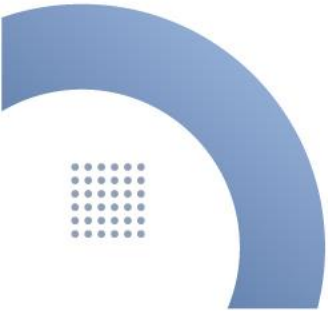


The Space Between Us: A Novel Collaborative Spacecraft Estimating Framework

Project Controls Expo
September 2023



Agenda

Ask Us About Our
Long-Form Research Paper!



- Introduction & The Space Community
- Parametrics & Today's Environment
- SPACEFRAME: Behind the Curtain
- A Realistic Case Study
- Takeaways & Best Practices
- Next Steps

The Team



Benjamin Truskin
Service Area Manager

Ben is an employee owner and ICEAA Certified Cost Estimator/Analyst (CCEA) Technomics with 10 years experience providing data-driven decisions to leaders. He has provided support to groups within the IC, DoD, and Civilian space. Ben's experience includes: cost estimation and phasing, data policy and normalization, methods development, source selection support, industry interface, database requirements development. He received his MS and BS in Aerospace Engineering from The Pennsylvania State University.



Alex Wekluk
Service Area Manager

Alex Wekluk is an ICEAA Certified Cost Estimator/Analyst (CCEA) and Employee Owner at Technomics. He has nearly twenty years of experience performing cost, risk, and technical analyses for the DoD and the IC. He secured a USPTO patent for weapon design work and earned the IC Meritorious Unit Citation for exemplary cost-reduction analysis. He holds a BS in Mechanical Engineering from Virginia Tech and a MA in Economics from George Mason University.

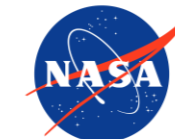
Space, It's Big

- As an industry, space is big and rapidly growing, both nationally and internationally
 - Growth spans commercial, civil, military, intelligence functions
 - As business models and technology mature, government is looking for beneficial partnerships
- Projected to grow from \$469B in 2021 to >\$1T by 2040



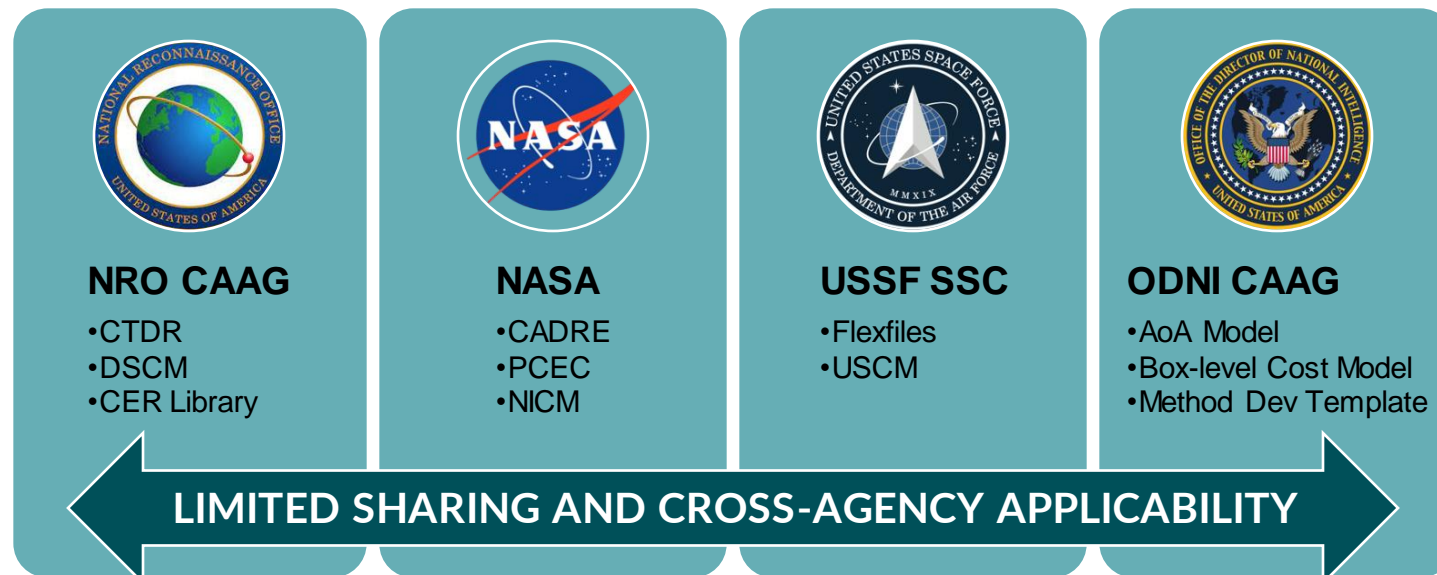
IMMEDIATE RELEASE
Department of Defense Establishes U.S. Space Force

DEC. 20, 2019



Space Cost Community Challenges

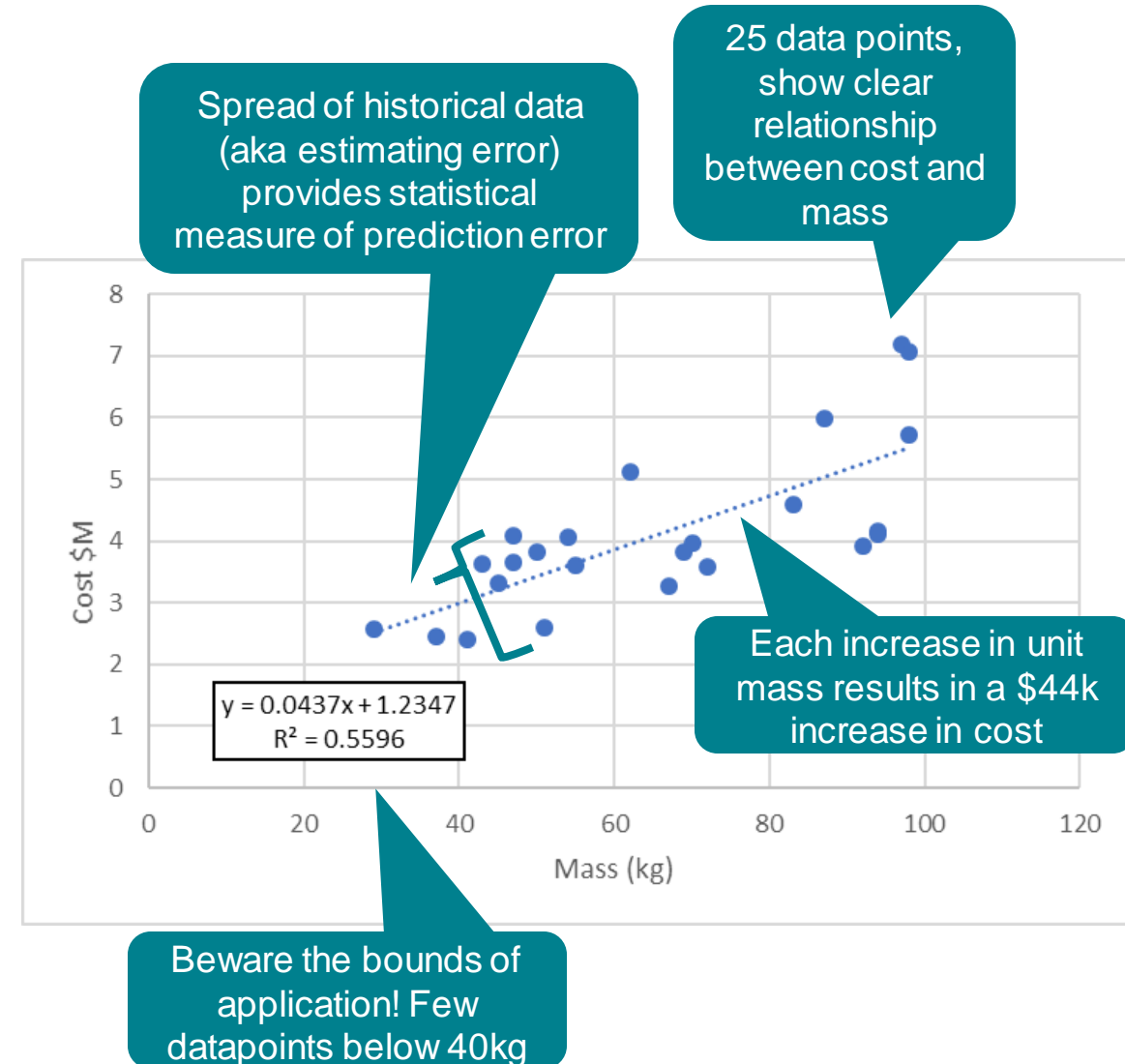
There is a significant opportunity for greater comparability and increased collaboration leading to improved methods and models across the community



A common framework allows agencies to readily compare models and methods!

