, Cora combines strategic functionality with execution functionality so you make the right investment decisions.

Standardize processes
Integrate your business processes into a single, streamlined system, so all your data and documents are kept permanently up to date.

Sync your supply chain
We make you the 'control tower', collecting and orchestrating the data that all your materials, resources and assets generate.

Centralize your project data
Get immediate visibility into everything, wherever you are. It's all there on your dashboard.

Eliminate any deviation
Get rid of those gaps between planned and actual costs and delivery, so you can be confident of continually maximizing your margins.

Configured for and by you
Highly flexible due to its no/low code configurability, easily adapting to your business needs.

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Product Demo

Andy Yawn

Senior Solutions Consultant

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Earned Value Management (EVM)

- Show Schedule and Cost Variance for each project

- Show predicted finish date and cost based on current project performance

- Show EVM metrics on any project baseline

- 8 EVM techniques at task level

- 4 calculations for Estimate at Complete (EAC)

- Filter on different levels on the schedule

- Filter on Control Accounts

- Roll up to programme and portfolio level to see project metrics on a single line
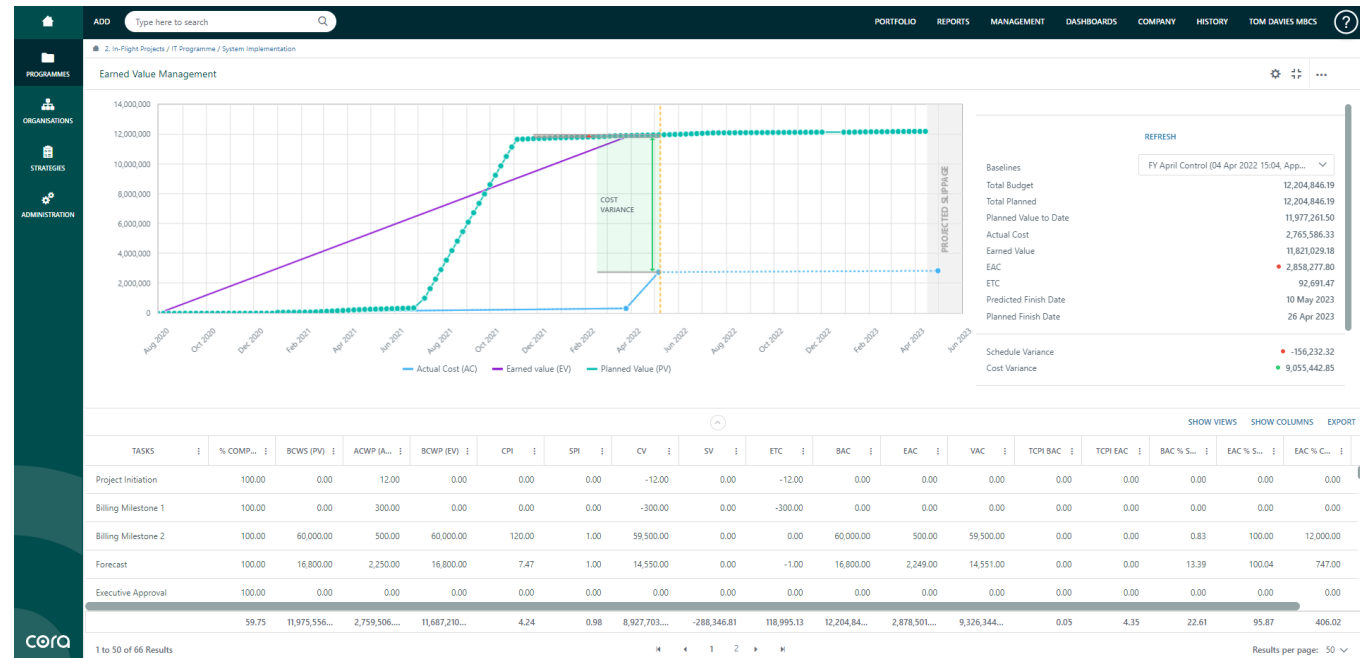
Cora Assistant

The Cora Assistant Module provides a suite of step-by-step guides on how to use Cora

Cora is shipped with a standard library of 120 on line guides to cover all key areas of the system.

