



Tempus Resource

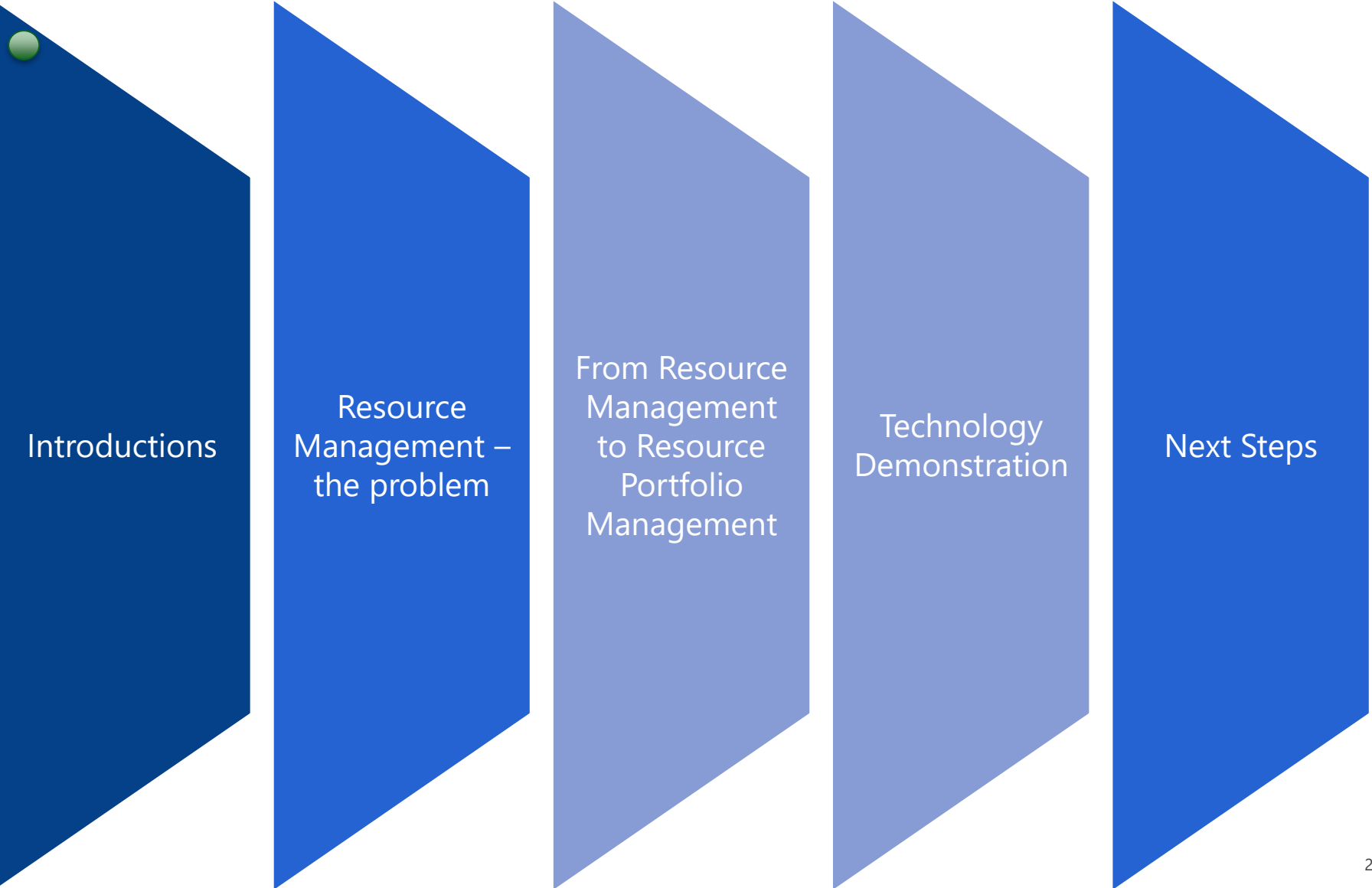


Program
Framework

Resource Portfolio
Management



Agenda



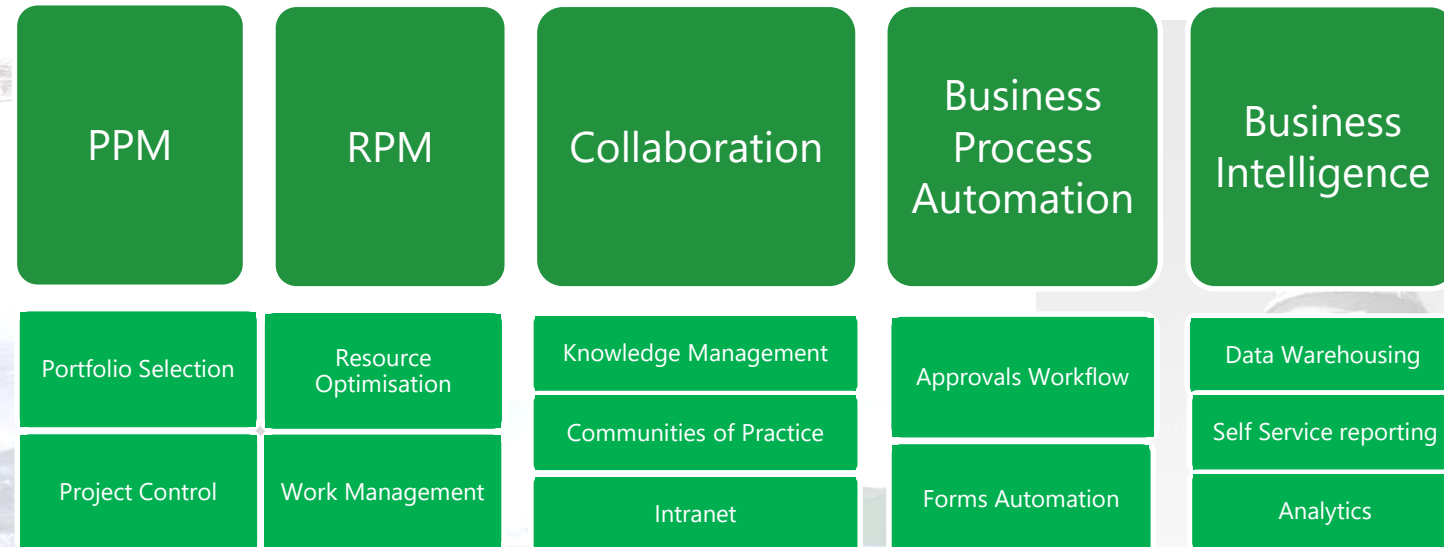
Capability Areas



Process



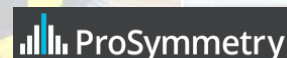
Technology



Contributing author to OGC portfolio management guidance
Advisor to Association for Project Management
Member of APM Corporate members group
Sponsor of APM Programme of the Year



Microsoft Gold Partner and member of Microsoft's Product Advisory Council for Project
Leading UK deployment partner for Project, Nintex and ProSymmetry



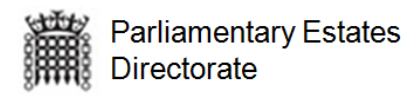
Microsoft Partner

Gold Project and Portfolio Management
Silver Collaboration and Content
Silver Data Analytics
Silver Cloud Productivity
Silver Small and Midmarket Cloud Solutions



Some of our clients

- Central Government
- Construction & Engineering
- Defence
- Research
- Education
- Emergency Services
- Financial Services
- Healthcare
- Local Government
- Manufacturing
- Oil & Gas
- Professional Services
- Retail
- Telecoms