What Are Parametric Methods?

- Parametrics are just data-driven equations relating a dependent variable and independent variable(s)
 - Cost Estimating Relationship (CER) = Cost as the dependent variable
- Parametrics are a strong estimating method to use when:
 - Too early for engineering buildup or extrapolation of actuals
 - Basic understanding of key technical parameters is known
- CERs can be as simple as this example, or much more complex
 - Multi-variate
 - Non-linear
 - Piece-wise



Method Comparability Challenges

Application

- Cost Estimating Relationships are not all equal
 - What scope are you solving for?
- \$/month vs. Total \$
- What types of acquisitions apply?

Variable Definitions

- Various ways to define system heritage...
- Units of measure (e.g. Pounds vs. kilograms)
- What is meant by 'Total Cost'? What program phases? What burdens and taxes?

Functional Forms

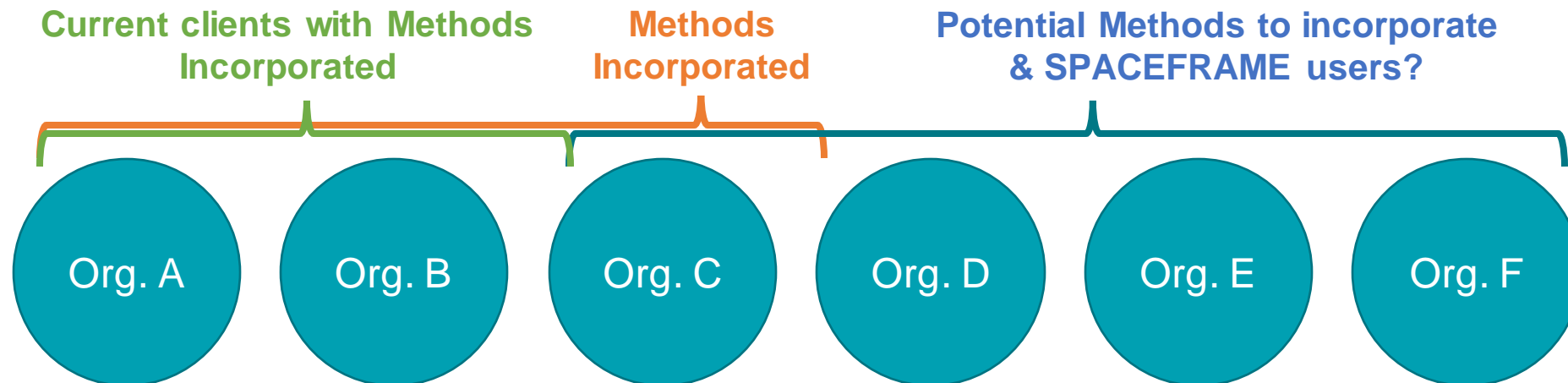
- $\$ = a * Mass^b * c^{Stratifier}$ vs. $\$ = a * Mass^b * Stratifier^c$
 - A small-looking change with big impacts
- 2 term linear CER vs. 6 term non-linear piecewise CER

Systems Engineering Integration & Test, Project Management

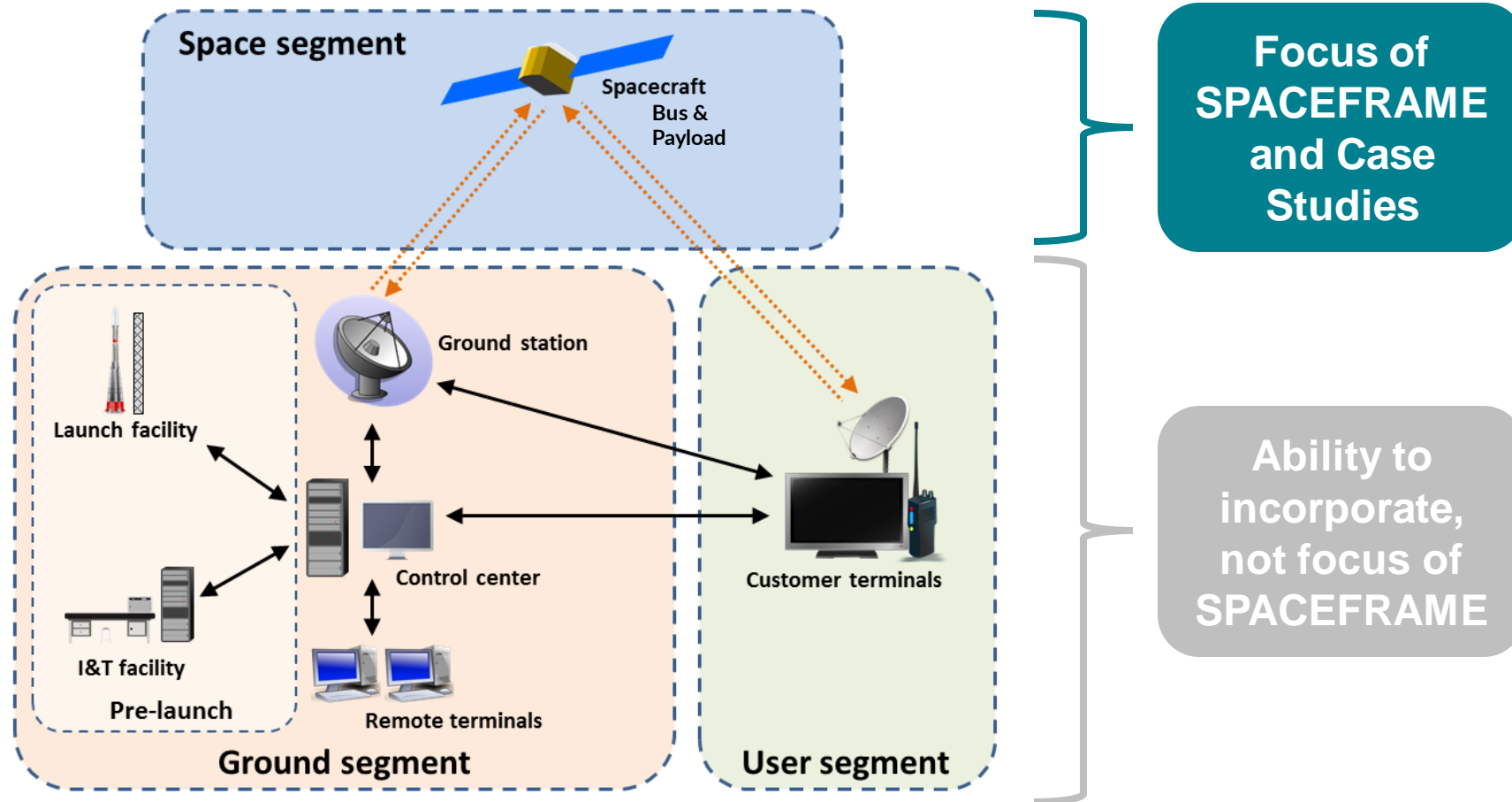
- Groups don't track activities to the same levels!
 - How you normalize affects how methods are developed
- Reliance on underlying estimates (aka base)
- Sub-models as inputs to methods
 - Is the sub-model released?!