Where a customer requires a guide to be developed to cover a bespoke area of functionality or an area of the Cora Platform that has been specifically configured for them these bespoke guides can be developed to reflect customers' requirements.
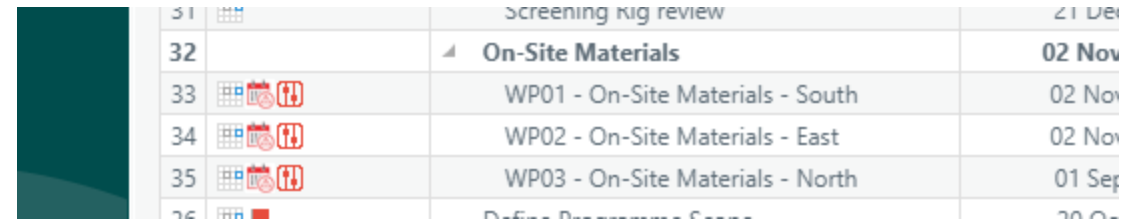
Typical examples of these items would be:

- Customer Specific Navigation

- Smart Forms

- Project Registers

- Workflow Processes

- Financial Import Processes

- Bespoke Product Modules
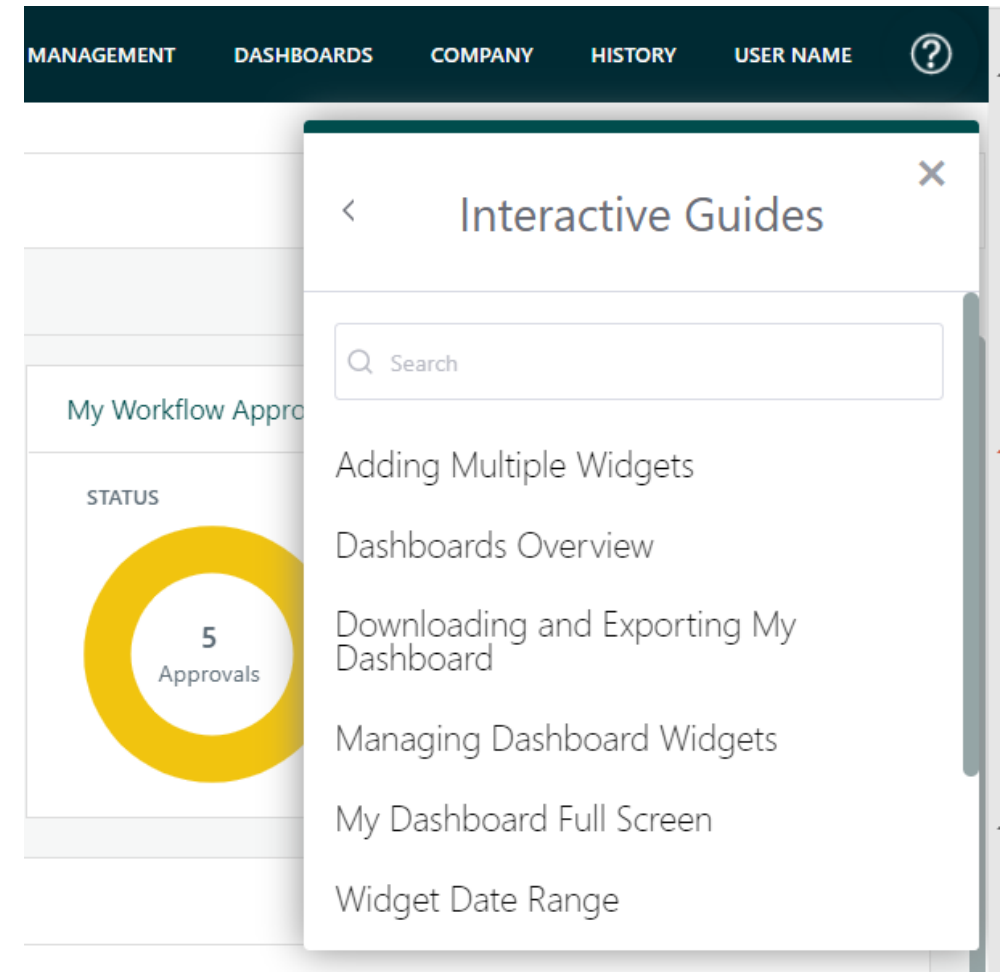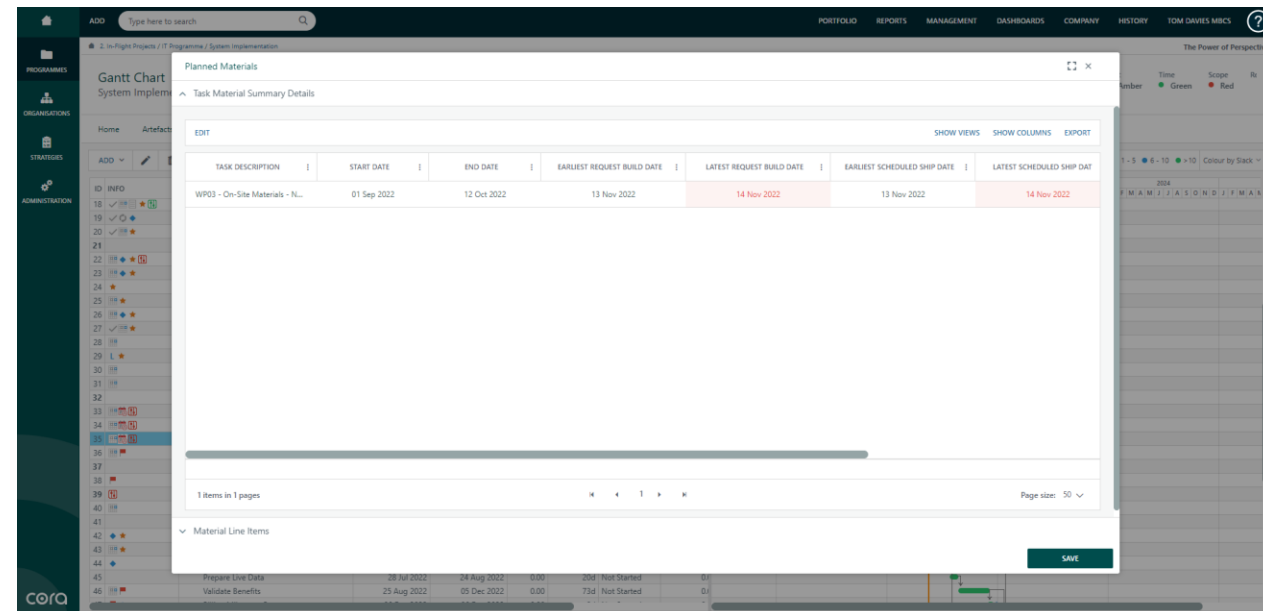
Supply Chain Sync with Schedule (SCSS)

- Integration with ERP system to show key delivery dates of materials

- Highlights warnings to PM about misalignment of material delivery dates and scheduled work dates

- Align resources to avoid costly delays

- Show key data such as material line items, quantity ordered, quantity shipped, cost and additional material meta data

- Show data within the Integrated Master Schedule of Cora

Resourcing & Integrated Schedule

- Align the Schedule to the resource demand plan as part of integrated master schedule

- Highlight any changes made to the schedule for resource demands

- Push updates to the resource manager throughout the project

- Provide high level resource demand estimates before project execution phase

- Drag & Drop named resources to meet demand

- Resource Manager can allocate approved resource directly to tasks – automatically & manually