Land Registry





Agenda

Introductions

Resource Management – the problem

From Resource Management to Resource Portfolio Management

Technology Demonstration

Next Steps



Key Challenges of Resource Planning

Rapidly changing business environment



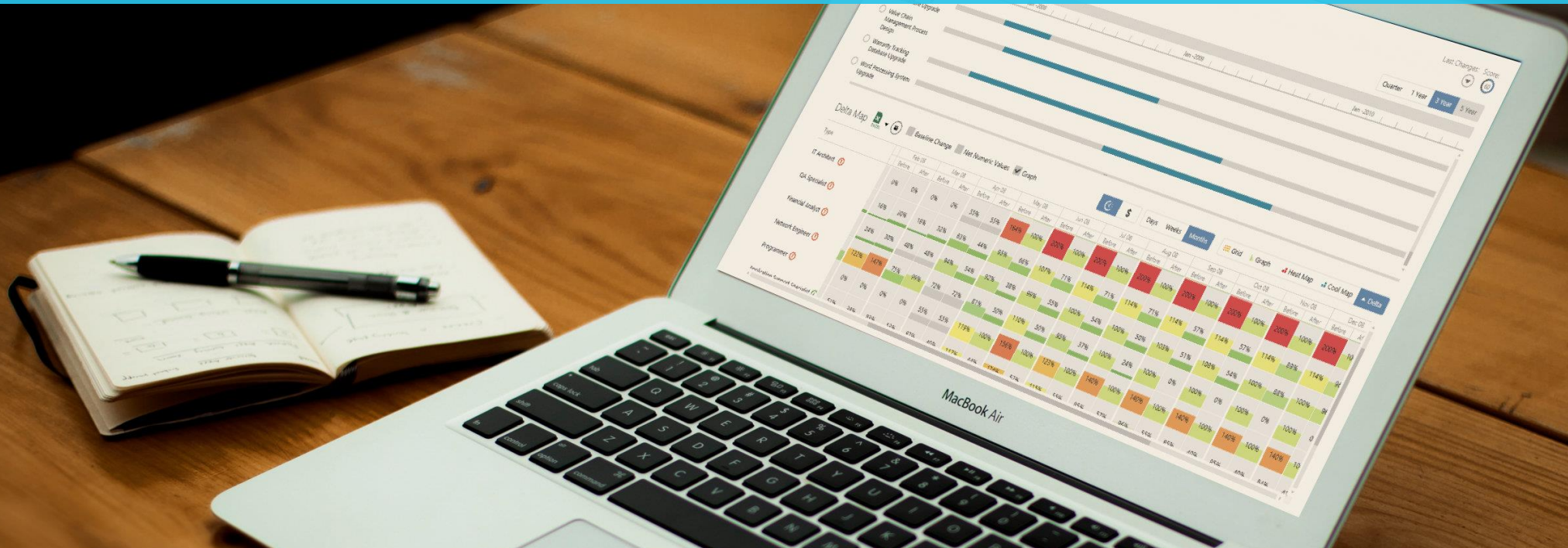
Responsive, Agile strategies



Leads to increased complexity:

- Changing business context
- Demand fluctuations
- Skill mix
- Balancing delivery modes (off shore/near shore)
- Cost optimisation
- Do-ability assurance

“What you want, as a portfolio or resource manager, is an optimized utilization of the resources you have, with ‘just-right’ commitments to get projects done and support existing applications.”

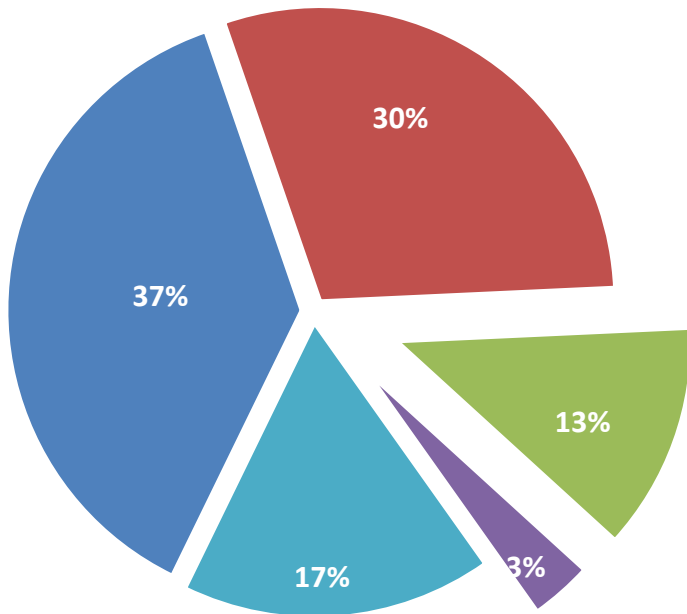


“What you have is a tsunami of work requests to ‘get it done now’, some ‘back-of-the-envelope’ resourcing calculations and sliced-thin commitments spread out over a sea of work.”

Gartner - Supercharge Your Resource Management to Support Advanced Organizational and PPM Maturity, September 2014.