Welcome to SPACEFRAME

- Space Parametric Cost Estimating Framework (SPACEFRAME) is a framework of parametric cost models tailored to space systems
 - Incorporates existing, released methods
 - Modular methods to be incorporated into an Excel-based methods library
 - Allows for additional method inclusion as well as updated existing methods as they are released to the broader community – focus on space systems, could potentially apply to various other commodities
- A collection of methods from a variety of organizations, spanning levels of space system WBS



Space System Estimating Introduction

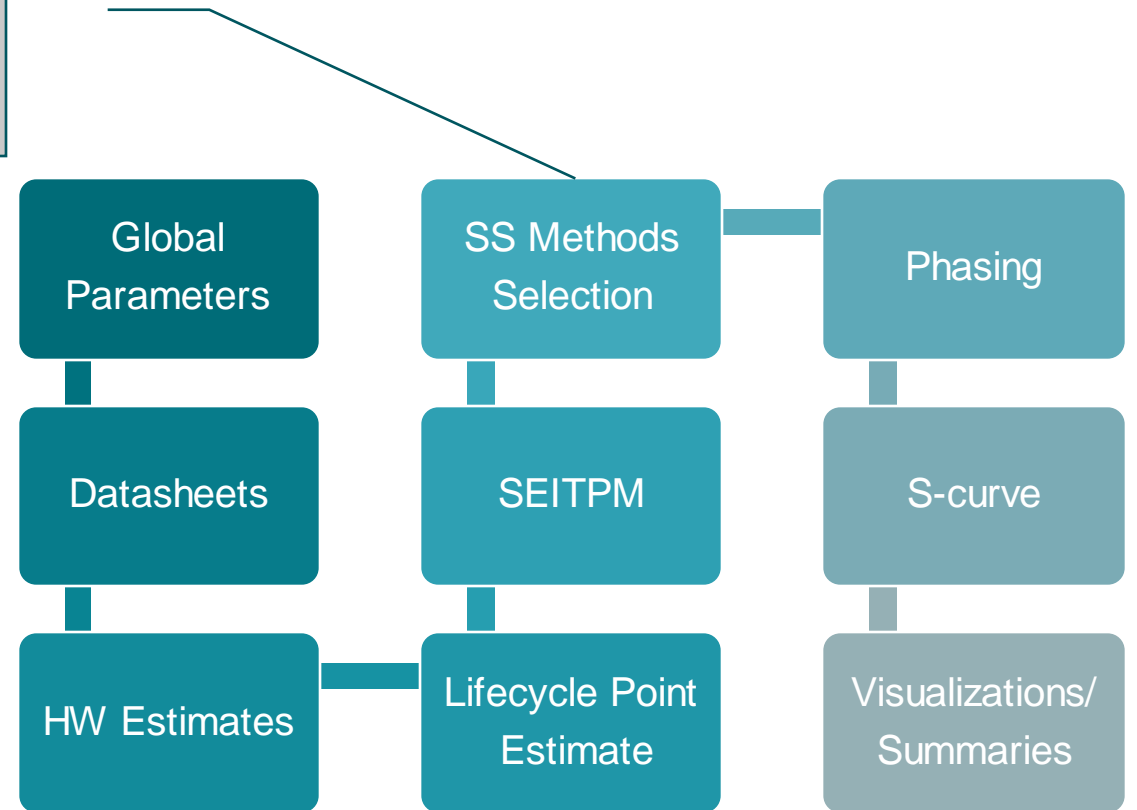


SPACEFRAME Architecture

Each box represents an Excel sheet in SPACEFRAME performing a specific set of functions in the estimating process

Features

- ✓ Excel-based
- ✓ Modular
- ✓ Traceable
- ✓ Customer IT-network compatible
- ✓ Adaptable to client estimating processes



Technical Inputs to SPACEFRAME

Globals

- Estimating inputs needed throughout
 - Inflation
 - Estimate Base/Common Year
 - Schedule
- Scope (e.g., Launch, Ground, Operations)
- Client specific inputs are easy to add and document. Examples we've used include:
 - Foreign exchange factors
 - Mission Assurance adjustments
 - Simplified Risk Factors

Technical Baseline

- Standardized Datasheets inform space estimating methods
 - Mass
 - Quantities
 - Heritage
- May also include other technical measures (depending on methods selected)
 - E.g., Optics size, Transmission Power, Solar Array Area, Structure Material Type

A Common Methods Library (Simplified Example)

- The backbone enabling SPACEFRAME automation!
 - Significant effort was expended to standardize, enabling the automatic calculation

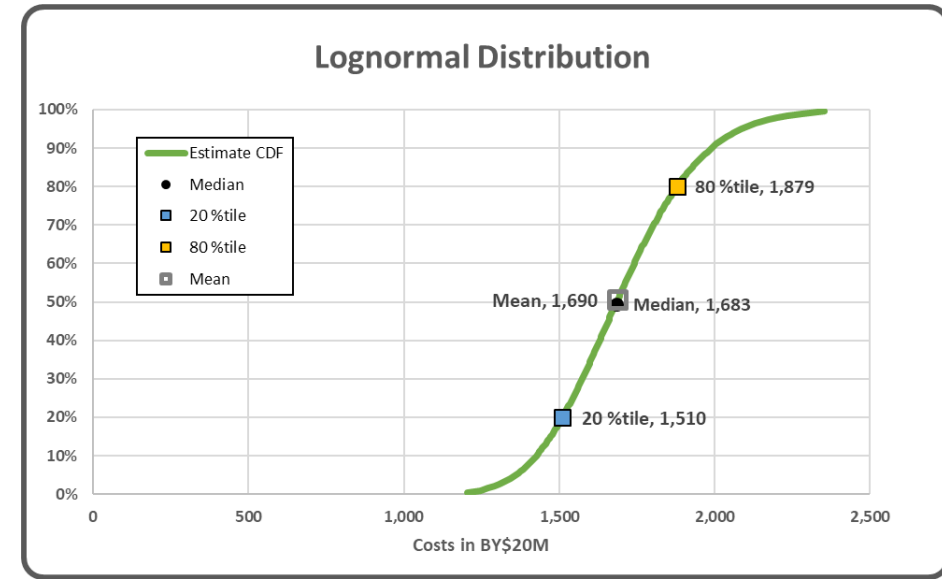
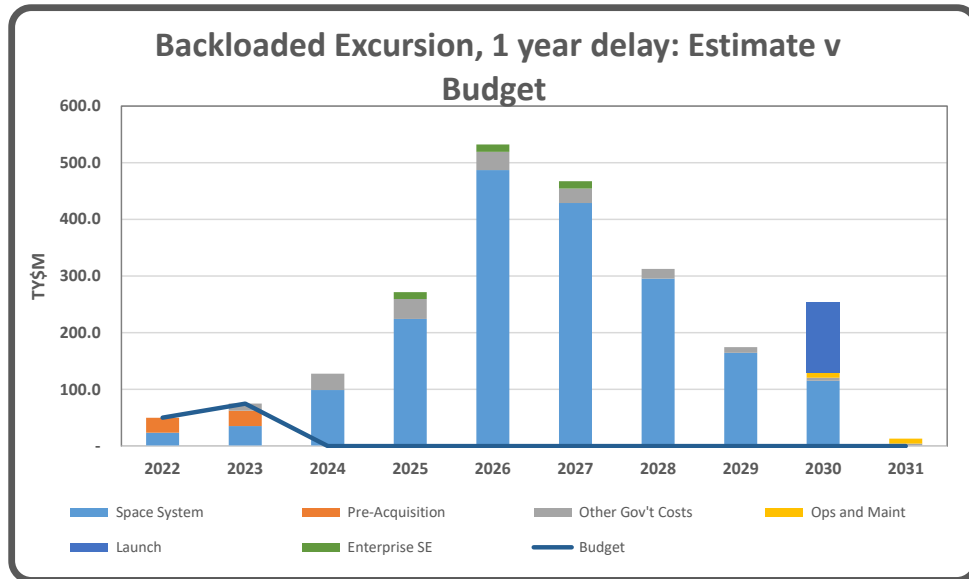
REC Subsystem CERs

CER	Ind Var 1	Ind Var 2	Ind Var 3	Ind Var 4	Ind Var 5	Ind Var 6	BY	Adj	NR Pair	Dep Var	Form
Org A_REC_Widget X	Maximum Power (W)	New Tech? (1/0)					2000	1	Org A_NR_Widget X	AUC (BY00\$)k	$100 * \text{Mass (lb)}^{0.5} * \text{BPC}^{-0.2} * \text{Maximum Power (W)}^{0.3} * 1.2^{\text{New Tech?}}$
Org B_REC_Widget X	Gimbaled? (e/1)						2000	1	Org B_NR_Widget X	T1 (BY00\$)k	$150 * \text{Mass (lb)}^{0.7} * \text{BPC}^{-0.3} * \text{Gimbaled?}^{0.2}$
⋮							⋮	⋮	⋮	⋮	⋮
Org D_REC_Widget Z	Data Rate (Mbps)	Multi-channel? (1/0)					2020	1	Org D_NR_Widget Z	AUC (BY20\$)k	$80 * \text{Mass (lb)}^{0.9} * \text{BPC}^{-0.1} * \text{Data Rate (Mbps)}^{(0.01-0.1 * \text{Multi-channel?})}$

- Technomics has curated 225+ disparate methods into a common structure
 - Spans 6 major categories of CERs, as well as other types of estimating relationships