- Resource Manager Report to show % utilization, planned hours/days

- Reallocation of resources
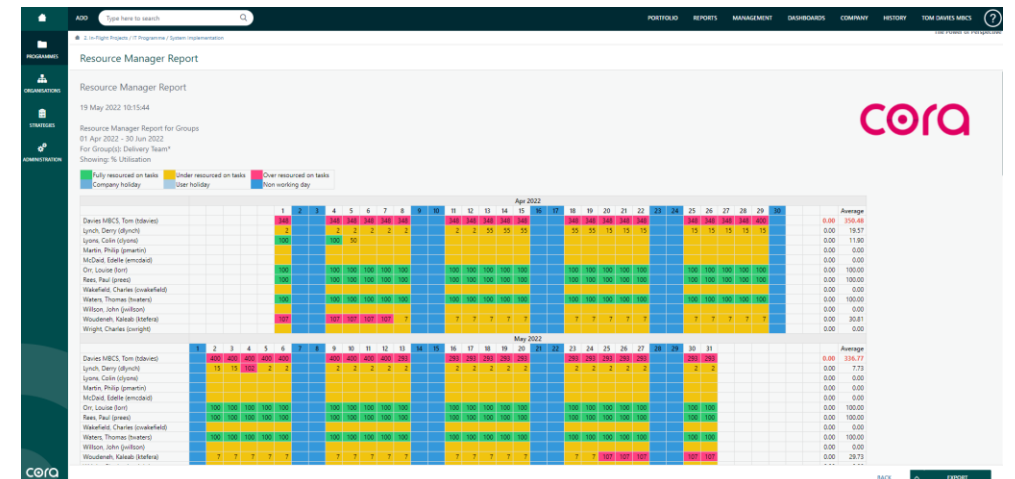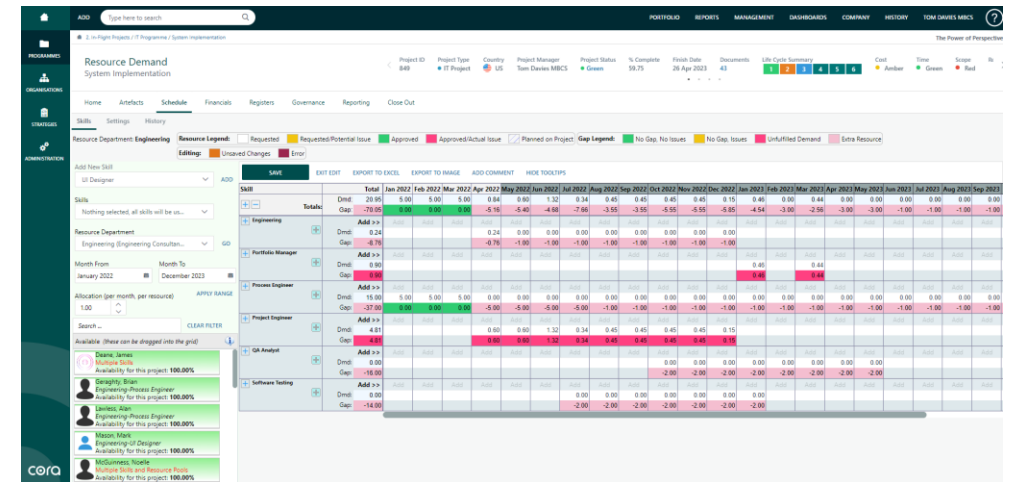
Project Forecasting & Payment Scheduler

- Forecast project costs of resources, materials & contingency

- Load from the schedule to keep cost profiles aligned to project timelines

- Linked to FMS to show actual transactions of Project Cost to Date (PCTD)

- Create various iterations to optimize the cost plan

- Ongoing variance is displayed to show remaining forecast by account code

- Link Change Orders through change control register and workflow to capture additional costs throughout the project and automatically update the cost to complete

- Calculate revenue through cost plus margin as well as through the Cora Payment Scheduler – create list of billing milestones to show project income and link these milestones to the schedule with dependencies to auto schedule incase of slippage

Thank you
Find out more at Stand 37

For further queries, please contact us at:

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