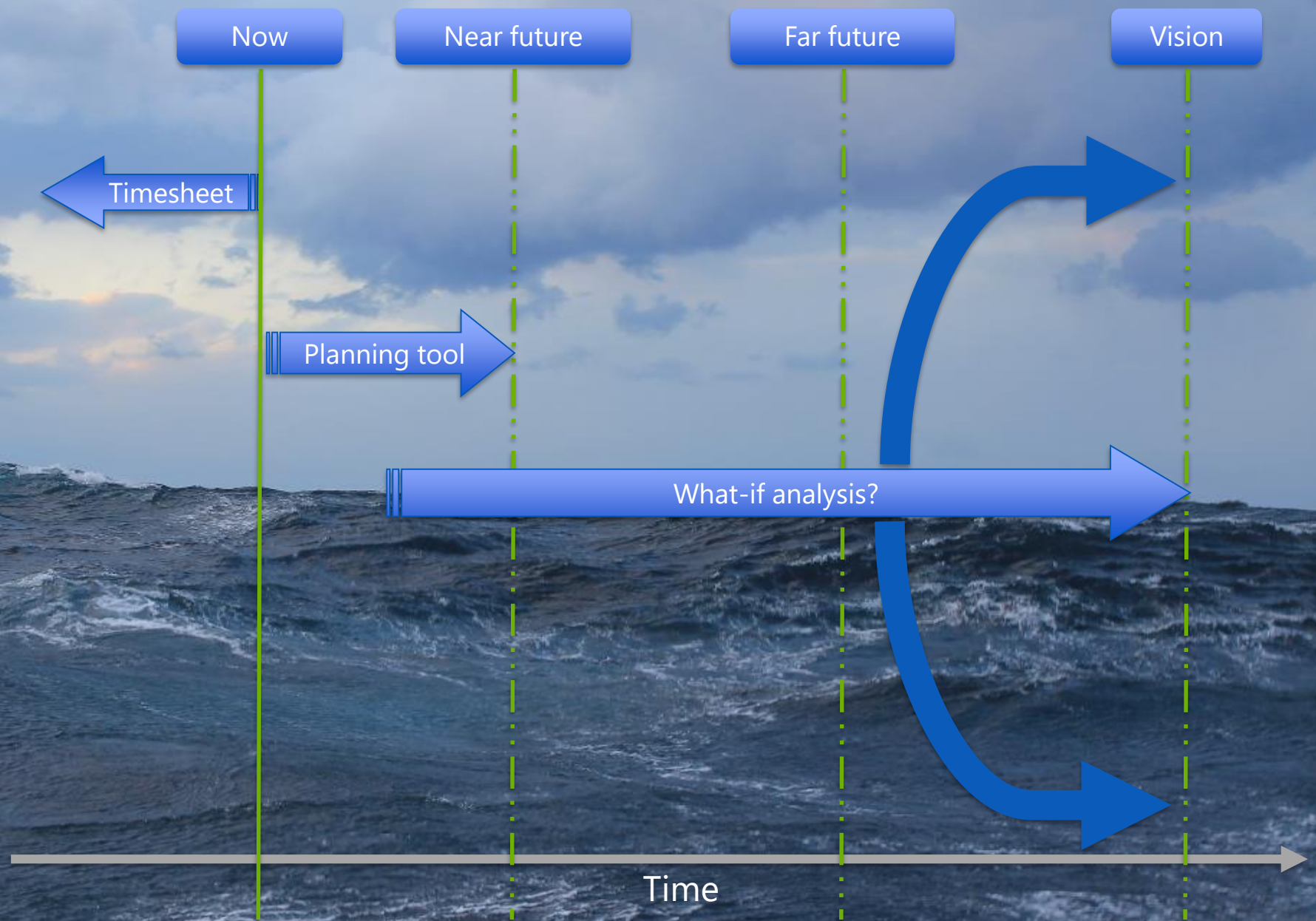
How do organisations currently manage resources?



- Excel spreadsheet
- Internally developed solution (e.g. SharePoint, Access, etc.)
- On-premise commercial solution
- SaaS-based commercial solution
- We do not have a PPM solution

- Microsoft Excel continues to be many project managers' resource management tool of choice
- Other PPM tools are helpful for organizing day to day tasks on individual projects yet are too focused on the minutiae
- Excel provides a high level overview of various projects and their resource allocation yet is relatively inflexible

When your future changes, how do you plan?