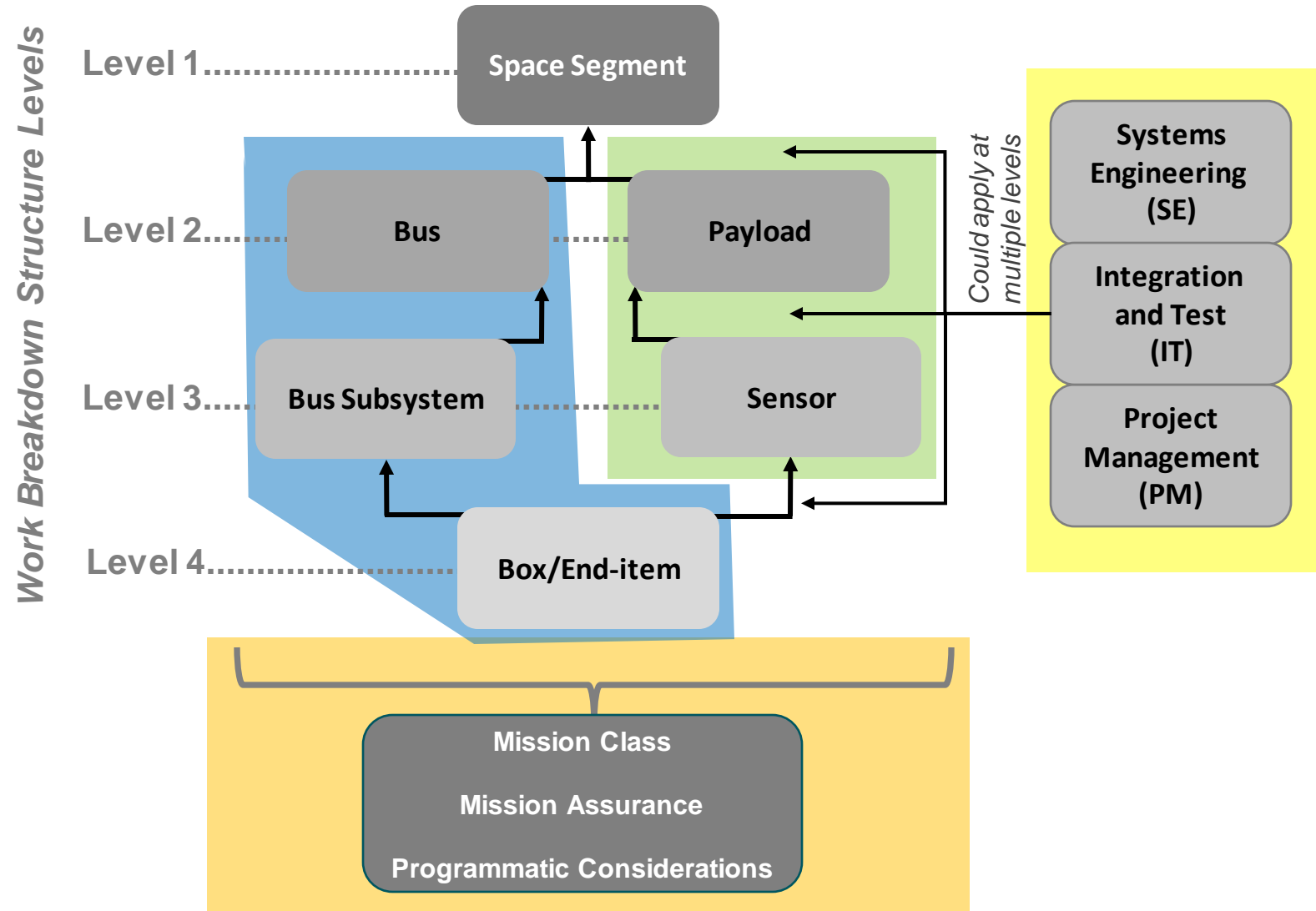
Standardized Outputs

Element	2024	2025	2026	2027	2028	Prior	FYDP	Future	Total
Total (TY\$M)	370.6	445.8	417.1	316.2	214.3	101.5	1,764.1	432.9	2,298.4
Space System	329.7	398.6	371.9	290.8	197.0	35.5	1,588.0	230.4	1,853.9
Pre-Acquisition	-	-	-	-	-	53.4	-	-	53.4
Other Gov't Costs	28.9	34.9	32.6	25.5	17.3	12.5	139.0	20.2	171.7
Ops and Maint	-	-	-	-	-	-	-	60.8	60.8
Launch	-	-	-	-	-	-	-	121.5	121.5
Enterprise SE	12.1	12.3	12.6	-	-	-	37.1	-	37.1



Case Study Context

- Unfortunately, organizations don't spend millions or more to build space systems just to satisfy the curiosity of cost analysts!
- Our case study will focus on a fictional 'simple' spacecraft
 - Communications System, single unit
- Case Study is representative of an acquisition any space organization may undertake

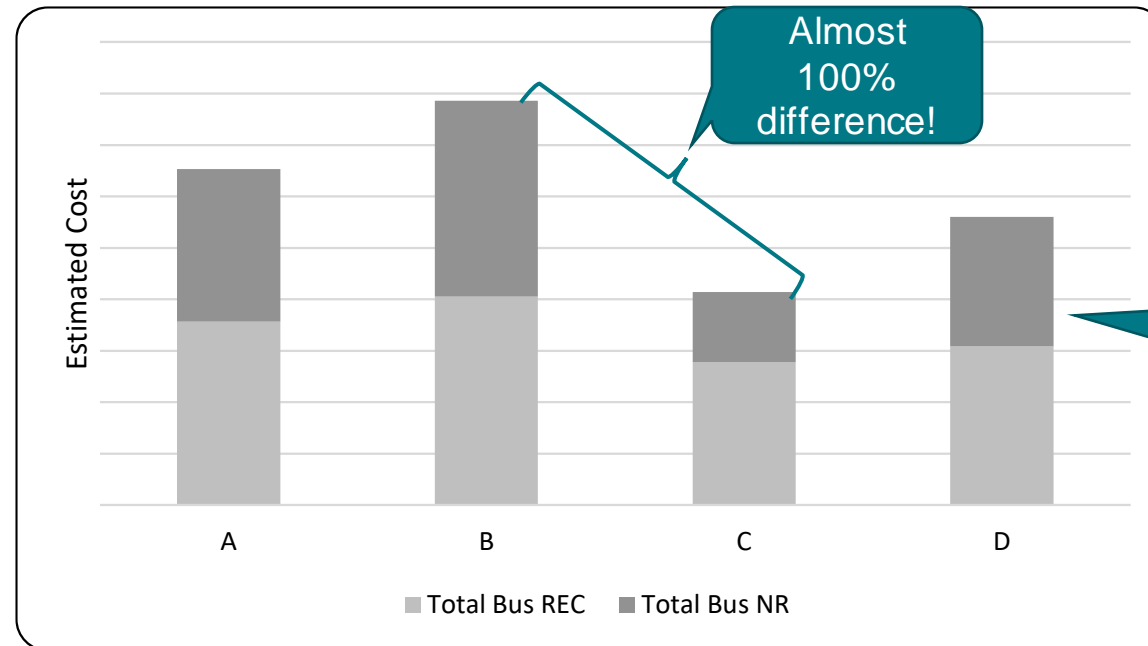
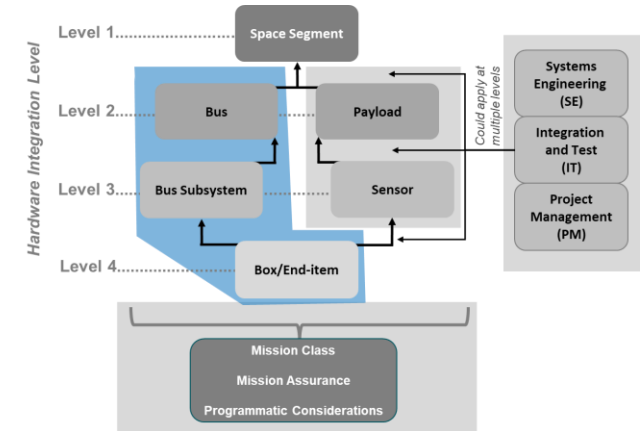


Case Study 1: Bus Boxes & Subsystems

Bus
ACS Subsystem
Star Tracker
Inertial Reference Unit
Control Moment Gyros
Attitude Control Electronics
EPS Subsystem
Solar Array Wing
Li-Ion Batteries
Power Converter (Bus to PL)
EPS Cables & Harnesses
PRS Subsystem
Fuel Tank
Thruster A
Propulsion Interface Unit
SMS&TCS Subsystem
Primary Structures
Secondary Structures
Heat Pipes & Radiators
MLI Blankets
TT&C Subsystem
GPS Antenna (Helix)
Narrowband (NB) Patch Antenna
NB Receiver
Command Relay Unit