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Value of Resource Portfolio Management

Moves resource management from the micro level of the team or Project to the corporate portfolio

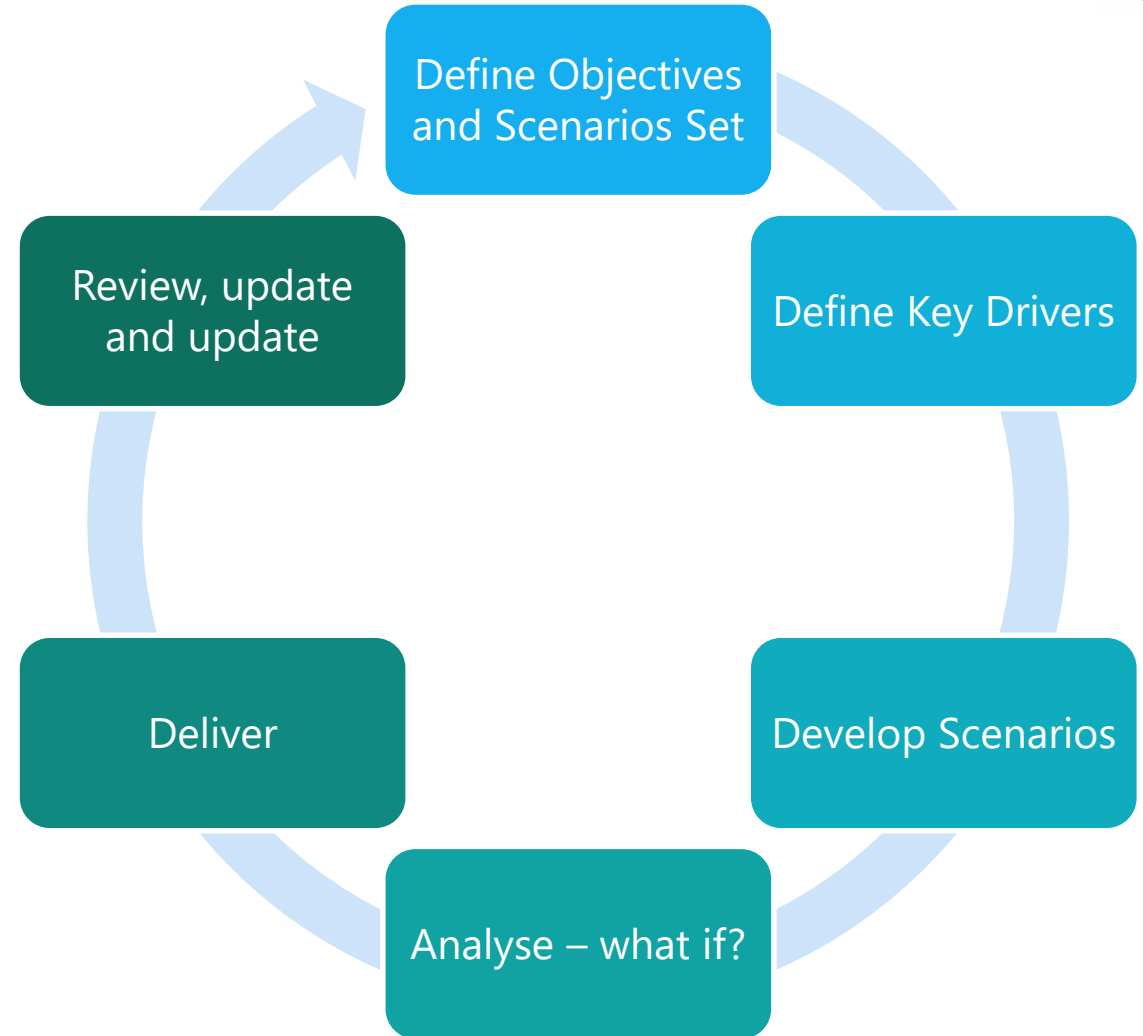
Enables us to think both holistically for the Organisation, **and** for the day to day

Enables to ask **and** answer the “what happens if?” questions

Allows us to scenario* plan the future and prepare for unplanned events



Typical Scenario planning



Scenario Planning:

- Origins in military planning
- Applied to business strategy, first by Shell
- Avoids a single point estimate of the future and allows us to ask, "What if?"
- Help protect against "group think"



Application of Scenario Planning to Resource Management

Why?

- Allows us to predict impact of strategic or environmental changes on our ability to deliver

What variables?