Snippet of WBS

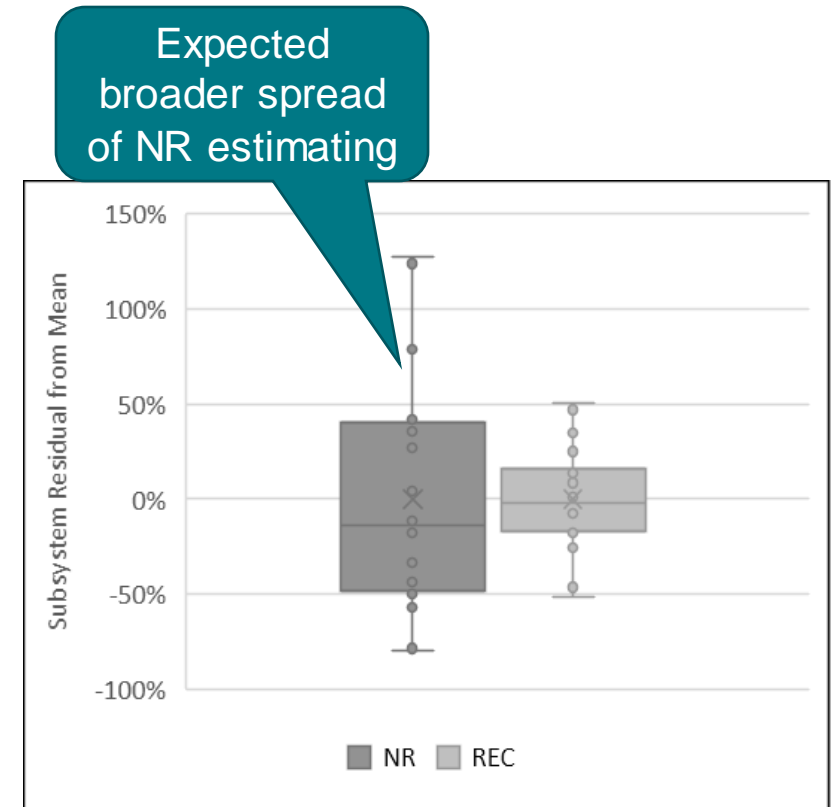
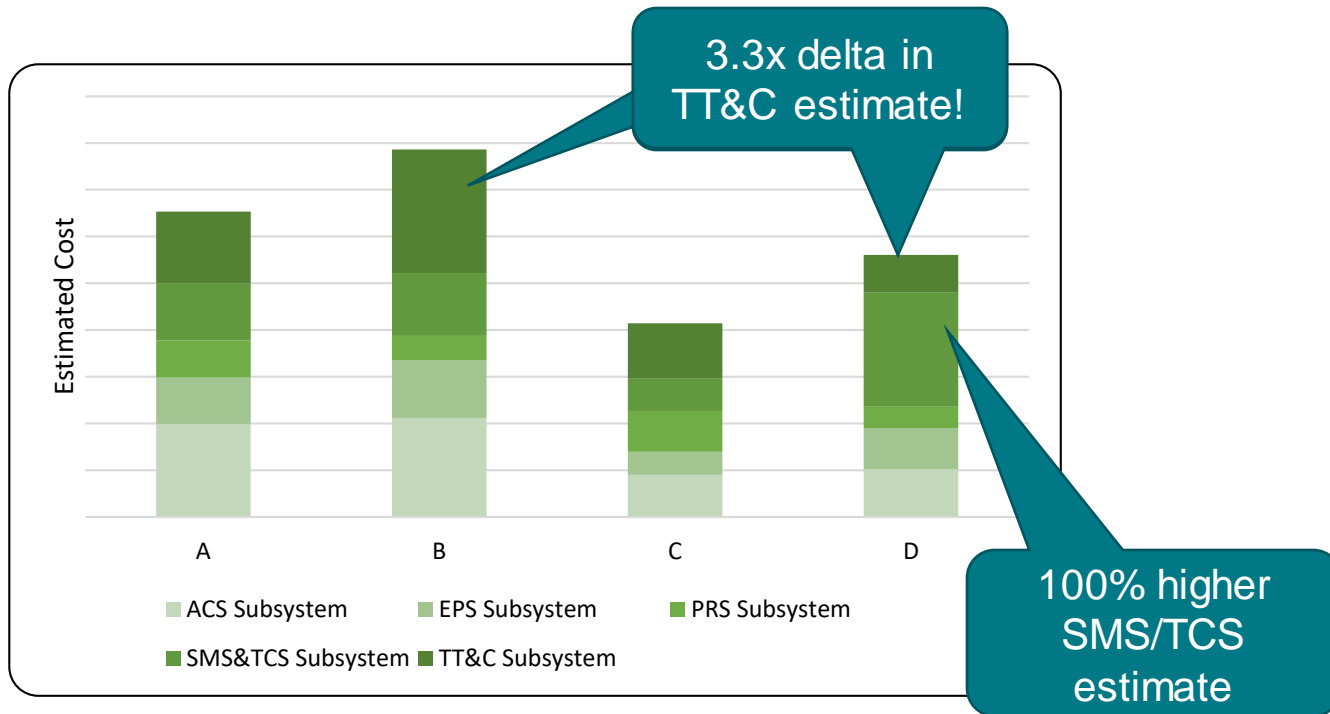
- For Case Study 1, team estimated bus subsystem costs: positioning (ACS), power (EPS), propulsion (PRS), structures / thermal (SMS/TCS), and commanding (TT&C) at box-level
- Boxes include solar arrays, batteries, star trackers, electronics, thrusters, GPS antennas and command receivers
- Discovered significant difference in estimates, especially in NR



NR methods show significantly more spread, upwards of 150% difference

Case Study 1: Bus Boxes & Subsystems

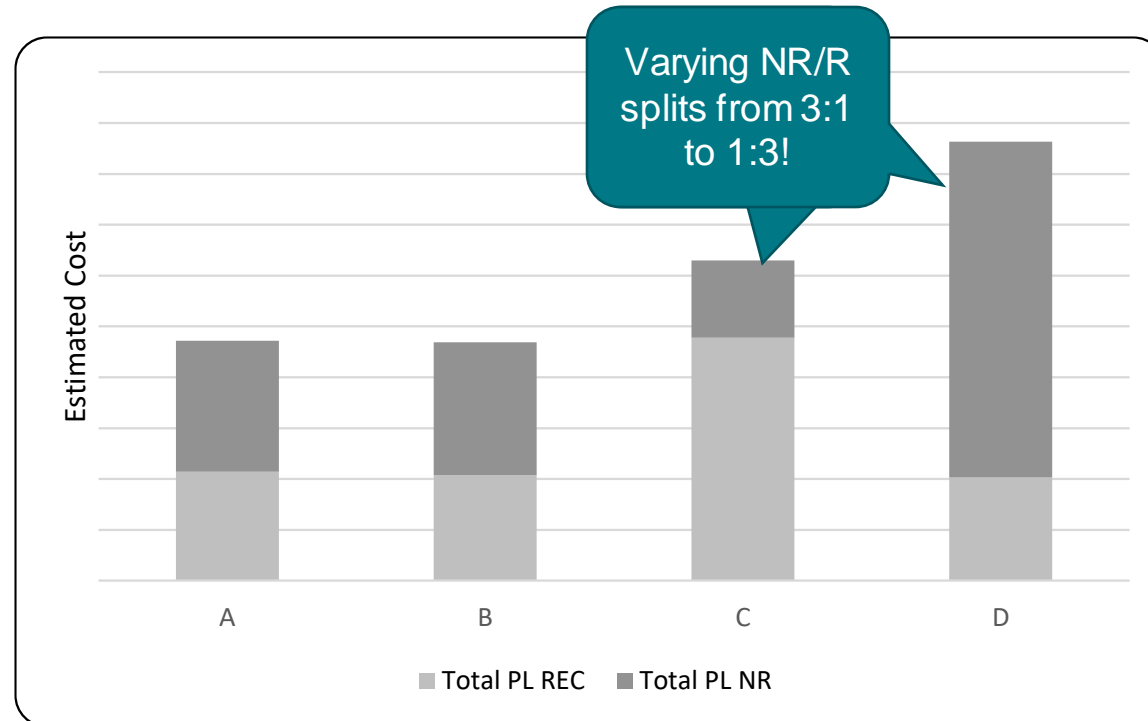
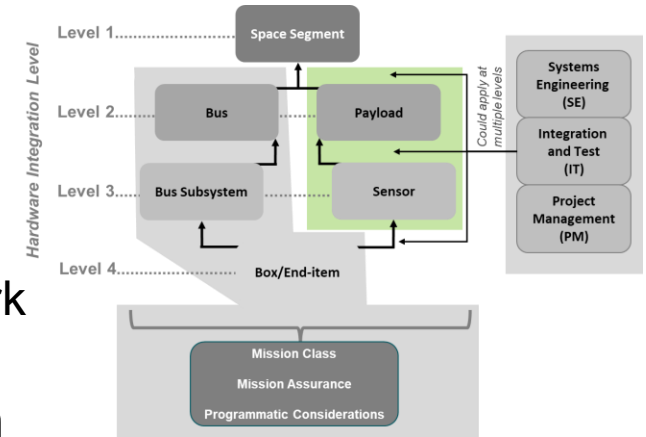
- Discovered large differences in allocation of costs between subsystems, and in spread around NR estimates vs R estimates