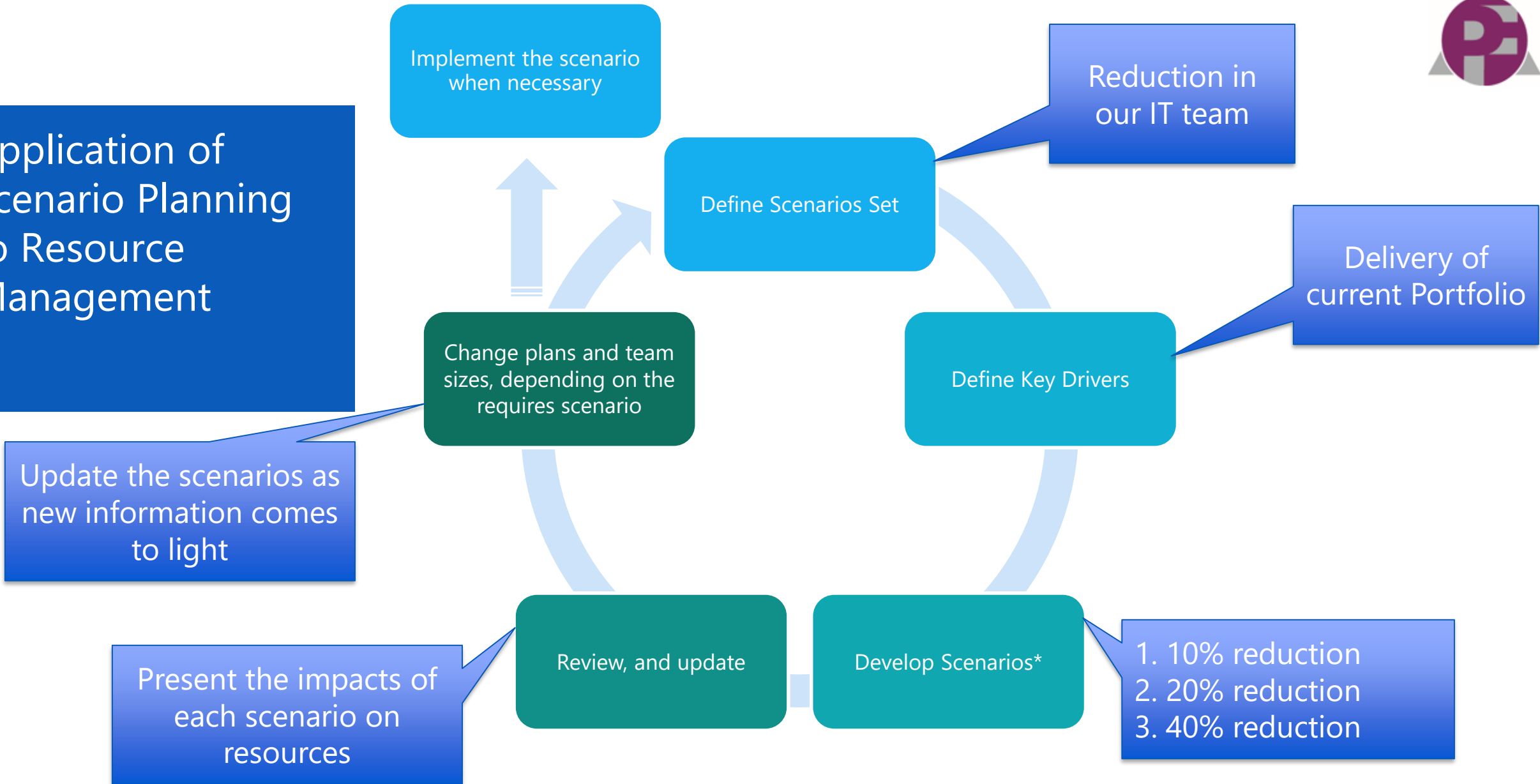
- Change initiatives, Projects, Programmes any other delivery vehicle
- Resource demand / Assignments
- Resource capacity

Who?