Case Study 2: Communications Payload

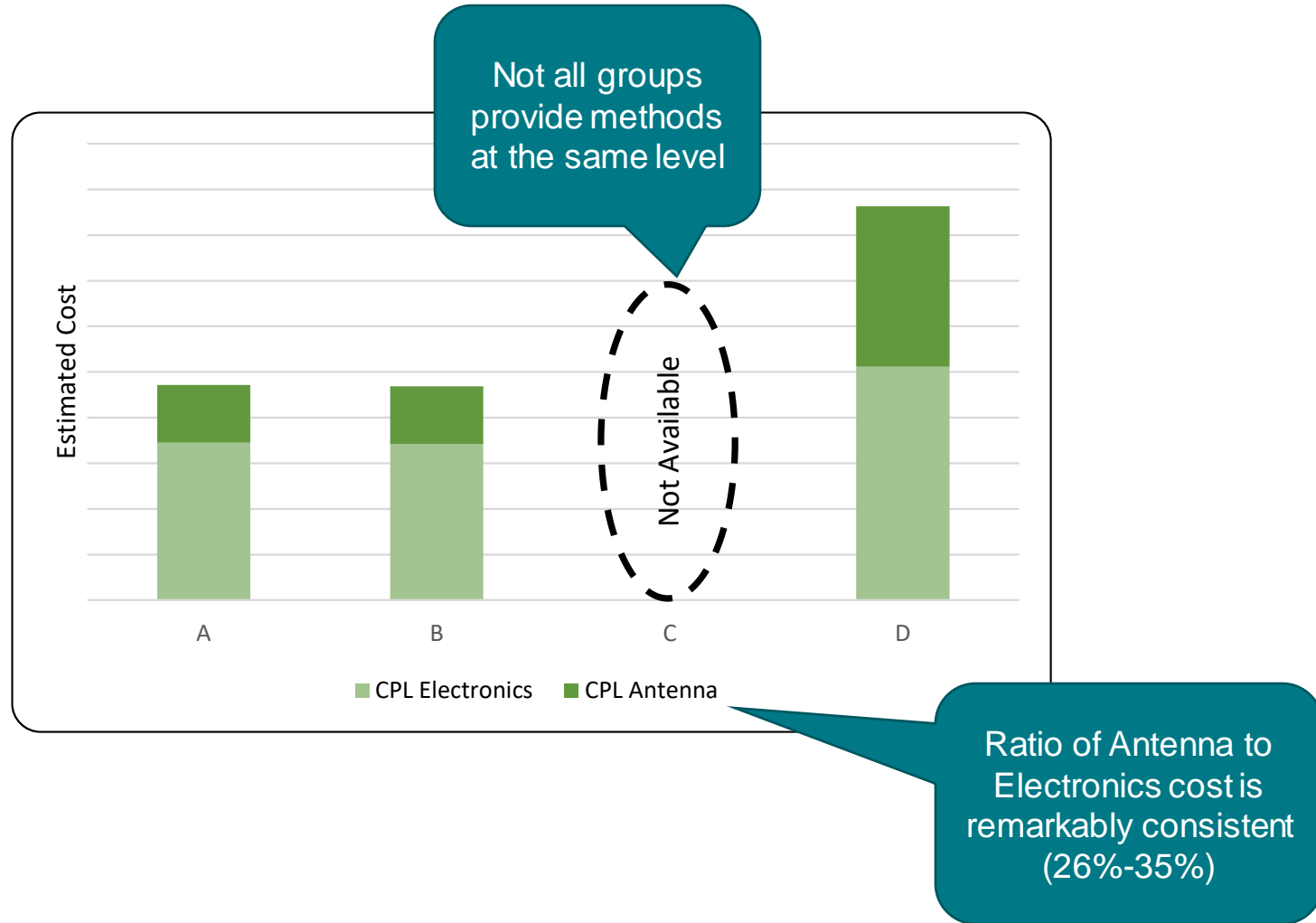
- For Case Study 2: team estimated the cost of communications mission payload
- Boxes include data storage unit, commanding, waveguides, receivers, antenna and antenna boom
- Discovered extreme differences in estimates and NR to R ratios, which are representative of the amount of design work

Comm Payloads
WB Comm Electronics
Data Storage Unit
CPL Command Unit
CPL Waveguide
CPL TWTA
CPL Passive Signal Flow Control
CPL Receiver
CPL Frequency & Timing Unit
WB Comm Structure
CPL Pallet & Enclosure
Antenna Boom
CPL Antenna Dish
CPL Antenna Feed
CPL Gimbal Assembly



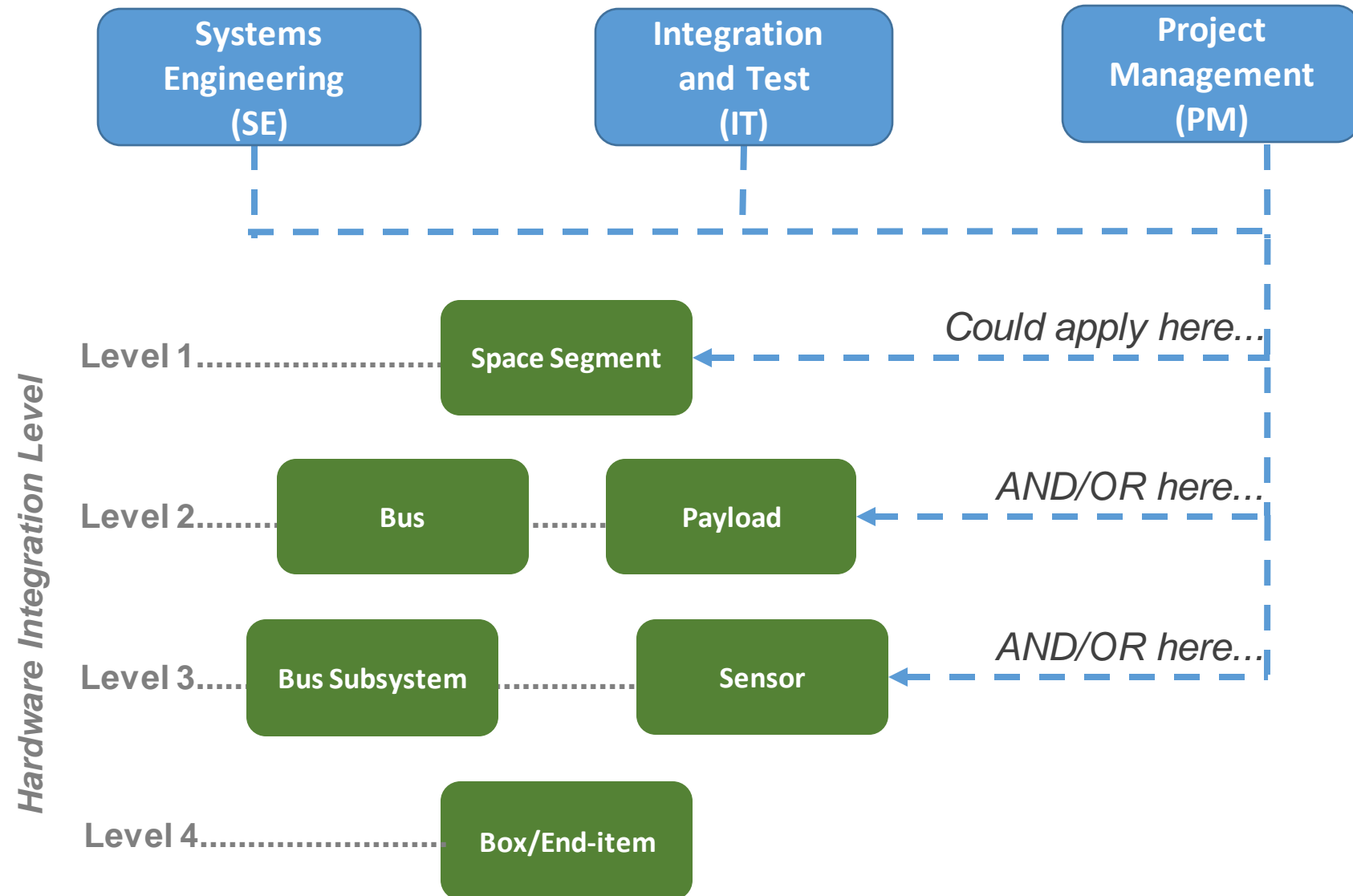
Case Study 2: Communications Payload

- Discovered A and B appear to estimate in similar way, C could not break out at this level, and D was considerably higher



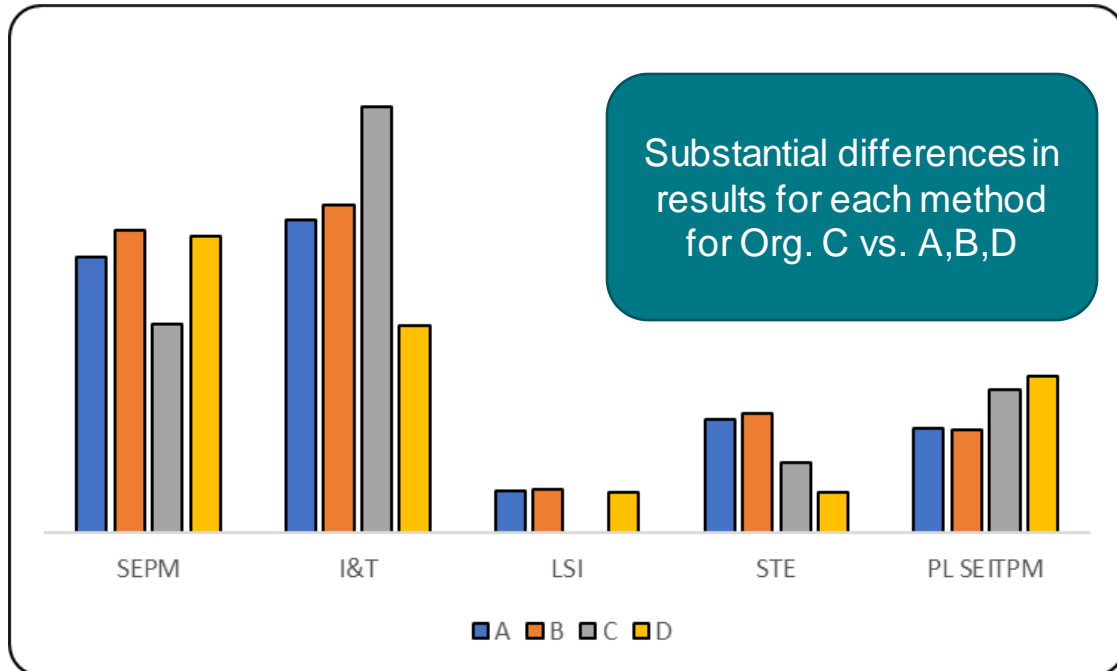
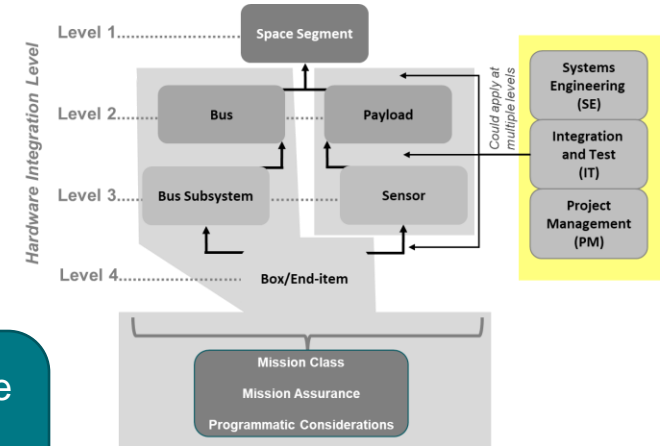
Case Study 3: Space System Levels of Integration

- For Case Study 3: team estimated the cost of SE/IT/PM
- Case Study 3 leverages Case Studies 1 and 2 since these costs add on to bus and payload levels
- SE/IT/PM costs are challenging because they apply at all levels and different orgs book differently

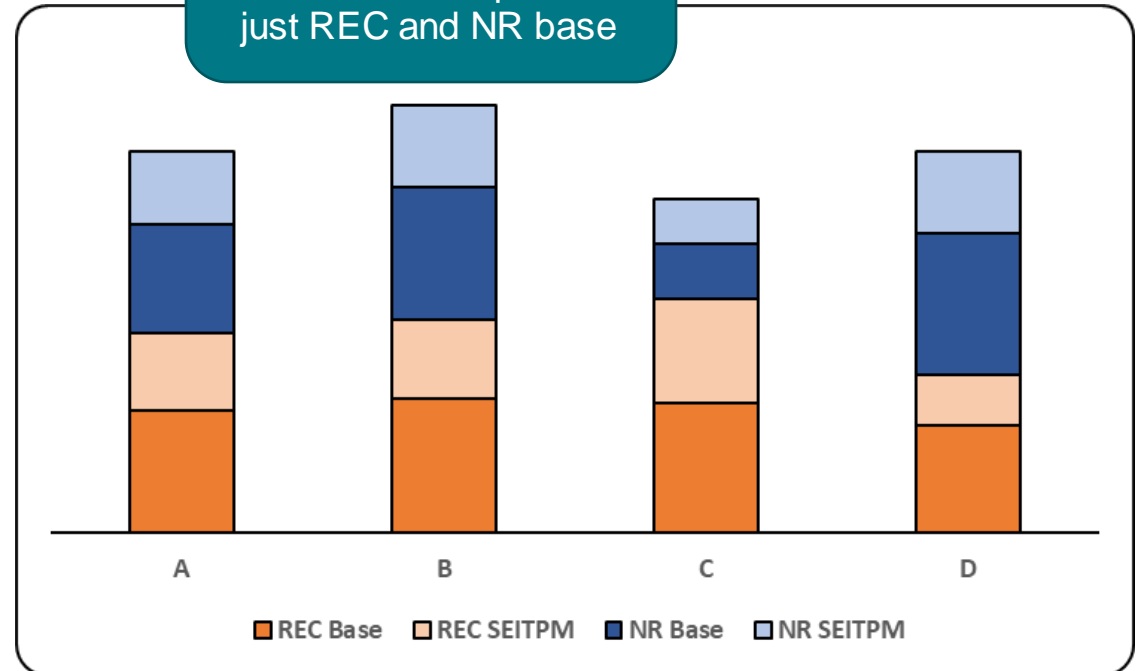


Case Study 3: SEITPM

- Discovered large differences in booking between various levels for Org C compared to all other organizations
- In total, the estimate deltas actually (unexpectedly) smoothed out a bit when layering on SEITPM
- This *may* indicate large normalization differences between organizations – worthy of further study**



Total estimates converge *after* adding SEITPM rather than compared to just REC and NR base