- Portfolio Manager, Resource Managers, organisational leaders



Application of Scenario Planning to Resource Management



*In reality scenarios would be multi-variate and more complex



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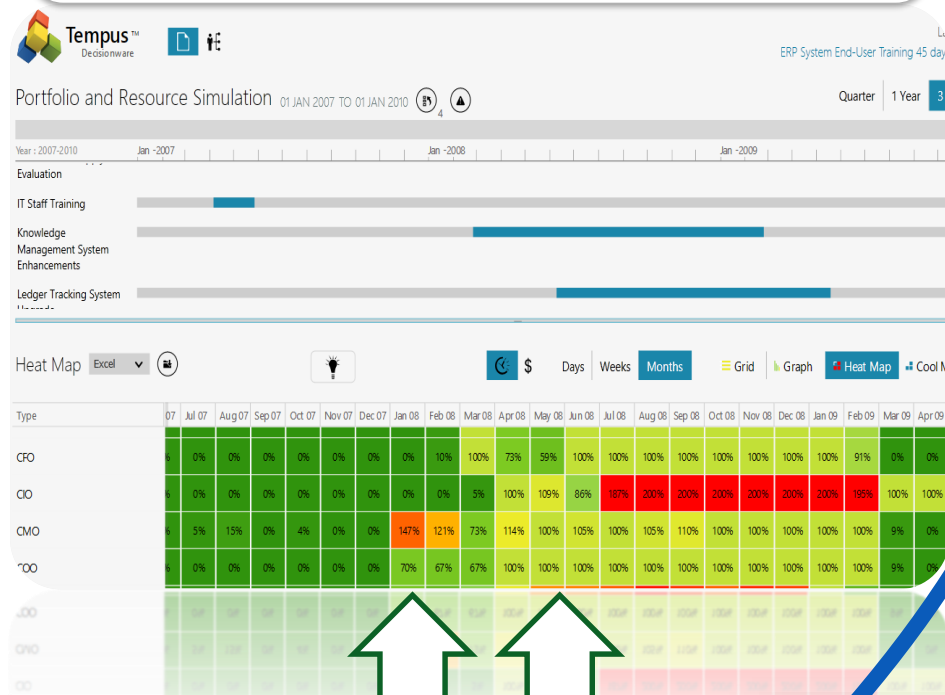
Next Steps



Tempus Resource: Modelling, Optimisation and Reporting Engine

The Tempus Resource Solution - Standalone or Connected to your PPM tool

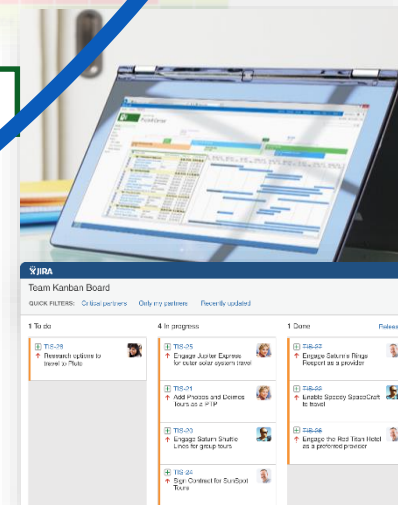
Low barriers to adoption
Short time to value

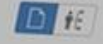


Tempus SuperGrid:
Enterprise Administration and Standalone Plan and Resource Management Functions



Existing PPM Tool:
Import project, task and resource information from tools such as MS Project, Jira, Planview





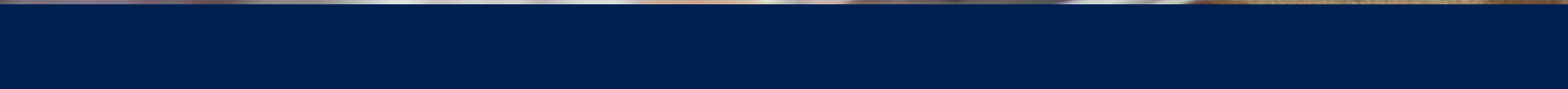
2014 Resource Model 05 JAN 2007 TO 05 JAN 2012



TEMPUS RESOURCE DEMO

Cool Map

Type	07	Nov 07	Dec 07	Jan 08	Feb 08	Mar 08	Apr 08	May 08	Jun 08	Jul 08	Aug 08	Sep 08	Oct 08	Nov 08	Dec 08	Jan 09	Feb 09	Mar 09	Apr 09	May 09	Jun 09
COO				70%	67%	67%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CPO				118%	48%	87%	56%	72%	100%	102%	104%	125%	245%	161%	180%	136%	132%	40%	18%	48%	
CPO Staff	25%	25%	23%	88%	99%	132%	140%	177%	165%	154%	193%	169%	157%	178%	155%	109%	52%	18%	18%	20%	
Generic Resources							50%	79%	85%	85%	86%	88%	91%	87%	84%	83%	66%	68%	69%	67%	
IT PMO						100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Litware																					
Maintenance			159%	154%	18%		115%	127%	127%	90%	68%	100%	100%	96%							





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