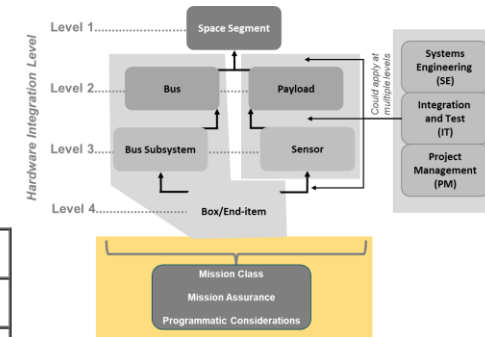


Case Study 4: Mission Assurance/Class

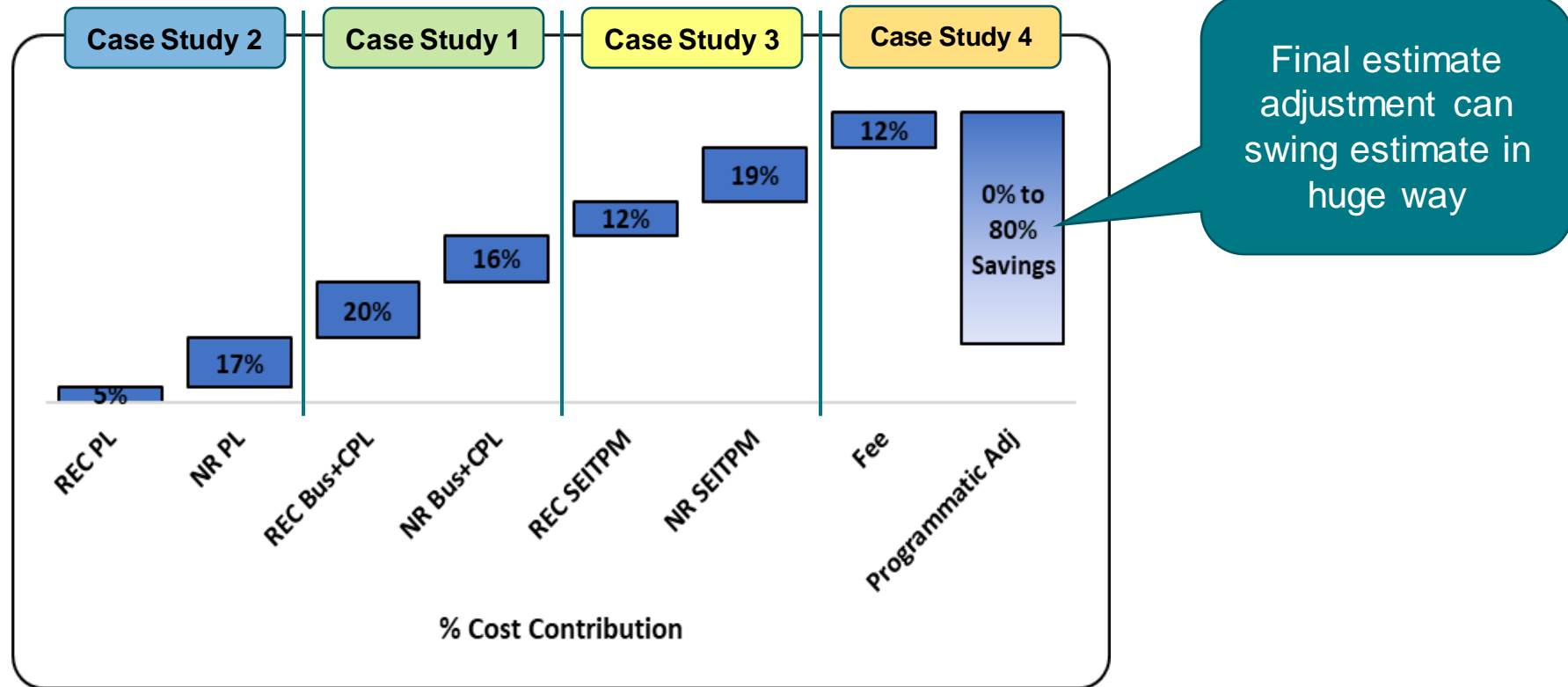
- For Case Study 4: team examined effect of mission assurance and mission class on cost
- Case Study 4 leverages Case Studies 1, 2 and 3 – an entire satellite!
- Treatment of mission class for estimates
 - Some organizations do not address mission class at all in their methods
 - Some organizations treat class as an independent variable in CERs
 - Others handle with complexity factor
- Adjustments based on mission assurance can reduce estimate by up to 80%!!

Considerations for Class A - Class D NASA Missions and Instruments

Mission and Instrument Risk Classification Considerations		
Priority (Relevance to Agency Strategic Plan, National Significance, Significance to the Agency and Strategic Partners)	Very High:	Class A
	High:	Class B
	Medium:	Class C
	Low:	Class D
Primary Mission Lifetime	Long, > 5 Years:	Class A
	Medium, 5 Years > – > 3 Years:	Class B
	Short, 3 Years > – > 1Years:	Class C
	Brief, < 1 Year:	Class D
Complexity and Challenges (Interfaces, International Partnerships, Uniqueness of Instruments, Mission Profile, Technologies, Ability to Reservice, Sensitivity to Process Variations)	Very High:	Class A
	High:	Class B
	Medium:	Class C
	Medium to Low:	Class D
Life-Cycle Cost	High :	Class A
	Medium to High	Class B
	Medium :	Class C
	Medium to Low	Class D



Combining All Four Case Studies



- All the various pieces of the estimate contribute to total cost in a big way
- Critically important to understand *what* is being procured and *how*
- These case studies are not done in a vacuum!
 - Errors are related and additive

De-fragment industry forums such as CIPTs

Share methods (and access guidance) when non-proprietary

Share tools and models when non-proprietary

What Can Be Done to Enhance Collaboration?

Adopt a consolidated normalization guide and Standard WBS

Follow best practices for Method Development (see backup slide)

Benefits of A Standardized Framework

BENEFIT

IMPACT

Intra-Company

Supplement to existing training content on parametrics and cost models

More relevant training; faster on-boarding to space systems projects

A basis for a Space Systems Community of Practice

More standardized support and improved base capabilities

Intra-Agency/Office

Established tool for clients without a native parametric estimating capability

~6+ month improvement vs. 'from-scratch' model development

Adaptable, customizable framework for clients with a native parametric estimating capability

~50% improvement in updating existing client-specific models

Efficient development of AoAs & other trades

Clients without current AoA capability will have it by default

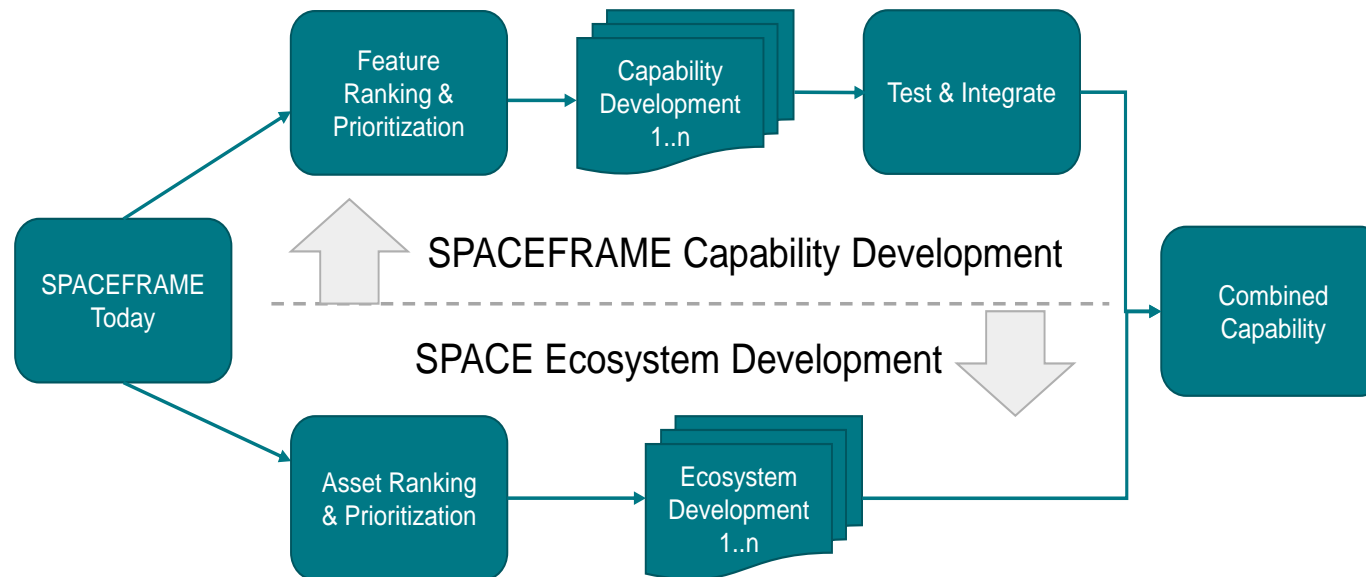
Intra-Community

Recommendations for methods sharing and community adoption

Help clients increase their influence in the space community

Takeaway & Next Steps

- Development of SPACEFRAME and results of case studies show clear need for transparent estimating methods to enable collaboration



- Moving forward, team focus is on the following:
 - Ecosystem development to enable further modeling work
 - Data Collection Policy, Data Structuring, Automated Methods Updates/Development
 - 'Space Estimator' training enabling scalability; educate customers and new analysts alike

Questions?

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